BOARD OF DIRECTORS Vijay R. Kirloskar

Chairman & Managing Director

Lakshmanan A.S.

Agarwal S.N.

**Anil Kumar Bhandari** 

Sarosh J Ghandy

Mythili Balasubramanian

IDBI Nominee

Ramesh D Damle

LIC Nominee

Malik P.S.

Dy. Managing Director

**Venkatesha Murthy D.R.** *Director –Sales & Marketing* 

COMPANY SECRETARY P.Y.Mahajan

AUDITORS B.K.Ramadhyani & Co.

Bangalore

**BANKERS** Bank of Baroda

Bank of India

State Bank of India State Bank of Mysore State Bank of Travancore

The Hongkong & Shanghai Banking Corporation Ltd.

Bank of Commerce, Kuala Lumpur(Malaysia)

REGISTERED OFFICE Industrial Suburb, Rajajinagar

Bangalore - 560 010

FACTORIES Belavadi Industrial Area, Mysore

Gokul Road, Hubli Hirehalli, Tumkur

#### NOTICE

NOTICE is hereby given that the FIFTY NINTH ANNUAL GENERAL MEETING of the Members of KIRLOSKAR ELECTRIC COMPANY LIMITED will be held at Chowdiah Memorial Hall, Gayathri Devi Park Extension, Vyalikaval, Bangalore 560 003 on Thursday, the 28th September, 2006 at 10.00 A.M. to transact the following business:

- 1. To consider and adopt the Directors' Report, Audited Balance Sheet as at 31st March, 2006 and the Profit and Loss Account for the year ended 31st March, 2006 together with the Auditors' Report thereon.
- 2. To appoint a Director in place of Mr. Sarosh J Ghandy, who retires by rotation. Being eligible, he has conveyed his intention in writing to seek re-appointment.
- 3. To appoint Auditors to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting and to authorise the Board of Directors to fix their remuneration, M/s. B K Ramadhyani & Co., Chartered Accountants, Bangalore and M/s. Chari & Co., Chartered Accountants, Kuala Lumpur are the retiring Auditors.

# **SPECIAL BUSINESS**

- 4. To appoint a Director in place of Mr.A.S.Lakshmanan who was appointed by the Board as an Additional Director of the Company. He is eligible for appointment. The Company has received a notice in writing from a member signifying his intention to propose the candidature of Mr.A.S.Lakshmanan as a Director of the Company.
- 5. To appoint a Director in place of Mr. Ramesh D Damle who was appointed by the Board, in the casual vacancy caused by the resignation of Mr. K.Kasturi Rangan, a Director of the Company. Mr. Ramesh D Damle is eligible for appointment and the Company has received a notice in writing from a member signifying his intention to propose the candidature of Mr. Ramesh D Damle as a Director of the Company.
- 6. To consider and if thought fit, to pass with or without modification/s, the following Resolution as a Special Resolution:
  - RESOLVED THAT pursuant to Sections 198, 269, 309 and other applicable provisions, if any, of the Companies Act, 1956 ('the Act') and Schedule XIII thereto and such other approvals as may be required, the consent of the Company be and is hereby accorded to the re-appointment of Mr. P.S.Malik as a whole-time director of the Company without any remunaration from the Company for a period of 3 (three) years with effect from 10<sup>th</sup> October, 2006 and that he be designated as 'Deputy Managing Director'.
  - RESOLVED FURTHER THAT pursuant to Article 160 of the Articles of Association of the Company read with section 255 of the Companies Act, 1956, Mr.P.S.Malik shall not be liable to retire by rotation so long as he continues as a whole-time director unless selected for retirement by rotation by Directors in terms of Article 160 of the Articles of Association of the Company so as to meet the requirements of Section 255 of the Companies Act, 1956.
- 7. To consider and if thought fit, to pass with or without modification/s, the following Resolution as a Special Resolution:
  - RESOLVED THAT pursuant to Section 314 and other applicable provisions, if any of the Companies Act, 1956, sanction of the Company be and is hereby accorded to Mr.P.S. Malik, Dy.Managing Director of the Company, to continue to act as President & Chief Executive Officer of Kaytee Switchgear Limited, a subsidiary Company on a remuneration of Rs. 2,75,000 per month together with other allowances and benefits, amenities and facilities as setout in the explanatory statement but without any remuneration from Kirloskar Electric Company Limited.

RESOLVED FURTHER THAT the Board of Directors of the Company be and is hereby authorised to do all such acts, deeds and things as it may in its absolute discretion deem fit for the purpose of giving effect to the above resolution.

By Order of the Board of Directors, for KIRLOSKAR ELECTRIC COMPANY LIMITED,

Bangalore P.Y. MAHAJAN
Date: 25th July, 2006

Company Secretary

#### NOTES:

- (a) A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. PROXIES IN ORDER TO BE EFFECTIVE MUST BE RECEIVED AT THE COMPANY'S REGISTERED OFFICE NOT LATER THAN FORTY-EIGHT HOURS BEFORE THE COMMENCEMENT OF THE MEETING.
- (b) The relevant Explanatory Statement pursuant to Section 173 of the Companies Act, 1956, is annexed hereto.
- (c) Documents relating to any of the items mentioned in the Notice and the Explanatory Statement thereto, are open for inspection at the Registered Office of the Company on any working day during business hours.
- (d) Members requiring information on the accounts are requested to write to the Company at least seven days before the date of the meeting to enable the Company to furnish the information.
- (e) Members holding shares either singly or jointly in identical order in more than one folio are requested to write to the Company enclosing the share certificates to enable the Company to consolidate their holdings in one folio.
- (f) Members are requested to notify immediately of any change in their address to the Company. Members holding shares in the electronic form are advised to notify any change in their address to the concerned depository participants.
- (g) Pursuant to Section 205 A of the Companies Act, 1956, unpaid dividend for the financial years upto 31.3.1998 has been transferred to the Investor Education and Protection Fund.
- (h) Members desirous of making a nomination in respect of their shareholdings in the Company, as permitted under Section 109 A of the Companies Act, 1956, are requested to submit the prescribed Form 2B duly completed to the Secretarial Department of the Company.
- (i) Information about Directors proposed to be re-appointed/appointed:-
- 1. Mr. Sarosh J Ghandy, a Graduate from Carneigie Institute of Technology, USA, who is 68 years of age, joined Tata Engineering & Locomotive Co.Ltd, Jamshedpur in 1958. He held various positions in TELCO, Jamshedpur and joined the Board of Directors of TELCO in 1976 and was on the Board of TELCO till 1999. Mr Ghandy was Managing Director of Telco Construction Equipment Company during the period from 1999 to 2002. Mr. Ghandy was also a Special Advisor to the Chairman of Telco Construction Equipment Company Limited for a year.

Mr. Sarosh J Ghandy is holding 615 equity shares of Rs.10/- each of the Company.

He is a Director of the following companies:

TRF Limited NTTF Industries Limited Nettur Technical Training Foundation Ltd. RAPSRI Engineering Co. Ltd. Indian Infrastructure Equipment Ltd.

Servion Global Solutions Ltd. Bhuruka Gases Limited. Tele Radiology Solutions Pvt. Ltd. Maini Materials Movement Pvt. Ltd.

2. Mr.A.S.Lakshmanan, a graduate in Electrical Engineering from Loughborough University, London, who is 75 years of age, has been the Chairman and Managing Director of Senapathy Whiteley Pvt. Ltd. since 1964. He was nominated by the Indian Standards Institution as an Indian Delegate to attend the International Electro-technical Commission held in Stockholm in 1977. As Chairman of the Karnataka Industries Advisory Board, he led a delegation of Industrialists to South East Asia and Far East in 1979 for promotion of Small Scale Industries. He is a "Fellow" member of the Institution of Engineers, India. He is Chairman of Bureau of Indian Standards and National Safety Council (Karnataka Chapter). He is a member of CII (Karnataka Region).

Mr. A.S.Lakshmanan is holding 19909 equity shares of Rs.10/- each of the Company.

He is a Director of the following companies :

KAR Mobiles Limited
NTTF Industries Limited
Toyama Electric Limited
Glaxo Smithkline Pharmaceuticals Ltd.
Kaytee Switchgear Ltd.
Senapathy Whiteley Pvt. Ltd.
Senapathy Symons Insulations (P) Ltd.

Lakshmanan Isola Pvt. Ltd.
Meher Capacitors (P) Ltd.
John Fowler (India) Private Limited
Barton Son & Co. Pvt. Ltd.
R.B.Associates Pvt. Ltd.
Unitech Systems (I) Pvt. Ltd.
VonRoll Isola (India) Holding Pvt.Ltd.

- Mr. Ramesh Damle, MA (Economics), who is 63 years of age held various senior positions in Life Insurance Corporation of India and at the time of his retirement he was Executive Director (Estate & Office Services).
   Mr. Ramesh Damle is holding 500 equity shares of Rs.10/- each of the Company.
- 4. Mr.P.S.Malik, who is 60 years of age, joined the Company as Corporate Vice President in February 1997. He was later promoted as President in October 2000. Prior to his appointment in Kirloskar Electric Company Limited, he was working as Vice President in Indian Lead Limited, Mumbai. He was elevated to the position of Deputy Managing Director from 10<sup>th</sup> October, 2001.

Mr. Malik is holding 750 shares of the Company.

He is a Director of the following companies :

Kirloskar Power Equipments Ltd. Best Trading & Agencies Limited KEC North America Inc. USA KEASIROBICON Industrial Systems Pvt. Ltd. Kirsons Trading Pte. Ltd.

j. The share transfer books and Register of Members of the Company will remain closed from 14<sup>th</sup> September, 2006 to 28<sup>th</sup> September, 2006 (both days inclusive).

#### ANNEXURE TO THE NOTICE

#### Explanatory Statement as required by Section 173 (2) of the Companies Act, 1956

The following Explanatory Statement sets out all material facts relating to the Special Business mentioned in the accompanying notice of the Annual General Meeting of the Company.

 Item No. 4 of the Notice
 Pursuant to Article 153 of the Articles of Association of the Company Mr. A.S.Lakshmanan was appointed by the
 Board of Directors as an Additional Director of the Company effective from 26.10.2005. He holds office upto the date of this meeting and is eligible for appointment. The member who has given notice proposing the candidature of Mr.A.S.Lakshmanan as a Director has complied with the requirements of Section 257 of the Companies Act, 1956.

Except Mr. A.S.Lakshmanan, who is interested in the Resolution, as the same relates to his appointment, none of the other Directors is in any way concerned or interested in the said Resolution.

The Board recommends the Resolution for approval by the members.

#### 2. Item No. 5 of the Notice

Mr. Ramesh D Damle was appointed by the Board as a Director with effect from 1.9.2005 to fill the casual vacancy caused by the resignation of Mr. K.Kasturi Rangan. Under section 262(2) of the Companies Act, Mr.Ramesh D Damle holds office upto the date of this meeting as Mr. K.Kasturi Rangan would have retired at this meeting.

Except Mr. Ramesh D Damle, who is interested in the Resolution, as the same relates to his appointment and remuneration, none of the other Directors is in any way concerned or interested in the said Resolution.

The Board recommends the Resolution for approval by the members.

#### 3. Item No. 6 of the Notice

The present term of appointment of Mr.P.S.Malik, Dy.Managing Director will come to an end on 9th October, 2006. The Board of Directors of the Company at their meeting held on 25th July, 2006 have re-appointed Mr. Malik as Dy. Managing Director for a period of three years w.e.f. 10.10.2006. Mr. Malik is also President and Chief Executive Officer of Kaytee Switchgear Limited, a subsidiary of the Company. Mr. Malik will not draw any renumaration in Kirloskar Electric Company Limited and he has been drawing remuneration from Kaytee Switchgear Limited only. Mr. Malik's contribution to the growth of Kirloskar Electric Company Limited is immense and valuable.

Except Mr. P.S.Malik, who is interested in the Resolution, as the same relates to his appointment, none of the other Directors is in any way concerned or interested in the said Resolution.

The Board recommends the Resolutions for approval by the members.

This should be considered as a relevant abstract, as required under section 302 of the Companies Act, 1956.

#### 4. Item No. 7 of the Notice

Mr. P.S.Malik, Dy.Managing Director of Kirloskar Electric Company Limited has been appointed as President and Chief Executive Officer of Kaytee Switchgear Limited, a subsidiary of the Company with effect from 1.4.2003, from which date Mr. Malik does not draw any remuneration in Kirloskar Electric Company Limited ("KEC") and he has been drawing remuneration from Kaytee Switchgear Limited only. The remuneration payable to Mr. Malik has been revised by Kaytee Switchgear Limited with effect from 1.4.2006. The revised remuneration payable to Mr. Malik is:

- a. A consolidated salary of Rs. 2,75,000 per month;
- Rent free furnished accommodation from the Company;
- Explanation: The expenditure incurred by the Company on gas, electricity, water and furnishing shall be valued as per the Income Tax Rules, 1962 which shall be included in computing the remuneration;
- Medical Reimbursement: Reimbursement of expenses incurred for the appointee and the family subject to ceiling of the amount admissible under the Income Tax Act for purposes of exemption from time to time which is presently at Rs.15,000 per annum;
- Leave Travel Concession: For the appointee and his family, once in a year incurred in accordance with rules specified by the Company or limited to one month's salary viz., Rs. 2,75,000;
- Personal Accident Insurance: Premium not exceeding Rs.4,000/- per annum;
- Provision of car for use on Company's business and telephone and communication facilities at his residence for Company's business;
- Contribution to Provident Fund, Superannuation Fund or Annuity Fund to the extent these either singly or put together are not taxable under the Income Tax Act, 1961;
- Gratuity payable at a rate of half-a-month's salary for each completed year of service:
- Encashment of leave at the end of the tenure.
- Leave and other benefits as admissible to other Executives of the Company from time to time.

The Board has given its approval for Mr. Malik's appointment as President and Chief Executive Officer of Kaytee Switchgear Limited while his working with Kirloskar Electric Company Limited as its Dy. Managing Director.

Except Mr. P.S.Malik, who is interested in the Resolution, none of the other Directors is in any way concerned or interested in the said Resolution.

The Board recommends the Resolution for approval by the members.

By Order of the Board of Directors, for KIRLOSKAR ELECTRIC COMPANY LIMITED,

Bangalore P.Y. MAHAJAN Date: 25th July, 2006 Company Secretary

# Dear Shareholders, The year gone by was a remarkable one for the Country. The Country recorded growth of over 8% in GDP last year. The major contributor to this growth was manufacturing segment which grew by 9%. With large investments planned, Indian Economy is again slated for rapid development and the industry in general and the electrical industry in particular is poised for a robust growth.

#### Restructuring

As you would recollect, we had to undergo a severe bad patch during 1999 – 2002 whereafter we decided to restructure all our operations and formulated a Scheme of Arrangement providing for transfer of some of our assets and liabilities to our subsidiary, relocation of our plants and

several other measures. The plans for relocation were all fine and looked simple on paper but actually implementing them was a mammoth task. The Govenahalli plant of your Subsidiary, where part of the manufacturing operations of your erstwhile Bangalore Unit have been shifted is fully operational now. The investment that we made by setting up a new unit for Transformers at Mysore last year is also now bearing fruits. The new unit has state of the art machinery and incorporates all modern production systems and will produce large and extra large motors there. The Machine Shop activity of the Subsidiary will be carried out from a separate place near the Govenahalli plant and we expect the manufacturing operations to start there from the beginning of the next calendar year. The manufacturing operations getting stabilised at a time when the industry is witnessing uptrend in demand, bodes well for us.

# Electrical Industry – outlook:

The Electrical Industry has been witnessing uptrend in demand on account of the thrust placed by the Government on the power sector and the increasing participation of private sector in power generation. The continued capacity expansions and additional investments in user industries such as power, cement, sugar, steel, telecom, paper, etc. augur well for us. The Company continues to occupy eminent position as supplier of motors and other electrical products to various well known private and public sector undertakings throughout the Country. The demand for the products of the Company is at an all time high. The Company is having orders in hand of Rs. 250 crores. The market share of the Company is increasing in almost all segments. The Company should therefore show impressive growth in the near future.

#### Growth perspective:

Our problems a few years back have taught us several lessons. We faced stormy seas. But undeterred, we handled the tough situations with confidence and equanimity marshalling all our courage and fortitude. The stormy situations have made us more pragmatic. The strategy that we laid out is bearing fruits now. We are now laying down a process to ensure long term enduring sustained growth with stable revenue growth. We want to enhance our market share in all the areas which we cater to. This can be had only with continuous hard work and by being globally competitive. The Company is setting growth directions with assiduous planning for each of its segments with processes to ensure implementation and monitoring. The operating standards are being set and reset to bring in competitiveness on all fronts and to bring in all round enhancement of efficiency. Every dimension of our operations is being measured.

#### **Human Resources:**

The Company recognises the vital role played by Human Resources in growth and development of an organisation and the Company lays stress on talent recognition and retention. The environment and ambience at KEC provides stimulus for individual growth and aspiration at the same time ensuring that all work with utmost harmony and with a fine team spirit subordinating their individual egos. We have congenial productive environment which is mutually beneficial.

# Looking back and ahead:

We sowed the seeds of transformation three years back when we took some bold decisions to overcome several hurdles that we were facing then and the results of our efforts are now visible. As you would have seen, the performance of the Company has improved on all fronts. There have been significant operational and financial improvements. We are aware there are still several challenges to meet. But it is always good to know that we are on the right path.

Whereas we can now look back at with some satisfaction based on where we were a few years back, we cannot be complacent. We have to capitalise on the present opportunities and regain our pristine glory. We have to be innovative and proactive. We have to surpass our own earlier achievements and build a Company that offers a great value to all its stakeholders. And I assure you that we will put in all our sincere efforts to succeed in our mission.

Yours truly

Chairman & Managing Director

VIJAY R. KIRLOSKAR

# DIRECTORS' REPORT TO THE SHAREHOLDERS FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2006

То

The Shareholders

Your Directors present the Company's 59th Annual Report with the Audited Balance Sheet as at 31st March, 2006 and Profit and Loss Account for the year ended 31st March, 2006.

#### Working Results

Totalia		R	s. in million
	For the year ended 31.3.2006	For the y	year ended 31.3.2005
Gross Profit /(Loss) amounting to	53.68		17.38
Less / (Add) : Provisions towards Depreciation Taxation (Net) Provision for fringe benefit tax	8.38 4.00 12.38	8.10 0.46	8.56
Net Profit for the year	41.30		8.82

#### **Operations**

During the year under report, your Company has achieved a turnover of Rs.4.28 billion (previous year Rs. 3.20 billion). The operations have resulted in a net profit of Rs. 41.30 million (previous year - Rs.8.82 million)

#### Outlook

With the continued capacity expansions /newer investments in the user industries, the demand for the Company's products continues to improve. The thrust placed by the Government on the Power Sector and the increasing participation of private sector in power generation augur well for us. In the circumstances, the Company expects to perform better in the current year, barring unforeseen circumstances.

#### **Kaytee Switchgear Limited**

Kaytee Switchgear Limited, your subsidiary has achieved a turnover of Rs.2.45 billion as against Rs. 2.06 billion in the previous year, showing a growth of about 18.82%. The operations have resulted in a net profit of Rs. 0.78 million during the year as against a loss of Rs. 54.65 million in the previous year.

#### Dividend

In view of carried over losses your Directors regret their inability to recommend any dividend for the year under report.

# **Environment, Safety and Energy Conservation**

As required by the Companies (Disclosure of particulars in the Report of Directors) Rules, 1988, the relevant data pertaining to conservation of energy, technology absorption and other details are given in the Annexure to this report.

#### **Subsidiaries**

Pursuant to section 212 of the Companies Act, the annual accounts of subsidiary company Kaytee Switchgear Limited for the year ended 31<sup>st</sup> March, 2006 along with the statements referred to in the said section, are attached with Consolidated Financial Statements as required. The annual accounts of KEC North America Inc. USA are also likewise enclosed.

## Permission for Trading of equity shares on BSE IndoNext

The equity shares of the Company have been permitted for trading on the Bombay Stock Exchange on BSE IndoNext under the 'S" Group with effect from Thursday, the 12th January, 2006.

# **Particulars of Employees**

During the year under report there were no employees drawing remuneration in excess of the limits specified under section 217(2A) of the Companies Act, 1956.

#### **Corporate Governance**

Pursuant to the requirements of the Listing Agreements with Stock Exchanges, your Directors are pleased to annex the following:

- 1. Management Discussion and Analysis Report
- 2. A report on Corporate Governance
- 3. Auditors Certificate regarding compliance of conditions of Corporate Governance
- 4. CEO & CFO Certificate and
- 5. CEO Certificate regarding compliance with the Code of Conduct.

These annexures form part of this report.

#### **Directors**

Mr. Sarosh J Ghandy retires by rotation and being eligible has offered himself for re-appointment.

Mr. A.S.Lakshmanan who was appointed as Additional Director during the period under review, holds office upto the date of the Annual General Meeting and is proposed for appointment.

Mr.Ramesh D Damle who was appointed by the Board as a Director to fill the casual vacancy caused by the resignation of Mr.K.Kasturi Rangan holds office upto the date of this meeting. He is eligible for appointment.

The Directors at their meeting held on 25<sup>th</sup> July, 2006 have re-appointed Mr.P.S.Malik as a whole time Director for a period of three years from 10.10.2006, subject to necessary approvals.

## **Directors' Responsibility Statement**

Pursuant to the Section 217 (2AA) of the Companies Act, 1956, the Directors confirm that :

- 1. In the preparation of the annual accounts, the applicable accounting standards have been generally followed.
- Appropriate accounting policies have been selected and applied consistently and they have made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at 31<sup>st</sup> March, 2006 and of the Profit and Loss Account for the year ended 31<sup>st</sup> March, 2006.
- 3. Proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- 4. The annual accounts have been prepared on a going concern basis.

## **Auditors' Report**

The comments/observations of the Auditors are self-explanatory and the Company's explanations thereto have been given in relevant notes in the Notes to Accounts. Further explanation in regard to the reservation/qualification in the Auditors Report are furnished below:

Para 5 of the Auditors' Report and Para 8 of Annexure thereto.

The Transformers Division was shifted from Bangalore to Mysore. System for accounting of inventories is being developed, which will be in place during the year.

Para 8 of the Auditors' Report and Para 2(d) of Annexure thereto.

The Method of valuation of inventory adopted by the Company has been consistent over several years. While AS 2 (Valuation of Inventories) has been implemented in all units except in Transformer Division. Action has been initiated to comply with AS 2. However there is no impact on revenue.

It is Company's policy to account every income/expenditure during the year itself, only exceptional items might have left out . Compared to the volume of the business of the Company, it is insignificant and has no impact on the accounts. Action has been taken to implement AS 5 (Prior Period Items) which will be implemented during the year , irrespective of the value of the prior period income/expenditure.

Para 10 of the Auditors' Report.

a) Due to some procedural formalities only two Banks have not bifurcated the accounts as per the scheme. The Company is in constant touch with those Banks, and they are expected to give effect during this financial year. The company has, however given effect to the scheme as sanctioned by the Hon'ble High Court.

- b) The Company has been accounting for interest payment made to Small Scale and Ancillary Industrial Undertakings as and when their accounts are settled. Necessary provision to the extent required has been made in the outstanding liability.
- c) Review and obtaining balance confirmation from creditors and debtors is continuous process. In case discrepancy pointed out while communicating confirmation, the accounts are reconciled and necessary accounting entries are passed. Necessary provisions for doubtful debts/advances has been made to the extent ascertained. We have received confirmation of balances from majority of the debtors/ creditors. We have reminded balance debtors/creditors to expedite confirmation of balance and necessary action will be initiated there after.
- d) As mentioned in Notes 21 and 22 the Company is confident of realising the acquisition cost of investments and amounts due from certain companies referred to therein.
- e) The Company went through tight liquidity position during the period . However liquidity position during current financial year has improved, the Company is making all out efforts to put the assets to use referred in the report.

Para 1b of Annexure to the Auditors Report

A renowned firm of Chartered Accountants has been entrusted this job and it is expected to be complete very shortly. Action as may be necessary will be initiated thereafter.

Para 2 a of Annexure to the Auditors Report

We have formed team in each unit to follow up with suppliers/customers for the materials lying with them. The team expected to complete the job very shortly and the action as may be necessary will be initiated thereafter.

Para 2 c of Annexure to the Auditors Report

The Transformers Division has been shifted from Bangalore to Mysore. The new softwares are being developed for this division. The Company is confident that during the year all systems in Transformer Division will be in place.

Para 4 of Annexure to the Auditors Report

As the Transformers division has been shifted, the problem has arisen. The problem is transitory and the controls will get established with stabilization.

Para 9 a) and b) of the Annexure to the Auditors Report

During the year Company has increased its turnover and the working capital requirement has also increased. Hence there were delays in remittance of some of the statutory dues. With improvement in the liquidity position the Company will ensure to pay the statutory dues on due dates.

#### **Auditors**

M/s. B.K.Ramadhyani & Co., Chartered Accountants and M/s. Chari & Co., Chartered Accountants are the retiring Auditors in India and Kuala Lumpur respectively. They are eligible for re-appointment. The required certificates to the effect that the re-appointments if made, will be within the limit specified in Section 224(1-B) of the Companies Act, have been received from M/s. B.K.Ramadhyani & Co., and M/s. Chari & Co.

# **Fixed Deposits**

Currently, the Company is not accepting fresh deposits and is also not renewing the existing deposits. 38 persons had not claimed repayment of their matured deposits amounting to Rs. 5.23 lakhs as at 31st March, 2006.

#### **Acknowledgements**

The Directors place on record their appreciation of efforts of employees at all levels. They would also like to place on record their sincere appreciation for the continued co-operation and support provided by the Bankers, Financial Institutions, Customers, Suppliers, Depositors and Shareholders.

For and on behalf of the Board of Directors,

Place : Bangalore

VIJAY R. KIRLOSKAR

Date : 25<sup>th</sup> July, 2006

Chairman & Managing Director

#### ANNEXURE TO THE DIRECTORS' REPORT

Disclosure of particulars regarding conservation of energy and technology absorption.

#### A. Conservation of Energy

a) Energy conservation measures taken:

The Company continues to conserve energy by

- 1) Use of Solar Energy
- 2) Improving system power factor at Testing Department
- 3) Reduction of maximum demand and restricting the maximum demand to billing demand.
- 4) Constant monitoring of energy consumption and further requisite follow-up
- b) Impact of the measures at (a) above for reduction of energy consumption and consequent impact on the cost of production of goods.

The measures taken by the Company for conservation of energy have resulted in optimum usage of energy in terms of units, reducing costs.

- c) Total energy consumption and energy consumption per unit of production
  - Not Applicable

## **B. Technology Absorption**

1. Research and Development

Research and Development is undertaken for extending the range of the existing products, lowering costs and process improvements. Indigenisation or alternate sourcing of materials, development of energy efficient motors/generators with added features.

- 2. Benefits derived as a result of the above R & D efforts.
  - a. Process improvement resulting in higher production.
  - b. Quality improvement.
  - c. Development of in-house skills for manufacture of high precision products.
  - d. Enhanced design and product capability to achieve customer satisfaction.
  - e. Cost reduction.
  - f. Product range extension to reach newer markets
- 3. Future plan of action

To enhance product performance and for better customer satisfaction, the Company will continue in:-

- a. Upgradation of existing technology.
- b. Applied research and value engineering.
- c. Extension of range of inverters.
- d. Development of new processes.

4.	Expenditure on R & D	(Rs. in 000's)
	Capital	Nil
	Recurring	1376
	Total	1376
	Total R & D Expenditure	1376
	as a % of total turnover	0.03

- 5. Technology Absorption, Adaptation and Innovation
  - a. Efforts made in brief for technology absorption, adaptation and innovation.
    - Training of personnel in-house.
    - Indigenisation of Materials, components and processes.
    - Modification of imported technology to suit the prevailing Indian Market.

- b. Benefits derived as a result of the above efforts
  - Enhanced Product Range
  - Import substitution
  - Quality improvement
  - Development of new Products
- c. Future Plan of Action
  - Upgradation of existing technology
  - Development of new processes
- d. Technology imported during the last 5 years.
  - A. Technology Imported

Nil

B. Has the technology been fully absorbed? If not fully absorbed, areas where this has not taken place, reasons therefor and future plan of action.

- NA -

- C. Foreign Exchange earnings and outgo.
- 1. The details of Foreign Exchange earnings and outgo are given below :

(Rs. in 000's)

(i) FOB value of goods exported (net)

inclusive of sales within India eligible
for export incentives.

(ii) Dividend on shares (net of tax)

(iii) Repatriation of Profit

(iv) Others

2,771

2. Value of imports calculated on the CIF basis.

(i) Raw materials & Components and spare parts.

(ii) Capital Goods

Nil

For and on behalf of the Board of Directors,

Place : Bangalore VIJAY R. KIRLOSKAR

Date : 25<sup>th</sup> July, 2006 Chairman & Managing Director

#### ANNEXURE TO THE DIRECTORS' REPORT

#### **Report on Corporate Governance**

#### Company's Philosophy

The Company firmly believes in good Corporate Governance. It has been the policy of the Company to be fully open and transparent in the matter of management of the Company and reporting to shareholders and all others concerned.

#### Board of Directors

The Company is presently having nine Directors out of which three are Executive Directors and six Non - Executive – Independent Directors. The percentage of Non-Executive Independent Directors to the total number of Directors is 67%.

The Company did not have any pecuniary relationships in transactions with the Non-Executive Directors during the period under review except payment of sitting fees and reimbursement of expenses incurred for attending the meetings.

The composition of Board of Directors during the year under review and Directors' attendance at the Board Meetings during the year and the number of other directorships and Committee Memberships held by them on the date of Report are given below.

During the financial year, five Board Meetings were held. The meetings were held on 31.5.2005, 1.9.2005, 29.9.2005, 26.10.2005 and 24.2.2006.

SI.	Name of Director	Category of Directorship	No. of Board Meetings Attended	Attendence at last AGM	No. of other director- ships #	No. of other comittee memberships
1.	Mr. Vijay R Kirloskar	Executive- Chairman and Managing Director Promoter	5	Yes	7	Member -1
2.	Mr. A.S. Lakshmanan*	Non Executive Independent Director	2	NA	5	Chairman - 3 Member - 3
3.	Mr. S.N. Agarwal	Non Executive Independent Director	5	Yes	5	Member - 2
4.	Mr. Anil Kumar Bhandari	Non Executive Independent Director	5	Yes	3	-Nil-
5.	Mr. Sarosh J Ghandy	Non Executive Independent Director	1	No	7	-Nil-
6.	Mrs. Mythili Balasubramanian	Non Executive Independent Director Nominee-IDBI	3	Yes	-	-
7.	Mr. Ramesh D. Damle	Non Executive Independent Director Nominee-LIC	4	Yes	-	-
8.	Mr. P.S. Malik	Executive - Whole-time Director	4	Yes	2	-Nil-
9.	Mr. D.R. Venkatesha Murthy	Executive - Whole-time Director	4	Yes	2	-Nil-

<sup>#</sup> Directorships held in other Public Limited Companies only .

Necessary information as mentioned in Annexure 1A to Clause 49 of the Listing Agreement has been placed before the Board for their consideration.

# **AUDIT COMMITTEE**

The Audit Committee consists of four independent Non-Executive Directors.

The terms of reference to the Audit Committee cover the areas mentioned under Clause 49 of the Listing Agreement and Section 292A of the Companies Act, 1956, besides some other functions as referred to it by the Board of Directors.

During the financial year, the Committee met on 25.4.2005, 20.7.2005, 1.9.2005, 26.10.2005, 28.1.2006, 24.2.2006 and 15.3.2006.

<sup>\*</sup> Appointed w.e.f. 26.10.2005.

The particulars of meetings attended by the members are as follows :-

Name of Director	No. of Meetings Attended	
Mr. S.N. Agarwal	6	Chairman
Mr. Anil Kumar Bhandari	7	Member
Mr. Sarosh J Ghandy	4	Member
Mr. A.S. Lakshmanan*	4	Member

<sup>\*</sup> Mr. A.S.Lakshmanan joined the Committee from 26.10.2005

#### Shareholders/Investors Grievances Committee:

The Shareholders/Investors Grievances Committee consists of three Directors. During the year under review, the Committee met on 29.6.2005 and reviewed the status of shareholders' grievances, approved share transfers, etc.

The terms of reference of Shareholders/Investors Grievances Committee include, interalia, to look into the shareholders and investors complaints like transfer of shares, non receipt of balance sheet, non receipt of declared dividends etc. and redress the same.

The particulars of meetings attended by the members are as follows :-

Name of Director	No. of Meetings Attended	
Mr. Anil Kumar Bhandari	1	Chairman
Mr. Vijay R. Kirloskar	1	Member
Mr. P.S. Malik	1	Member

To expedite the process of share transfers, the Board has delegated the power to approve share transfers upto a limit, to the Company Secretary who attends to the share transfer work periodically, approximately once in fortnight. Mr. P.Y.Mahajan, Company Secretary is the Compliance Officer.

#### **Remuneration Committee**

The Remuneration Committee at the beginning of the year consisted of following Directors : -

Mr. S.N.Agarwal - Chairman
Mr. Anil Kumar Bhandari - Member
Mr. Sarosh J Ghandy
Mr. K.Kasturi Rangan\* - Member

During the year under review, the Committee met on 31.5.2005

The particulars of meeting attended by the members are as follows :-

Name of Director	No. of Meetings Attended	
Mr. S.N. Agarwal	1	Chairman
Mr. Anil Kumar Bhandari	1	Member
Mr. Saroj J Ghandy	1	Member

The Committee has been reconstituted after the end of the year under review and the Committee now has the following members: -

Mr.S.N. Agarwal – Chairman Mr. A.S.Lakshmanan – Member Mr.Anil Kumar Bhandari – Member Mr.Sarosh J Ghandy – Member Mr.Ramesh D Damle – Member

## **Remuneration Policy**

The objective of the remuneration policy is to motivate employees to excel in performance, recognition of contribution and retention.

The components of the total remuneration vary for different levels and are governed by industry pattern, qualification and experience of employees and responsibilities.

Remuneration of employees largely consists of basic remuneration, perquisites and performance incentives.

The number of employees working in the organisation as on 31.3.2006 was 334.

<sup>\*</sup> Mr K.Kasturi Rangan ceased to be a Member from 1.9.2005 as he ceased to be a Director of the Company from that date.

Details of remuneration paid to the Directors during the period under review :

Executive Directors: (Rs. in lakhs)

Name	Salary	Contribution to P.F. and other Funds	Total Amount
Mr. Vijay R. Kirloskar Chairman and Managing Director	30.00	8.10	38.10
Mr. P.S. Malik* Dy. Managing Director	-Nil-	-Nil-	-Nil-
Mr. D.R. Venkatesha Murthy Director (Sales & Marketing)	10.63	2.10	12.73

<sup>\*</sup> No remuneration is being paid to Mr. Malik from the Company w.e.f. 1.4.2003 after his appointment in Kaytee Switchgear Limited (Subsidiary Company).

The Managing Director has been appointed for a period of 5 years w.e.f. 17<sup>th</sup> August, 2005. In case his tenure is determined by the Company prematurely, the Managing Director shall be entitled to compensation as provided under section 318 of the Companies Act, 1956.

Mr. P.S.Malik has been appointed for a period of five years with effect from 10.10.2001 and the appointment is terminable by either party by giving one month's notice to the other.

Mr. D.R.Venkatesha Murthy has been appointed for a period of one year with effect from 10.10.2005 and the appointment is terminable by either party by giving one month's notice to the other.

Severance compensation of one month's salary each is payable to Mr. P.S.Malik and Mr. D.R.Venkatesha Murthy if their office is terminated before the contractual period.

#### Non Executive Directors :

Name of the Director	Fees paid for attending Board / Committee Meetings Rs.
Mr. S.N Agarwal	46,000
Mr. Anil Kumar Bhandari	52,000
Mr. Sarosh J Ghandy	20,000
Mrs. Mythili Balasubramanian*	15,000
Mr. Ramesh D. Damle	20,000
Mr. A.S. Lakshmanan	22,000

<sup>\*</sup> Fees paid to IDBI

# Shareholdings of Non Executive Directors as on 31.03.2006

None Executive Director	Shareholding No. of Shares
Mr. S.N Agarwal	500
Mr. A. S. Lakshmanan	19909
Mr. Anil Kumar Bhandari	500
Mr.Sarosh J Ghandy	615
Mrs. Mythili Balasubramanian	Nil
Mr. Ramesh D Damle	500

None of the non-executive Directors owns any shares on beneficial basis.

#### **Code of Conduct**

The Board has laid down a Code of Conduct for Board of Directors and Senior Managers and the Code is posted on the website of the Company.

# Declaration pertaining to compliance with the Code of Conduct of the Company

This is to confirm that all the Board Members and Senior Managers have affirmed compliance with the Code of Conduct of the Company, for 2005-06.

Bagalore

Vijay R Kirloskar

Date: 25th July, 2006

Chairman & Managing Director

# **General Body Meetings**

The details about the last three Annual General Meetings are given below:

AGM	YEAR	VENUE	DATE	TIME
56 <sup>th</sup>	Oct 2001- Mar 2003	REGISTERED OFFICE OF THE COMPANY at Industrial Suburb, Rajajinagar, Bangalore - 560 010.	26.9.2003	10.00 A.M.
57 <sup>th</sup>	Apr 2003- Mar 2004	CHOWDIAH MEMORIAL HALL Gayathri Devi Park Extension, Vyalikaval, Bangalore - 560 003.	29.09.2004	10.00 A.M.
58 <sup>th</sup>	Apr 2004- Mar 2005	CHOWDIAH MEMORIAL HALL Gayathri Devi Park Extension, Vyalikaval, Bangalore - 560 003.	29.09.2005	10.00 A.M.

Special Resolutions Passed in the previous three Annual General Meetings:

Year	Special Resolution
2001-2003	<ol> <li>Appointment of M/s. B.K.Ramadhyani &amp; Co. Chartered Accountants, Bangalore as Auditors of the Company</li> <li>Appointment of M/s. Chari &amp; Co., Chartered Accountants, Kuala Lumpur, Malaysia as auditors of the Company's Sales Office at Malaysia.</li> <li>Revision of remuneration of Mr.Vijay R Kirloskar w.e.f. 1.4.2003 for the remaining period of his</li> </ol>
	<ul> <li>appointment i.e. upto 16.8.2005.</li> <li>4. Re-appointment of Mr.D.R.Venkatesha Murthy as a wholetime Director for a period of two years w.e.f. 10.10.2003.</li> </ul>
2003-2004	<ol> <li>Appointment of M/s. B.K.Ramadhyani &amp; Co. Chartered Accountants, Bangalore as Auditors of the Company</li> <li>Appointment of M/s. Chari &amp; Co., Chartered Accountants, Kuala Lumpur, Malaysia as auditors of the Company's Sales Office at Malaysia.</li> <li>Appointment of Ms. Janaki Kirloskar, daughter of a Director to hold an office or place of profit under the Company.</li> <li>Approval for appointment of Mr.P.S.Malik, Dy.Managing Director of the Company to hold an office of profit in Kaytee Switchgear Limited, a subsidiary company.</li> </ol>
	5. Investment in equity capital of Kaytee Switchgear Limited, a subsidiary company.
2004-2005	<ol> <li>Appointment of M/s. B.K.Ramadhyani &amp; Co. Chartered Accountants, Bangalore as Auditors of the Company.</li> <li>Appointment of M/s. Chari &amp; Co., Chartered Accountants, Kuala Lumpur, Malaysia as auditors of the Company's Sales Office at Malaysia.</li> <li>Re-appointment of Mr.D.R.Venkatesha Murthy as a wholetime Director for a period of one year from 10.10.2005.</li> <li>Re-appointment of Mr. Vijay R Kirloskar as Managing Director for a period of five years w.e.f. 17.8.2005.</li> <li>Appointment of Ms. Janaki Kirloskar, Daughter of a Director to hold an office or place of profit under the Company</li> </ol>

No Special Resolution through postal ballot is proposed in the ensuing Annual General Meeting.

# Disclosures

## Related party transactions

There have been no materially significant related party transactions that would have potential conflict with the interests of the Company at large. Audit Committee reviews periodically related party transactions i.e. transaction of the Company, which are of material nature with related parties and material individual transactions with related parties or others, that may

have potential conflict with the interests of the Company at large. Details of related party transactions are provided in Note 29 of the Notes forming part of the Accounts in accordance with provisions of Accounting Standard 18. There were no material individual transactions with related parties which are not in the normal course of business and there were no material individual transactions with related parties or others, which are not on an arm's length basis.

# **Accounting Treatment**

The Company's financial statements are prepared as per the guidelines of Accounting Standards under Indian GAAP.

#### **Risk Management**

The Company has laid down procedures to inform Board Members about the risk assessment and minimisation procedures. These are periodically reviewed and to ensure that executive management controls risk through means of a properly definedframework.

#### **Utilisation of Public Issue Proceeds**

The Company has not raised any money through any issue.

#### Details of non-compliance

During the previous three years, there were no strictures or penalties imposed by either SEBI or the Stock Exchanges or any statutory authority for non-compliance of any matter related to the capital markets.

# Compliance with non-mandatory requirements of clause 49 of the Listing Agreement Compliance with Clause 49

All mandatory requirements of Clause 49 of the Listing Agreement have been complied with by the Company and non mandatory requirement have been followed to the following extent:

#### **Remuneration Committee**

A Remuneration Committee has been constituted, the details whereof have been provided earlier in the Report.

Some of the non mandatory requirements are not being followed for the reasons given against the requirements as follows:

#### Chairman's Office

As the Chairman of the Company is an Executive Chairman, the provision is not applicable.

#### Shareholder Rights

The quarterly/ half yearly financial results are published in English in a newspaper having wide circulation all over India and also in a vernacular newspaper and are also displayed on the Company's website and are, therefore, not sent separately to the shareholders.

#### **Training of Board Members**

The Board of Directors comprises of well-experienced versatile members and their formal training is considered not necessary.

# Whistle Blower Policy

The Company does not have any formal Whistle Blower Policy. But any employee of the Company can approach the Audit Committee if he/she so desires.

#### Means of Communication

The quarterly/half yearly results are published as per the listing requirements. They are published in English and in Kannada in well known newspapers.

The Company's results are sent to the Stock Exchanges by Fax and Courier. The Company has not given any official news release and has not made any presentation on financial results to institutional investors.

Information about the Company in general and its financial results can be accessed at the Company's website www.vrkec.com.

Management Discussion and Analysis Report forms part of the Annual Report.

#### Shareholders' Information

Annual General Meeting

Date : September 28, 2006

Time : 10.00 A.M.

Venue : Chowdiah Memorial Hall,

Gayathri Devi Park Extension Vyalikaval, Bangalore 560 003.

Financial Year : 1<sup>St</sup> April, 2005 to 31<sup>St</sup> March 2006

#### **Financial Calendar**

Un-audited Results	Approved on	Published in
for the Quarter ended		
30.06.2005	20.07.2005	Business Standard Samyuktha Karnataka
30.09.2005	26.10.2005	Business Standard Samyuktha Karnataka
31.12.2005	28.01.2006	Financial Express Samyuktha Karnataka
31.03.2006	26.04.2006	Business Standard Samyuktha Karnataka
30.06.2006	25.07.2006	Business Standard Samyuktha Karnataka

Financial Calendar for the period till 31.3.2007 is as given below:

Un-audited results for the quarter ending September, 2006 : Last week of October, 2006 Un-audited results for the quarter ending December, 2006 : Last week of January, 2007 Un-audited results for the quarter ending March, 2007 : Last week of April , 2007

Date of Book Closure:Thursday, September 14, 2006 to Thursday, September 28, 2006.Dividend Payment Date:The Company has not declared any dividend for the financial year

2005-06.

Listing on Stock Exchanges : Bangalore Stock Exchange Ltd.

Madras Stock Exchange Ltd.

The shares of the Company are also traded on the IndoNext Platform of Bombay Stock Exchange Ltd.

Stock Code : Bangalore Stock Exchange Ltd. – KIRELECTRI

Madras Stock Exchange Ltd. -KRL Bombay Stock Exchange Ltd. -590052

ISIN Number : INE 134B01017

The listing fees for 2006-07 have been paid to both the Stock Exchanges where the shares are listed.

# Market Price Data

During the year under review there was no trading in the shares of the Company on Bangalore Stock Exchange Limited and Madras Stock Exchange Limited where the shares are listed.

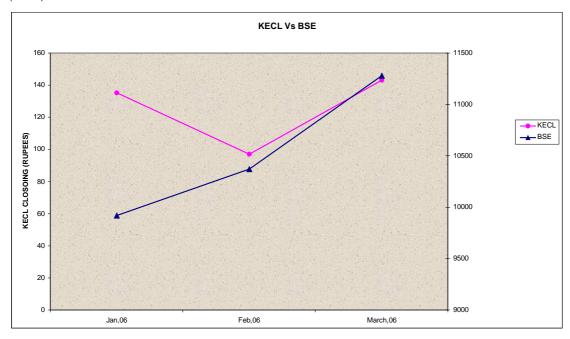
The shares of the Company have been permitted for trading on Bombay Stock Exchange Limited (BSE) on the IndoNext Platform under "S" group with effect from Thursday, January 12, 2006. The shares are being traded on BSE since then regularly.

(Rs. in lakhs)

Month	Monthly High (Rs.)	Monthly Low (Rs.)	Monthly Volume (Nos.)
January, 2006	245	90	37,92,564
February, 2006	140.40	90	19,84,621
March, 2006	151.50	95.20	3,02,39,150

#### **Share Price Movements:**

Share Price Movements for the period 12th January, 2006 to 31st March, 2006 of Kirloskar Electric Company Limited (KECL) vs BSE Sensex



#### Registrar and Share Transfer Agents

M/s. Kirloskar Computer Services Limited, are the Registrar and Share Transfer Agents of the Company for both the physical and the dematerialised shares. Their address is :

#### Kirloskar Computer Services Limited

412 and 415 on  $10^{\text{th}}$  Cross,  $5^{\text{th}}$  Main Road

RMV II Stage Bangalore 560 094

Telephone No: 23519311, 23519384

Fax No. 23519294 Website :www.kcsl.com

All applications for transfer/dematerialisation may be forwarded to the Registrars at their above address or to the Company at its Registered Office.

The Company's shares are in compulsory demat mode. Investors/Members are requested to note that physical documents, viz. Demat Request Forms (DRF), Share Certificates, etc. should be sent by their DPs' directly to the Transfer Agents of the Company. Investors/Members who purchase/acquire shares of the Company in the physical form should similarly send the physical documents, viz Transfer Deeds, Share Certificates etc. to the Transfer Agents of the Company. In cases of transfer of shares in the physical form, option is given to acquirers to dematerialise their shares as per SEBI guidelines. If the option is not exercised, physical share certificates duly endorsed for transfer are despatched.

The shareholders' complaints received during the year have been resolved with due despatch and no complaints were pending as on 31.3.2006. The number of physical transfers pending as on 31.3.2006 was 8 transfer applications for 1357 shares and the number of dematerialisation requests pending was 25 for 6479 shares. The transfers have been duly dealt with thereafter. The Company rematerialised 125 shares during the year.

# Distribution of Shareholding as on 31.3.2006

Shareholding Range	No. of Share holders in Demat Form	No. of Shares	No. of Share holders in Physical Form	No. of Shares	Total No. of Share- holders	%	No. of Shares	% of Share- holdings
1 - 500	13687	1676947	29696	987441	43383	93.80	2664388	8.52
501-1000	846	674386	559	411278	1405	3.04	1085664	3.47
1001-2000	386	588193	301	418720	687	1.49	1006913	3.22
2001-3000	175	441575	98	236926	273	0.59	678501	2.17
3001-4000	70	252797	57	196074	127	0.27	448871	1.44
4001-5000	81	384086	35	158383	116	0.25	542469	1.73
5001-10000	87	673441	45	316894	132	0.29	990335	3.17
10001 and Above	100	19726140	26	4125536	126	0.27	23851676	76.28
TOTAL	15432	24417565	30817	6851252	46249	100.00	31268817	100.00

#### Pattern of Equity Shareholding as on 31.3.2006

Category	Category No. of Shares held		
Promoters	14564464	46.58	
Mutual Funds and UTI	58657	0.19	
Banks, Financial Institutions	4294079	13.73	
Foreign Investment Institutions	850	0.00	
Private Corporate Bodies	451342	1.44	
Indian Public	9917005	31.72	
NRI's/OCBS	1982420	6.34	
TOTAL	31268817	100.00	

#### **Dematerialisation of Shares**

The paid up equity capital of the Company as on 31.3.2006 was Rs. 31,26,88,170 (31268817 shares of Rs.10/- each). Out of the total Equity paid up share capital of Rs.31,26,88,170, 2,44,17,565 equity shares representing 78.09% of the Equity Capital were held in dematerialised form as on 31.3.2006.

Shareholders complaints received during the period 1.4.2005 to 31.3.2006.

Type of Complaint	No. of Complaints received	No. of Complaints Redressed	Redressal under process
Letters of Complaints regarding dividend (Non-receipt of Dividend correction in Bank details etc.)	13	13	_
Letters of Non-receipt of Annual Reports	59	59	_
Change of Address and Bank details	24	24	_
Letters or Complaints regarding shares (Non-receipt of shares after transfer/transmission, deletion of names, consolidation/sub-division of shares and general transfer correspondence)	32	32	_
Complaints regarding Dematerialisation/Re-materialisation/ Rejection	17	17	_
Miscellaneous letters or complaints received other than above categories.	0	0	_

Outstanding GDRs/ADRs/Warrants or any convertible instruments, conversion date and likely impact on equity

The Company has no GDR/ADR/Warrants or any convertible instruments.

#### Insider Trading

The code of internal procedure of conduct and code of corporate disclosure practices as suggested under the SEBI (Prohibition of Insider Trading) Regulations, 1992 as amended by the Notification of 20<sup>th</sup> February, 2002 has been approved on 24<sup>th</sup> September, 2002 and is made effective with effect from 1.10.2002.

#### **Plant Locations**

Mysore	Hubli	Tumkur
<b>Belvadi Industrial Area</b> Mysore - 570 018	<b>Gokul Road</b> Hubli - 580 030	<b>Hirehalli Industrial Area</b> Hirehalli Tumkur - 572 168

#### Address for Correspondence :

Kirloskar Electric Company Limited

Post Box No.5555,

Malleswaram West, Bangalroe- 560 055

Telephone: 23374865, 23378735 Fax- 23377706

Web Site Address - www.vrkec.com

#### Directors' Responsibility Statement

The Directors' Responsibility Statement in conformity with the requirement of the Companies Act, 1956 has been included in the Directors' Report to the Shareholders. A Management Discussion and Analysis Report in terms of item IV (F) of Clause 49 of the Listing Agreement has been annexed to the Directors' Report.

The financial accounts are in full conformity with the requirements of the Companies Act, 1956. These accounts reflect the form and substance of transactions and present a true and fair view of the Company's financial condition and the results of operations.

The Company has a system of internal control which is reviewed, evaluated and updated on an ongoing basis. The Internal Audit Department has conducted periodic audit of systems and procedures to provide reasonable assurance that the activities are conducted in a manner not prejudicial to the interests of the Company.

The financial statements have been audited by M/s B.K.Ramadhyani & Co., Chartered Accountants and have been reviewed by and discussed in the Audit Committee.

#### Information pursuant to Clause 49 IV(G) (i) (C) of the Listing Agreement

The details required under Clause 49 IV (G) (i) (c) of the Listing Agreement are given in the notice convening the meeting.

# MANAGEMENT DISCUSSION AND ANALYSIS REPORT

Your Company is engaged in Electrical Industry which has various groups such as Rotating Machines Group, Static Equipments Group, Switchgears Group, Cables Group, Transformers Group, Capacitors Group, Transmission Lines Group, etc., Each product group is having its different products within its broad range. The industry is further divided into two segments – Organised Sector and Unorganised Sector.

Your Company manufactures and deals in major products of the industry and the business of the Company can be divided into three major groups i.e. Rotating Machines Group, Power Distribution and Others.

The industry has seen uptrend in demand during last couple of years or so with continued capacity expansions/newer investments in the user industries and the thrust placed by the Government on the power sector and the increasing participation of private sector in electricity generation. The demand for the Company's products continues to improve. The margins however, are low due to rising input costs and intense competition. We are however trying to reduce the impact by improving operational efficiencies. The quality, reliability of our products, and good after sale service and countrywide network of sales and service and with our products having approval of all major consultants and the Kirloskar Electric Brand Equity will help us in continue getting a good share of the industry. The actual performance may however differ as it is dependent on several factors beyond control of the Company.

# **Performance Overview**

During the year the Company has achieved a turnover of Rs. 42,811.27 lakhs as against Rs. 32,036.37 lakhs in the previous year. The profit before tax for the year is Rs.453.00 lakhs as against a profit of Rs. 88.66 lakhs in the previous year.

#### Segmentwise or productwise performance

The Company has identified the reportable segments as Rotating Machines Group, Power Distribution and Others, taking into account the nature of products and services, the different risks and returns and the internal reporting systems.

The segment wise turnover of the Company is as follows :-

(Rs.in 000's)

Products	2005-06	2004-05
Rotating Machines Group	2,705,750	2,377,517
Power Distribution	1,209,950	451,774
Others	365,427	374,346
Total	4,281,127	3,203,637

#### **Future Outlook**

The thrust placed on the power sector and the improved demand from the user industries, bodes well for us. The margins may however be lower due to increasing raw material costs and intense competition.

#### Ricke & Concerns

Rising input costs are a matter of concern as it may not be possible to pass them on fully to the customers. The industry is turning highly competitive. Timely availability of inputs is also uncertain.

#### Internal Control System

The Company has in place an adequate system of internal controls commensurate with the size of the Company and the nature of business to ensure efficacy of operations and also to ensure that assets are safeguarded against loss and for compliance with applicable legislation. There exists an adequate management reporting system comprising managerial reporting and analysis on various performance indicators, for corrective action as necessary. The Company has review systems of the performance against agreed financial parameters to assess the strengths and areas of improvement at all the Units.

#### **Human Resources**

Bagalore

Industrial relations during the year were cordial and the Company continued to have good support of all its employees at all levels.

For and on behalf of the Board,

Vijay R Kirloskar

Date: 25th July, 2006 Chairman & Managing Director

# **CEO AND CFO CERTIFICATION**

We have reviewed financial statements and the cash flow statement for the year ended 31st March, 2006 and certify, to the best of our knowledge and belief, that:

- i. these statements present a true and fair view of the Company's affairs, and are in compliance with existing accounting standards, applicable laws and regulations;
- ii. these statements do not contain any materially untrue statement, or omit any material fact, or contain statements that might be misleading;
- iii. no transactions entered into by the Company during the year were fraudulent, illegal or violative of the Company's code of conduct:
- iv. we have accepted the responsibility for establishing & maintaining internal control for financial reporting;
- v. we have evaluated the effectiveness of the internal control systems of the company, and have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of internal controls, of which we are aware and have taken steps to rectify the same, wherever found;
- vi. significant changes in internal control over financial reporting, as well as changes in accounting polices, have been intimated to the auditors and the Audit Committee, and have been disclosed in the notes to the financial statements; There were no instances of fraud of which we have become aware.

# CERTIFICATE OF THE AUDITORS IN RESPECT OF COMPLIANCE OF CORPORATE GOVERNANCE

The Members of Kirloskar Electric Company Limited

Place: Bangalore

Date: 25th July, 2006

We have examined the compliance of conditions of corporate governance by Kirloskar Electric Company Limited for the year ended on 31st March 2006, as stipulated in clause 49 of the Listing Agreement of the said Company with Stock Exchanges.

The compliance of conditions of corporate governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof adopted by the Company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement.

As required by the Guidance Note issued by the Institute of Chartered Accountants of India, we have to state that as per the records maintained by the Company, there were no investor grievances remaining attended/pending for more than 30 days.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

for B.K.RAMADHYANI & CO.

Chartered Accountants

SHYAM RAMADHYANI

Partner

#### AUDITORS' REPORT TO THE MEMBERS OF KIRLOSKAR ELECTRIC COMPANY LTD., BANGALORE

We have audited the attached Balance Sheet of Kirloskar Electric Company Limited, Bangalore as at 31<sup>ST</sup> March 2006, the Profit and Loss Account and also the Cash Flow statement for the year ended on that date annexed thereto.

- 1 These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3 As required by the Companies (Auditors' report) Order, 2003, as amended by the Companies (Auditors' Report) (Amendment) Order 2004 issued by the Company Law Board, in terms of subsection 4A of section 227 of the Companies Act, 1956('Order'), we enclose in the annexure a statement on matters specified in paragraphs 4 and 5 of the said order.
  - Further to our comments in the annexure referred to above, we report that :
- 4 We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit.
- In our opinion, the Company has kept proper books of account as required by law, so far as it appears from our examination of such books, *subject to paragraph 8 of the annexure to this report.*
- The report on the accounts of the Kuala Lumpur office in Malaysia not visited by us but audited by M/s Chari & Company, Chartered Accountants has been forwarded to us and has been dealt with in the manner considered appropriate by us while preparing our report.
- 7 The Balance Sheet, the Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the Books of Account and audited returns received from the Kuala Lumpur Office of the Company.
- In our opinion, the Balance Sheet, the Profit and Loss Account and Cash Flow Statement dealt with by this report comply in all material respects with the mandatory accounting standards (AS) referred to in subsection (3C) of section 211 of the Companies Act, 1956 as applicable, subject to note 23(N) of schedule N (valuation of inventories of work in progress and finished goods not being in accordance with AS 2) and note 25 of schedule N. (non disclosure of prior period income/expenditure as required by AS 5)
- 9 On the basis of written representations received from directors as on 31st March 2006 and taken on record by the Board of Directors, we report that none of the directors of the Company are disqualified as on 31st March 2006 from being appointed as a director under clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.
- 10 Attention of the members is invited to the following:
  - a) Note 16 (b) of schedule N regarding balance with a few banks as per books being subject to reconciliation/ confirmation, since such bank has not yet given effect to the scheme of arrangement under sections 391-394 of the Companies Act, 1956 approved by the honourable High Court of Karnataka,
  - b) Note 19 of schedule N regarding non provision for interest payable, if any under the Interest on Delayed Payments to Small Scale and Ancillary Industrial Undertakings Act, 1993(effect on revenue is not ascertained)
  - c) Note 20 of schedule N regarding non-obtainment of confirmation of balances as a result of which we have placed reliance on the balances shown in the books of the Company, accounts with certain parties being under review/reconciliation (effect on revenue is not ascertained)
  - d) Notes 21 and 22 of schedule N regarding shortfall in the market/fair value of investments in relation to their acquisition cost and amounts due from certain companies of Rs. 92.17 million, which have incurred losses and who's net worth have been partially or wholly eroded. We have relied on the representations of the management that the diminution in the value of investments is temporary in nature and that the debts/advances are good of recovery.
  - e) Note 24 of schedule N regarding certain assets where installation has not been completed for several years, which have been carried in the books ät their cost (Rs.53.33 million). We have relied on the representations of the management that the said assets are in good condition and that the installation will be completed before long. We are unable to express any opinion in the matter and
- 11 In our opinion and to the best of our knowledge and according to the information and explanations given to us, the said accounts read with the other notes and schedules give the information as required by the Companies Act, 1956 in the manner so required and subject to paragraphs 8 & 10 above and paragraphs 1, 2 & 4 of the annexure to this report give a true and fair view in conformity with the accounting principles generally accepted in India:
  - a. In the case of the balance sheet, of the state of affairs of the Company as at  $31^{st}$  March 2006
  - b. In the case of the profit and loss account, of the profit for the year ended on that date and
  - c. In the case of cash flow statement, of the cash flows for the year ended on that date.

For B.K.RAMADHYANI & CO.

Chartered Accountants

**Shyam Ramadhyani** Partner Membership number 200/19522

Bangalore Date: 25<sup>th</sup> July, 2006

#### ANNEXURE TO AUDITORS' REPORT

# (AS REFERRED TO IN PARA 3 OF OUR REPORT TO THE MEMBERS OF KIRLOSKAR ELECTRIC COMPANY LIMITED)

- 1. a. The fixed asset records maintained by the Company need to be updated by interalia incorporating comprehensive description of fixed assets and changes in location in order to show full particulars.
  - b. The management during the year has physically verified a portion of the fixed assets. Reconciliation of a portion of the inventories with book records is under progress. Pending completion of reconciliation, discrepancies, if any cannot be completely ascertained. Fixed assets lying with third parties and at port are subject to confirmation.
  - c. During the year, the Company has not disposed off a substantial part of its fixed assets and as such the provisions of clause 4(i) (c) of the Order are not applicable to the Company.
- 2. a. Inventories have been physically verified during the year by the management. In our opinion, the frequency of verification is reasonable. Certain stocks lying with third parties and at port are subject to confirmation.
  - b. The procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - c. The Company is maintaining proper records of inventory in terms of quantities *except in respect of materials and components at the transformer division and work in progress*. The discrepancies noticed on verification between the physical stocks and the book records were not material.
  - d. The valuation of work in progress and finished goods as at 31st March 2006 are not in accordance with AS 2 as detailed in note 23 of schedule N. The valuation done by the management have been accepted as such.
  - e. We have relied on the representation of the management that the consumption of materials and components is in line with the industry norms.
- 3. The Company has neither taken nor granted any loans from/to companies, firms and other parties covered in the register maintained under section 301 of the Companies Act, 1956. Accordingly, the provisions of clause 4(iii) of the Order are not applicable to the Company. For this purpose, we have relied on the representations of the management that monies due from parties referred to in note 18 & 22 of schedule N are advances and not in the nature of loans.
- 4. Having regard to the explanations given to us that some of the bought out items/assets are proprietary and/or special and/or are customised to the requirements of the Company and as such comparative quotations are not available, there are adequate internal control procedures commensurate with the size of the Company and the nature of its business with regard to purchases of inventory and fixed assets and for the sale of goods except at the transformer division where controls in respect of inventory need to be strengthened. We have not observed during the course of our audit any continuing failur to correct major weaknesses in internal controls.
- 5. a. According to the information and explanations given to us, we are of the opinion that transactions that need to be entered into the register maintained under section 301 of the Companies Act, 1956 have been so entered.
  - b. No comments can be made on the reasonability of the rates in respect of the transactions so made and exceeding Rs. 500,000 in respect of any one party since there are no similar transactions with third parties at the relevant time.
- 6. The Company has complied with the provisions of section 58A and 58AA of the Companies Act, 1956 and the Companies (Acceptance of Deposits) Rules, 1975 with regard to deposits accepted from the public. The Company Law Board has not passed an order.
- 7. In our opinion, the Company has an internal audit system commensurate with the size and nature of its business.
- 8. We have broadly reviewed the Cost Records maintained by the Company as prescribed by the Central Government under clause (d) of sub section (1) of 209 of the Companies Act, 1956 and are of the opinion that prima facie the prescribed accounts and records have been made and maintained, subject to note 20(a) of schedule L. We have not made a detailed review of the same to ensure their accuracy and completeness.

- The Company has not been regular in depositing undisputed statutory dues including provident fund, employees' state insurance, income tax, sales tax, customs duty, excise duty, cess and other statutory dues with the appropriate authorities.
  - b. According to the information and explanations given to us, undisputed statutory dues as at 31.3.2006 outstanding for a period of more than six months from the date they became payable are detailed below (to the extent identified from the records pending complete reconciliation of the relevant accounts)

Name of the statue	Nature of dues	Amount (Rs.)	Period to which the amount relates	Date of payment
The Income Tax Act, 1961	Tax deducted at source	311,957	April to August 2005	April 2006 to July 2006
Maharastra Central Sales Tax	Sales Tax	197,748	2003 - 04	
Maharastra Sales Tax Act	Sales Tax	151,700	2003 - 04	
The Customs Act, 1962.	Material lying at bonded warehouse	4,119,078	September 2000	_
Employees State Insurance Act	ESI on contractors	9,208	August 2005	06.07.2006

c. According to the information and explanations given to us, the following dues of sales tax, income tax, customs tax, wealth tax, excise duty, service tax and cess had not been deposited as at 31<sup>st</sup> March 2006 with the relevant authorities on account of disputes.

Name of the statue	Nature of the dues	Amount (Rs.)	Period to which the amount relates	Forum where dispute is pending
Central Sales Tax	Demands at various Branches of the Company	517,134	1985 to 2001	Sales Tax Appellate Tribunal
Local Sales Tax at Various Branches	Demands at Various Branches of the Company	3,903,429	1985 to 2001	Sales Tax Appellate Tribunal
The Customs Act, 1962.	Customs demand	5,188,498	1994 to 1999	Asst. Commissioner of Customs

- 10. In our opinion, the accumulated losses of the Company are not more than fifty percent of its net worth. The Company has not incurred cash losses during the financial year covered by our audit and the immediately preceding financial year.
- 11. In our opinion and according to the information and explanations given to us, the Company has defaulted in repayment of interest and instalments to banks to an aggregate extent of Rs.0.94 million and Rs.1.93 million respectively as at 31st March 2006.
- 12. The Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities and as such the provisions of clause 4(xii) of the Order are not applicable to the Company.
- 13. In our opinion, the Company is not a chit fund or a nidhi /mutual benefit fund/ society. Therefore, the provisions of clause 4(xiii) of the Order are not applicable to the Company.

- 14. In our opinion the Company is not dealing in or trading in shares, securities, debentures and other investments. Accordingly, the provisions of clause 4(xiv) of the Order are not applicable to the Company.
- 15. In our opinion, the Company has not given any guarantees during the year for loans taken by others from banks and financial institutions. Accordingly, the provisions of clause 4(xv) of the Order are not applicable to the Company.
- 16. In our opinion, the Company has not taken any term loans during the year. Accordingly, the provisions of clause 4(xvi) of the Order are not applicable to the Company.
- 17. According to the information and explanations given to us and on an overall examination of the balance sheet of the company, we report that no funds raised on short- term basis have been used for long-term investment. For this purpose, working capital loans and overdue interest to banks and financial institutions converted to term loans pursuant to the scheme of arrangement under sections 391 to 394 of the Companies Act, 1956 have been considered as funds raised on long term basis.
- 18. The Company has not made any preferential allotment of shares during the year to parties and companies covered in the register maintained under section 301 of the Companies Act. Accordingly, the provisions of clause 4(xviii) of the Order are not applicable to the Company.
- 19. According to the information and explanations given to us, the Company has issued debentures to the Industrial Development Bank of India to an extent of Rs.49.4 million in terms of the scheme of arrangement approved by the honourable High Court of Karnataka under sections 391 to 394 of the Companies Act, 1956. The Company has created securities in respect of the said debentures.
- 20. The Company has not raised any monies by public issue during the year. Accordingly, the provisions of clause 4(xx) of the Order are not applicable to the Company.
- 21. According to the information and explanations given to us, no fraud on or by the Company have been noticed or reported during the year.

**B. K. Ramadhyani & Co.,** 4B, Chitrapur Bhavan 8<sup>th</sup> main, 15<sup>th</sup> cross, Malleswaram, Bangalore - 560 055

Date: 25th July 2006

For B. K. RAMADHYANI & CO.

Chartered Accountants

Shyam Ramadhyani
Partner
Membership number 200/19522

DALAI	NCE SHEET AS AT 31 <sup>ST</sup> MARC	7H 2000			(P	ls in 000's)
		Schedule	As at 31st M	arch, 2006	As at 31st Ma	arch, 2005
	CES OF FUNDS					
	EHOLDERS' FUNDS		400.000		400.000	
	Capital	A	432,688		432,688	
b)	Reserves & Surplus	В	675,541	1,108,229	675,541	1,108,229
LOAN	FUNDS			1,100,223		1,100,220
a)	Secured Loans	С	176,073		201,001	
b)	Unsecured Loans	D	17,501		2,120	
				193,574		203,121
	TOTAL			1,301,803		1,311,350
APPLIC	CATION OF FUNDS					
FIXED.	ASSETS					
a)	Gross Block	E	380,565		389,739	
b)	Less: Depreciation		261,616		262,273	
	Net Block			118,949		127,466
,		t)	56,383	•	58,666	
,	Less: Provision for dimunition in		3,056		_	
				53,327		58,666
				172,276		186,132
INVES	TMENTS	F		600,068		555,951
	ENT ASSETS, LOANS & ADVANG	CES G				
	Inventories	olo d	217,961		119,590	
b)	Sundry Debtors		1,126,390		825,008	
c)	Cash & Bank Balances		139,434		217,773	
,	Loans & Advances		253,968		105,053	
u)	Loans & Advances		1,737,753		1,267,424	
Less :	CURRENT LIABILITIES & PROVI	SIONS H	-,,		.,,	
	Current Liabilities		1,555,257		1,128,750	
b)	Provisions		21,250		12,979	
,			1,576,507		1,141,729	
NET C	URRENT ASSETS		, ,	161,246	, ,	125,695
MISCE	LLANEOUS EXPENDITURE TO T	HE				
EXTEN	IT NOT WRITTEN OFF	1		43,823		77,882
PROFI <sup>*</sup>	T & LOSS ACCOUNT			324,390		365,690
	TOTAL			1,301,803		1,311,350
NOTES	S ON ACCOUNTS	N				
BALAN	NCE SHEET ABSTRACT &					
COMP	ANY'S GENERAL BUSINESS PRO	OFILE O				
FOOT N	NOTE : Schedules referred to above	e and the Notes	s attached for	m an integra	part of the Ba	lance Sheet
As ner o	our report of even date	F	or and on beha	If of Board of	Directors	
•	. RAMADHYANI & CO.	VIJAY R. K		5. 254.4 01	P. S. MALIK	•
	d Accountants		anaging Director		Deputy Manag	
SHYAM	RAMADHYANI	P.Y. MAHA			R.K. GUPT	-
Partner		Company Sec			Vice President	
Bangalo	re 5 <sup>th</sup> July, 2006				Chief Financia	l Officer

	Schedule	Curre	nt Year	Previou	ıs Year
INCOME Sales Less: Excise Duty Other Income Profit on Sale of Long term Investment Remission of Loan liability	J	4,281,127 140,881	4,140,246 19,717 2,992	3,203,637 83,203	3,120,434 12,573 - 23,412
Profit on Sale of Fixed Assets			6,453		91,648
TOTAL			4,169,408		3,248,067
EXPENDITURE  Consumption of Raw Materials, Stores, Spares parts & Components and purchasing for Trading Operating and Other Expenses Restructuring Expenses Interest and Finance Charges On Fixed Loans	K L	13,957	3,755,750 259,896 26,585	18,710	2,855,856 203,966 9,156
On Other Accounts		4,074	18,031	3,832	22,542
Loss on Sale of Fixed Assets Depreciation, Amortisations and Provision	ons <b>M</b>		246 63,822		47,93 99,749
			4,124,330		3,239,20
Less: Expenses Capitalised			222		
TOTAL			4,124,108		3,239,20
PROFIT BEFORE TAXATION  Less: Provision for Taxation (net)  Provision for Fringe Benefit Tax			45,300 - 4,000		8,860 40
PROFIT FOR THE YEAR			41,300		8,82
Add : Transfer from General Reserve			_		111,66
Less: Loss brought forward from Previou	ıs Year		41,300 (365,690)		120,484 (486,174
Balance of Loss Carried to Balance Sh			(324,390)		(365,690
Earning per Share (Face Value Rs. 10 per	er share)				<u>-</u>
Basic Diluted			1.01 0.95		(0.02 (0.02
NOTES ON ACCOUNTS	N				,
BALANCE SHEET ABSTRACT & COMPANY'S GENERAL BUSINESS PROFIL FOOT NOTE: Schedules referred to above and t		ached form an	ı integral part (	of the Profit & I	Loss Accour
As per our report of even date	F	or and on beh	alf of Board of	Directors	
For B.K. RAMADHYANI & CO. Chartered Accountants	VIJAY R. KI Chairman & Ma	RLOSKAR anaging Director		P. S. MALII Deputy Mana	· <del>-</del>
SHYAM RAMADHYANI Partner	P.Y. MAHAJ Company Sect			R.K. GUPT	nt &
Bangalore Date: 25 <sup>th</sup> July, 2006				Chief Financi	ai Officer

SCHEDULES TO	THE BALANCE SHEET AS AT 31 <sup>ST</sup> MARCH 2006		(Rs in 000's)
		As at 31st	As at 31s
		March, 2006	tMarch, 2005
		Rs.	Rs.
SCHEDULE "A"			
Authorised:			
3,000,000	Preference Shares of Rs. 100/- each	300,000	300,000
40,000,000	Equity Shares of Rs. 10/- each	400,000	400,000
TOTAL		700,000	700,000
Issued, Subscribe	d and Paid-up :		
1,200,000	Preference Shares of Rs. 100/- each	120,000	120,000
31,268,817	Equity Shares of Rs. 10/- each	312,688	312,688
TOTAL		432,688	432,688
NOTES: 1.Equity S	Shares include :		

- - 10,000 Shares of face value of Rs. 0.100 million allotted as fully paid up pursuant to a contract without payment being received in cash;
  - 6,679,572 Shares of face value of Rs. 66.796 million allotted as fully paid up by way of bonus shares by capitalisation of Capital Reserve, Capital Redemption Reserve, General Reserve and Share Premium. b)
  - c) 6,000,000 shares were allotted during the year 2003 04 to IDBI on conversion of Preference Share Capital at face value as per the scheme of arrangement approved by Honourable High Court of Karnataka.
  - 2. The promoter stakeholders are to bring in capital by way of issue of equity shares to an extent of two million equity shares of Rs 10/- each at a premium of Rs 20/- per share.
  - 3. The preference shares shall be redeemed in 3 annual installments on 30.09.2008, 30.09.2009 and 30.09.2010 respectively.
  - 4. The preference shares carry a cumulative dividend of 7% per annum w.e.f 01.10.2001 payable cumulatively out of the profits of the company. The rate of dividend can be increased to 9% per annum by way of payment of redemption premium subject to profitability and cash flows.

SCHEDULE "B"		
RESERVES AND SURPLUS		(Rs. in 000's)
Capital Reserve As per last Balance Sheet	1,806	1,806
Revaluation Reserve		
As per last Balance Sheet	48,041	159,705
Less: Transferred to General Reserve	-	111,664
	48,041	48,041
Capital Redemption Reserve		
As per last Balance Sheet	2,500	2,500
Share Premium Account		
As per last Balance Sheet	614,194	614,194
General Reserve		
Transfer from Revaluation Reserve	_	111,664
Less: Transfer to P & L Account		111,664
	_	_
Reserve for Doubtful Debts		
As per last Balance Sheet	9,000	9,000
TOTAL	675,541	675,541

SCHEDULES TO THE BALANCE SHEET AS AT 31 <sup>ST</sup> MARCH 2006		(Rs in 000's)
	As at 31st March, 2006 Rs.	As at 31st March, 2005 Rs.
SCHEDULE "C"		
SECURED LOANS		
a) From Banks	126,673	151,601
b) Zero Coupon Debentures	49,400	49,400
TOTAL	176,073	201,001
SCHEDULE "D"		
UNSECURED LOANS		
a) Fixed Deposits Unclaimed	523 178	549
<ul><li>b) Interest accrued and due - FDs</li><li>c) SICOM Sales Tax loan</li></ul>	1,119	272 1,119
d) HDFC Housing Loan	180	180
e) From a company	15,501	
TOTAL	17,501	2,120

NOTE: Amount falling due for payment within one year is Rs.2.00 million (Previous year Rs.2.120 million).

# SCHEDULE "E" FIXED ASSETS

(in 000's).

		Gross Bl	ock (at cost)	)		Depreciation			Net Block	
PARTICULARS	As at 1st April 2005	Additions/ Transfers	Deductions/ Transfers	As at 31st March 2006	As at 1st April 2005	For the year	Withdrawals during year	As at 31st March 2006	As at 31st March 2006	As at 31st March 2005
GOODWILL	42,346	_	_	42,346	42,346	-	_	42,346	_	-
LAND (*)	53,150	-	_	53,150	-	-	-	-	53,150	53,150
BUILDINGS (#)	52,420	903	294	53,029	32,384	932	273	33,043	19,986	20,036
PLANT & MACHINERY (Includes Technical knowhow)	182,988	5,022	16,316	171,694	141,728	4,462	7,730	138,460	33,234	41,260
FURNITURE & EQUIPMENT	44,301	1,820	760	45,361	35,839	1,867	595	37,111	8,250	8,462
VEHICLES AND AIRCRAFT	14,534	895	444	14,985	9,976	1,120	440	10,656	4,329	4,558
TOTAL	389,739	8,640	17,814	380,565	262,273	8,381	9,038	261,616	118,949	127,466
PREVIOUS YEAR	612,328	21,094	243,683	389,739	309,444	8,100	55,271	262,273		

<sup>(#)</sup> Includes Rs. 3.337 million being the cost of ownership premises taken in possession for which Society is to be formed.

<sup>(\*)</sup> Certain land at Bangalore was revalued in the year 1999-2000 on the basis of Chartered Engineers certificate. Incremental amount on revaluation was credited to Revaluation Reserve Rs.48,041 (in 000's).

SC	HE	DULES TO THE BALANCE SHEET AS AT 3	1 <sup>ST</sup> MARCH	2006		(Rs in 000's)
			Nos.	Face Value	As at 31st March, 2006 Rs.	
SC	HE	DULE "F"				
INV	/FST	TMENTS (AT COST)				
		ONG TERM}				
Α.		ADE :				
		Quoted:				
	٠,	Equity Shares - Fully Paid-up				
	(-)	Deepak Insulated Cable Corporation Ltd.,	104,750	10	_	_
		(12,000 Bonus Shares)	,			
		Kirloskar Computer Services Ltd.,	200,000	10	2,380	2,380
		Karnataka Ball Bearing Corporation Ltd.,	356,000	10	_	_
		The Mysore Kirloskar Ltd.,	770,750	10	21,260	21,260
	(ii)	Debentures - Fully Paid-up				
		The Mysore Kirloskar Ltd., @	30,000	44	1,320	1,320
		Unquoted:				
	(i)	Equity Shares - Fully Paid-up				
		In Subsidiary Company :				
		Kaytee Switchgear Ltd., (\$)	20,619,512	10	579,200	529,200
			(15,619,512)			
	(11)	KEC North America Inc	210	_	12,936	12,936
	(11)	In Other Companies :	=0.4	4.0		
		Best Trading & Agencies Ltd.,	584	10	6	-
		Kirloskar Proprietary Ltd.,	26	100	128	128
		(acquired 25 shares on rights issue) Sangli Bank Limited	10,000	10	100	100
		Kirloskar (Malaysia) Sdn. Bhd,	10,000	10	100	100
		Kuala Lumpur, Malaysia	150,000	MR 1	529	529
		Kirloskar Kenya Limited, Nairobi, Kenya		K. Sh 1000	852	
		Kirsons Trading Pte. Ltd	56,250	S \$ 1	1,120	
		Kirloskar Power Equipments Ltd.,	340,000	10	2,817	
		Tanoonar Fower Equipments Eta.,	(1,050,000)	10	2,017	0,700
		KEASI Robicosn Industrial Systems Pvt. Ltd.,	500,000 s	10	5,000	5,000
		(Formerly Kirloskar Ansaldo Industrial Systems Pvt. Ltd.,) Less:			627,648	-
		Provision for diminution in value of Investments			27,580	27,580
		TOTAL			600,068	
		IOIAL			000,000	333,951

<sup>@</sup> Matured and due for payment.

<sup>\$ 15,619,512</sup> shares acquired pursuant to the order of the Hon'ble High Court of Karnataka on the Company's petition under Sections 391-394 of the Companies Act,1956

NOTES:		Rs in 000's	Rs in 000's
1)	Aggregate value of quoted investments		
	Cost	24,960	24,960
	Market Value	Not Available	Not Available
2)	Aggregate value of unquoted investments		
	Cost	602,688	558,571

50		DULES TO THE BALANCE SHEET AS AT 31 <sup>ST</sup> M.	ARCH 2006		(1	Rs in 000's)
			N	As at 31st larch, 2006 Rs.		As at 31st larch, 2005 Rs.
		DULE "G" ENT ASSETS, LOANS & ADVANCES				
A.	<b>1.</b> i.	rrent Assets Inventories - as certified by the Managing Director Raw Materials, Stores, Spares Parts, Components etc.,	56,562		32,982	
	ii.	Stock in Trade Finished Goods (including Trading Stocks) Process Stock	118,107 57,091		28,335 57,299	
	iii.	Others-Including Material at Port and Scrap	16,909		16,913	
		Less: Provision for Non-moving Stocks		248,669 30,708		135,529 15,939
	2	Sunday Debtore		217,961		119,590
	2. i. ii.	Sundry Debtors (Unsecured, considered good except doubtful debts of Rs.114.61 million, previous year Rs.12.553 million) Debts outstanding for a period exceeding six months Other Debts	363,429 774,422	1 107 051	312,406 525,155	007 504
		Less: Provision for doubtful debts		1,137,851 11,461		837,561 12,553
	3.	Cash and Bank Balances		1,126,390		825,008
	a.	Cash on Hand	18		11	
	b.	Cheques in hand	338		336	
	c.	Amount in transit	3,000		2,248	
	d.	Balances with Scheduled Banks				
		- On Current Account	56,999		70,247	
		- Unclaimed / Unpaid Dividends in Current Account			349	
		- On Short term deposit accounts	79,079		144,582	
_		and and Advances		139,434		217,773
B.	LO	ans and Advances  (Unsecured, considered good except doubtful advan of Rs. 14.968 million, previous year Rs.14.968 millior Advances Recoverable in Cash or in kind or for value to be received				
			252 212		107 277	
		Sundry Advances (***)  Less: Provision for Doubtful Advances	253,213 14,968		107,277 _14,968	
		Central Excise Deposits Advance payment of tax (Including FBT)	238,245 7,900 7,823		92,309 7,435 5,309	
				253,968		105,053
		TOTAL		1,737,753		1,267,424

<sup>\*\*\*</sup> Includes balances due with customs  ${\bf Rs.~2.71}$  million (Previous year  ${\bf Rs.2.61}$  million).

# SCHEDULES TO THE BALANCE SHEET AS AT 31<sup>ST</sup> MARCH 2006

(Rs in 000's)

	As at 31st March, 2 Rs.			006 A	rch, 2005 S.	
SC	HEDULE "H"					
CU	RRENT LIABILITIES & PROVISIONS					
A.	Current Liabilities					
	Sundry Creditors	50	1,081		343,027	
	Trade Advances	2	7,336		28,163	
	Unclaimed / Unpaid Dividends (*)		-		349	
	Other liabilities (@)	30	3,572		277,408	
	Due to subsidiary company	72	3,268		479,295	
	Interest accrued but not due on loans and deposi	ts			508	
				1,555,257	,	1,128,750
В.	Provisions					
	For Taxation (Including FBT)	10	0,557		6,492	
	For Earned Leave Encashment	;	3,331		2,682	
	For Warranty claim		7,362		3,805	
				21,250		12,979
	TOTAL			1,576,507	,	1,141,729

<sup>(\*)</sup> Unclaimed for less than 7 years.

# **SCHEDULE "I"**

# MISCELLANEOUS EXPENDITURE TO THE EXTENT NOT WRITTEN-OFF

	TOTAL	43,823	77,882
	Voluntary Retirement Scheme	43,823	77,882
1	Deferred Revenue Expenditure		

<sup>(@)</sup> Includes Rs.0.309 million due to Directors (Previous year Rs.0.309 million).

# SCHEDULES TO THE PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2006

(	Rs	in	000	's

			(	Rs in 000's)
	(	Current Year Rs.	Pi	revious Year Rs.
SCHEDULE "J"				
OHTER INCOME				
Interest: On Fixed Deposits Others (Tax deducted at source Rs.0.15 million previous year Rs.0.26 million)	3,903 775	4,678	5,695 654	6,349
Dividend from Long term Investments :				
Trade Rent Received (Tax deducted at source Rs.0.54 million previous year Rs.0.50 million)		4,047		10 5,286
Miscellaneous*		10,992		928
<b>TOTAL</b> * Includes provision no longer required Rs. <b>5,138</b> (Rs. 218)		19,717		12,573
SCHEDULE "K"  CONSUMPTION OF RAW MATERIALS, STORES, SPARE  PARTS & COMPONENTS AND PURCHASES FOR TRADIN Raw material, stores and Components  Purchases for Trading	IG 859,539 2,985,775	2 3, <b>845,314</b>	484,278 ,380,003	- - 2 964 291
Deduct de conservir et elle		3,045,314		2,864,281
Deduct : Increase in stocks Stocks at Close				
Process stocks	57,091		57,299	
Trading and finished goods	118,107		28,335	
· ·	175,198	_	85,634	
Less: Stocks at commencement				
Process stocks	57,299		33,574	
Trading and finished goods	28,335		43,637	
	85,634		77,211	
		(89,564)		(8,423)
TOTAL		3,755,750		2,855,858

# SCHEDULES TO THE PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2006

(Rs in 000's)

	(1000 S)			
	Cu	rrent Year Rs.	Pre	vious Year Rs.
SCHEDULE "L"				
OPERATING & OTHER EXPENSES				
Power & Fuel		11,714		6,808
Expenses relating to Employees :	77.040	,	70.470	-,
Salaries, Wages & Bonus Contribution to Employees PF, Family Pension Scheme	77,842 7,232		73,170 5,307	
and Superannuation Fund	-			
Gratuity as per actuarial valuation Workmen and Staff Welfare Expenses (includes contribution	6,865 8,868		5,649 8,357	
to employees' State insurance & PF Administration Charges		100 007		00.400
Rent		100,807 6,664		92,483 5,677
Repairs		-,	0.400	-,-
Buildings Machinery	2,837 6,502		3,129 1,517	
Others	14,079		2,811	
Selling Expenses		23,418 24,548		7,457 7,720
Commission		315		298
Cash Discount Additional Sales Tax		_		6 5,061
Maintenance of Vehicles		1,337		988
Insurance Rates and Taxes		1,595 9,977		2,109 5,789
Advertisement		3,671		2,051
Printing & Stationery Travelling Expenses		3,941 29,780		3,274 23,272
Postage, Telegrams and Telephones		9,864		9,270
Auditors Remuneration Tech. Consultancy & Professional Charges		1,699 11,102		1,308 13,503
Royalty		-		23
Bank Charges (Net off exchange fluctuation difference of Rs. 0.19 million Cr previous year Rs.0.039 million Cr.)		7,614		3,164
Subscription to Technical Associations, Journals and Magazines		1,131		2,183
Computer hire, Software development and data preparation charges Manufacturing expenses and sundries		240 2,593		6,519
Bad debts & disallowance written off	3,710	2,393	1,349	0,519
Less: Provision for Doubtful debts withdrawn	1,092	2,618	1,333	16
Donations		10		35
Directors' sitting fees Remuneration to Whole-time Directors		175		157
Remuneration to whole-time Directors		5,083		4,797
		259,896		203,968
SCHEDULE "M"				
DEPRECIATION, AMORTISATION AND PROVISIONS				
1. Depreciation		8,381		8,100
2. Amortisation of Voluntary Retirement Scheme		34,059		54,569
<ol> <li>Diminution in value of investment</li> <li>Diminution in the value of Inventories / assets</li> </ol>		17,825		27,580 8,000
5. Warranty claim		3,557		1,500
,				
		63,822		99,749

#### SCHEDULES TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

#### **SCHEDULE "N"**

Notes attached to and forming part of the Balance Sheet and Profit and Loss Account

#### 1. SIGNIFICANT ACCOUNTING POLICIES

#### 1.1 ACCRUAL SYSTEM OF ACCOUNTING:

The Company follows the accrual system of accounting in respect of all items of expenditure and income.

#### 1.2 FIXED ASSETS:

Fixed Assets (other than land which were revalued) are stated at cost of acquisition inclusive of frieght, duties, taxes and incidental expenses relating to the acquisition, installation, erection and commissioning less depreciation. A portion of the land owned by the Company has been revalued. Internally manufactured assets are valued at works cost.

#### 1.3 INVESTMENTS:

Investments unless otherwise stated are considered as long term in nature and are valued at acquisition cost less provision for diminution, if any.

#### 1.4 INVENTORIES:

Raw Materials, Stores, Spare Parts and Components are valued on FIFO basis at net landed cost except for stocks purchased in prior years at switchgear division, which are valued at estimated cost due to non-availability of adequate data or net realizable value whichever is lower. Work in progress is valued at works cost. Finished goods are valued at cost or market price whichever is lower.

#### 1.5 DEPRECIATION:

- a) Depreciation is charged on the written down value of assets at the rates specified in schedule XIV to the Companies Act, 1956 or Income Tax Act, 1961, which ever is higher on assets as on 31<sup>st</sup> March 1994.
- b) Depreciation on furniture and fixtures above Rs. 5,000/- provided at the residences of the employees has been charged at the rate of 33.33% on the straight-line method irrespective of the quarter of addition. Furniture and fixtures whose cost is Rs.5,000/- or below are fully depreciated in the year of addition.
- c) In respect of other additions after 1st April 1994, depreciation on straight-line basis at the rates specified in schedule XIV to the Companies Act 1956 has been charged.
- d) Depreciation on assets leased is charged over the primary lease period.
- e) Depreciation on assets (other than Furniture and Fixtures provided to employees) bought / sold during the year is charged at the applicable rates on a quarterly basis, depending upon the quarter of the financial year in which the assets are installed / sold.

## 1.6 AMORTISATION OF EXPENDITURE ON VOLUNTARY RETIREMENT SCHEME:

- Expenditure incurred under the voluntary retirement scheme, providing for lump sum benefits at the time of retirement is amortized over a period of 4/5 years.
- b) Liability in respect of other Voluntary Retirement Schemes providing for payment of benefits in installments over specified periods is amortized over 5 years.

#### 1.7 CONSTRUCTION CONTRACTS:

Invoicing in respect of indivisible Works Contracts is done on the basis of confirmation of delivery at site for full value of the equipment inclusive of corresponding erection and commissioning charges as indicated in the contract.

#### 1.8 RESEARCH AND DEVELOPMENT EXPENDITURE:

Revenue Expenditure in carrying out Research and Development activity is charged to the Profit and Loss Account of the year in which it is incurred. Capital Expenditure in respect of Research and Development Activity is capitalised as Fixed Assets and depreciation provided as detailed above.

# 1.9 REVENUE RECOGNITION:

Sale of goods is recognized on shipment to customers and excludes recovery towards sales tax.

#### 1.10 RETIREMENT BENEFITS:

Contribution to Gratuity and Superannuation funds has been computed for the Company based on actuarial valuation/ assessment of liability.

# 1.11 FOREIGN CURRENCY TRANSLATION ON OVERSEAS BRANCH ETC.:

The financial statements of foreign branches have been translated in accordance with Accounting Standard 11 prescribed by The Institute of Chartered Accountants of India.

#### 1.12 TAXES ON INCOME:

Provision for current tax for the year is after taking cognizance of excess / short provision in prior years. Deferred tax assets/liability is recognized, subject to consideration of prudence, on timing differences.

## 1.13 BORROWING COSTS:

Interest and other borrowing costs on specific borrowings relatable to qualifying assets are capitalized up to the date such assets are ready for use / intended to use. Other interest and borrowing costs are charged to Profit & Loss Account.

#### 1.14 CONTINGENT LIABILITIES:

Financial effect of contingent liabilities is disclosed based on information available upto the date on which financial statements are approved. However, where a reasonable estimate of financial effect cannot be made, suitable disclosures are made with regard to this fact and the existence and nature of the contingent liability.

#### 1.15 USE OF ESTIMATES:

The preparation of financial statements in conformity with generally accepted accounting requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

# SCHEDULES TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT (Contd.,) SCHEDULE "N" (Contd.,)

	ttached to and forming part of the Balance Sheet and Profit and Loss Ad		Rs. in 000's
		As at 31st March, 2006	As at 31st March 2005
CON	TINGENT LIABILITIES ETC		
i)	Guarantees / Counter guarantees given on Import and Sale contracts etc.	45,044 33,744	42,507 14,854
ii) iii)	Bills discounted with bank  Central excise and Customs authorities have issued notices and raised certain demands, which are pending in appeal before various authorities, not acknowledged as debt by the Company	5,188	5,938
iv)	Sales tax demanded under appeal in branches of the Company	8,173	8,855
v)	Claims against the Company not acknowledged as debt. The Company has made counter claim against one of the parties amounting to <b>Rs.12.944 million</b> (Previous year Rs. 12.944 million)		
vi)	The Company has furnished guarantees for the loan of Rs.43.24 million (Previous year Rs. 43.24 million) interest and other costs provided to Kirloskar Computer Services Ltd., (KCSL) credit facilities of Rs.128.50 million (Previous year: Rs.152.55 million) interest and other costs to Kirloskar Batteries Pvt. Limited (KBTL) and redemption of Preference shares issued by Kirloskar Investment and Finance Ltd. (KIFL) <b>Rs. 20 million</b> (Previous year Rs. 20 million) and has obtained counter guarantees from the said Companies. The preference shareholder of KIFL has claimed the amount from the Company. The Company has written to the said party denying is liability. The Company does not acknowledge this liability.	217,559	219,618
vii)	Sales tax liability in respect of pending assessments	Not Ascertainable	Not Ascertainable
viii)	Interest and penalty if any, on account of delays/defaults in payment of statutory/ suppliers dues not ascertainable. The Company has made waiver petition where ever such interest / penalty has been levied.	Not Ascertainable	Not Ascertainable
ix)	Sales tax on equipment procured on hire/lease and on computer software charges is contested by the suppliers – amount not ascertainable and will be charged to revenue in the year of final claim.	Not Ascertainable	Not Ascertainable
x)	Arrears of dividend on cumulative preference shares (including tax thereon). In terms of the scheme of arrangement approved by the Hon'ble High Court of Karnataka, dividend on the said preference shares with effect from October 1, 2001 are payable cumulatively out of the profits of the company and the said dividend for the period from October 1, 2001 to September 30, 2003 are to be funded and converted to Zero Coupon Debentures (ZCDs). The Board of Directors vide their meeting held on September 26, 2003 allotted ZCD's to an extent of Rs. 2.345 crores representing dividends on the said Preference Shares from October 1, 2001 to September 30, 2003. However, on subsequent re-examination of the matter, the Board of Directors held that the said allotment was contrary to the scheme since in terms of the same, dividends with effect from October 1, 2001 were payable only out of profits and in as much as there were no profits, the allotment would be violative of section 205 of the Companies Act, 1956. Accordingly your Board of Directors vide their meeting	50,684	41,106

In respect of items above, future cash outflows in respect of contingent liabilities is determinable only on receipt of judgments pending at various forums/ settlement of matter.

mechanism to compensate them. Pending finalisation of the matter, no

provision has been made in the books of account for the same.

## SCHEDULES TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT (Contd.,) SCHEDULE "N" (Contd.,)

Rs. in 000's	Notes attached to and forming part of the Balance Sheet and Profit and Loss Account (Contd.,)
As at 31st	As at 31st
March 2005	March, 2006

	LOANS	

#### A Loans and Advances from banks:

- From Bank of Commerce (M) Bhd, Selangor, Malaysia Secured by a floating charge in respect of property situated, kept , placed or stored at any place in Malaysia, both present and future, including all stocks in trade, goodwill and book debts to an extent of RM 550,000.
   410

   1,556
   RM 35
- ii) a) Working capital Term Loan & funded interest term loans from consortium banks are secured by first pari passu charge on fixed assets along with the holders of zero coupon debentures and second pari passu charge on current assets and the said credit facilities have been guaranteed by the Chairman & Managing Director.
  - b) Other working capital facilities First pari passu charge on all current assets and second pari passu charge on fixed assets) along with the holders of zero coupon debentures and the said credit facilities have been guaranteed by the Chairman & Managing Director of the Company.

#### B Loans and Advances from Financial Institutions:

ט	Luai	ns and Advances norm inancial institutions.		
		Zero Coupon Debentures (IDBI) - First pari passu charge on fixed assets pari passu along with banks referred to in para A (ii) above :	49,400	49,400
4.	Bala	ances with Foreign banks		
	i)	With Bank of Commerce (M) Bhd., Kuala Lumpur: On Short term deposits	10,903 RM 946	10,381 RM 918
		Maximum Balance at any time during the year	10,903 RM 946	10,381 RM 918
	ii)	With HSBC, Dubai	415	193
		On Current Accounts	AED 34	AED 16
		Maximum balance at any time during the year	415 AED 34	234 AED 20
	iii)	With HSBC Dubai	840	535
	,	On Current Account	\$ 19	\$12
		Maximum balance at any time during the year	840 \$ 19	603 \$ 14
5.	Net	dividend remitted in Foreign Currency during the year 2005-2006		
		nber of Non-resident shareholders (exclusive of Shareholders whose dividends credited to their Accounts in India)	3 (Three)	3 (Three)
	Nun	nber of Equity Shareholdings	1,905,401	1,905,401
6.	Ear	ning in Foreign Exchange	Current Year	Previous Year
	i)	F.O.B. value of Goods exported (Net) (inclusive of Sales within India eligible for export incentives)	145,958	98,044
	ii)	Remittances from overseas offices (Net)	2,771	14,188

#### FIFTY NINTH ANNUAL REPORT 2005-2006

## SCHEDULES TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT (Contd.,) SCHEDULE "N" (Contd.,)

Name	No	otes attached to and forming part of the Balance Sheet and Profit and Loss Account (Contd.,)						Rs. in 000's	
1)   Raw Materials   15,792   5,43     ii)   Components and Spare parts   31,009   20,56     iii)   Capital items   Nil   2,83     8.   Expenditure in foreign currency during the financial year   8,876   6,71     9.   Remuneration to Auditors:							ı		As at 31st March 2005
ii)   Components and Spare parts   31,009   20,566     iii)   Capital items   Nii   2,83     8. Expenditure in foreign currency during the financial year   8,876   6,71     9. Remuneration to Auditors:	7.	Val	ue of	Imports calculated on CIF basis:					
iii)   Capital items   Nii   2,83		i)	Rav	v Materials				15,792	5,437
8. Expenditure in foreign currency during the financial year 9. Remuneration to Auditors: a) IN INDIA i) for Audit ii) for Taxation matters / tax audit iii) for Certification work etc. iv) for S.A.F. & P.F. Audit v) for Management Services / service tax vi) Cost Audit Fees b) INMALAYSIA i) for Audit ii) for Taxation matters j for Audit ii) for Taxation matters TOTAL  Excludes out of pocket expenses of Rs.0.121 million (Previous Year 0.07 million)  10. Expenditure on Research and Development during the year: Revenue 11. Value of imported and indigenous raw materials, stores, spare parts and components consumed and percentage of each to the total consumption: Value of imported raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of imported fam materials, stores, spare parts & components consumed Value of imported fam materials, stores, spare parts & components consumed Value of imported my materials, stores, spare parts & components consumed Value of imported raw materials, stores, spare parts & components consumed Value of imported raw materials, stores, spare parts & components consumed Value of imported raw materials, stores, spare parts & components consumed Value of imported raw materials, stores, spare parts & components consumed Value of imported raw materials, stores, spare parts & components consumed Value of imported raw materials, stores, spare parts & components consumed Value of imported raw materials, stores, spare parts & components during the year:  1. Copper (wires, strips, rods, sheets, etc) MT 499 133,538 250 45,32 2. Iron and steel (pig iron, rounds, plates, sheets, etc.), Stampings and Laminations 3. Others  (*) 532,851 (*) 360,72		ii)	Cor	mponents and Spare parts				31,009	20,565
9. Remuneration to Auditors: a) IN INDIA i) for Audit i) for Audit ii) for Taxation matters / tax audit iii) for Certification work etc. iv) for S.A.F. & P.F. Audit v) for Management Services / service tax vi) Cost Audit Fees b) IN MALAYSIA i) for Audit ii) for Taxation matters TOTAL  Excludes out of pocket expenses of Rs.0.121 million (Previous Year 0.07 million)  10. Expenditure on Research and Development during the year: Revenue 11,376 11,539 11. Value of imported and indigenous raw materials, stores, spare parts and components consumed and percentage of each to the total consumption: Value of imported raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials and components during the year:  12. Consumption of major raw materials and components during the year:  13. Value of indigenous raw materials and components during the year:  14. Copper (wires, strips, rods, sheets, etc)  MT 499 133,538 250 45,32  2. Iron and steel (pig iron, rounds, plates, sheets, etc.) Stampings and Laminations  3. Others  (*) 532,851 (*) 360,72		iii)	Cap	pital items				Nil	2,837
a) IN INDIA i) for Audit i) for Audit ii) for Taxation matters / tax audit iii) for Certification work etc. iv) for S.A.F. & P.F. Audit v) for S.A.F. & P.F. Audit v) for Management Services / service tax vi) Cost Audit Fees b) IN MALAYSIA i) for Audit ii) for Taxation matters TOTAL iii) for Taxation matters TOTAL Excludes out of pocket expenses of Rs.0.121 million (Previous Year 0.07 million) 10. Expenditure on Research and Development during the year: Revenue 1,376 1,53 11. Value of imported and indigenous raw materials, stores, spare parts and components consumed and percentage of each to the total consumption: Value of imported raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores	8.	Exp	pendi	ture in foreign currency during the finan	cial yea	ır		8,876	6,719
i) for Audit 500 35 ii) for Taxation matters / tax audit 450 35 iii) for Certification work etc. 350 20 iv) for S.A.F. & P.F. Audit 125 77 v) for Management Services / service tax vi) Cost Audit Fees - 5 b) INMALAYSIA i) for Audit ii) for Taxation matters 5 2 TOTAL Excludes out of pocket expenses of Rs.0.121 million (Previous Year 0.07 million)  10. Expenditure on Research and Development during the year: Revenue 1,376 1,53  11. Value of imported and indigenous raw materials, stores, spare parts and components consumed and percentage of each to the total consumption: Value of imported raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & 5.89% 50,624 5.12% 24,77 5.10% 5.10% 5.10% 5.10% 5.10% 5.10% 5.10% 5.10% 5.10% 5.10% 5.10% 5.10% 5.10% 5.10%	9.	Rei	mune	ration to Auditors:					
ii) for Taxation matters / tax audit iii) for Certification work etc. iv) for S.A.F. & P.F. Audit v) for Management Services / service tax vi) Cost Audit Fees b) INMALAYSIA i) for Audit ii) for Taxation matters TOTAL  Excludes out of pocket expenses of Rs.0.121 million (Previous Year 0.07 million)  10. Expenditure on Research and Development during the year: Revenue 1,376 1,376 1,53 11. Value of imported and indigenous raw materials, stores, spare parts and components consumed and percentage of each to the total consumption: Value of imported raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed  12. Consumption of major raw materials and components during the year:  13. Copper (wires, strips, rods, sheets, etc.) 14. Copper (wires, strips, rods, sheets, etc.) 15. Copper (wires, strips, rods, sheets, etc.) 16. Copper (wires, strips, rods, sheets, etc.) 17. Tyro 193,150 18. T		a)	IN I	NDIA					
iii) for Certification work etc.   350   20     iv) for S.A.F. & P.F. Audit   125   7     v) for Management Services / service tax   259   20     vi) Cost Audit Fees   - 5     b) IN MALAYSIA   i) for Audit   10   4     ii) for Taxation matters   5   2     TOTAL   1,699   1,30     Excludes out of pocket expenses of Rs.0.121 million (Previous Year 0.07 million)     10. Expenditure on Research and Development during the year:   1,376   1,53     11. Value of imported and indigenous raw materials, stores, spare parts and components consumed and percentage of each to the total consumption:   Value of imported raw materials, stores, spare parts & components consumed   Value of indigenous raw materials, stores, spare parts & components consumed   94.11%   808,915   94.88%   459,50     12. Consumption of major raw materials and components during the year:   Unit Quantity   Value Quantity   Value Quantity   Value Components consumed   Value of indigenous raw materials and components during the year:   Unit Quantity   Value Quantity   Value Components			i)	for Audit				500	350
iv) for S.A.F. & P.F. Audit v) for Management Services / service tax v) for Management Services / service tax vi) Cost Audit Fees b) IN MALAYSIA i) for Audit ii) for Taxation matters TOTAL  Excludes out of pocket expenses of Rs.0.121 million (Previous Year 0.07 million)  10. Expenditure on Research and Development during the year: Revenue 1,376 1,536 11. Value of imported and indigenous raw materials, stores, spare parts and components consumed and percentage of each to the total consumption: Value of imported raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed  Value of midigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, and components consumed  Value of indigenous raw materials and components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw mater			ii)	for Taxation matters / tax audit				450	350
v)   for Management Services / service tax   vi)   Cost Audit Fees   - 5     b)   INMALAYSIA   i)   for Audit   10   4     ii)   for Taxation matters   5   2     TOTAL   1,699   1,30     Excludes out of pocket expenses of Rs.0.121 million (Previous Year 0.07 million)     10. Expenditure on Research and Development during the year:   Revenue   1,376   1,53     11. Value of imported and indigenous raw materials, stores, spare parts and components consumed and percentage of each to the total consumption:   Value of imported raw materials, stores, spare parts & components consumed   Value of indigenous raw materials, stores, spare parts & components consumed   94.11%   808,915   94.88%   459,50     Value of indigenous raw materials and components during the year:   Unit   Quantity   Value   Quantity			iii)	for Certification work etc.				350	205
vi) Cost Audit Fees			iv)	for S.A.F. & P.F. Audit				125	75
b) INMALAYSIA			v)	for Management Services / service tax				259	203
i) for Audit ii) for Taxation matters TOTAL  Excludes out of pocket expenses of Rs.0.121 million (Previous Year 0.07 million)  10. Expenditure on Research and Development during the year: Revenue  11. Value of imported and indigenous raw materials, stores, spare parts and components consumed and percentage of each to the total consumption:  Value of imported raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  12. Consumption of major raw materials and components during the year:  13. Copper (wires, strips, rods, sheets, etc)  14. MI Quantity Value Quantity Value Components during the year:  15. MI Quantity Value Components Value Components during the year:  16. Copper (wires, strips, rods, sheets, etc)  17. MI Quantity Value Components Value Components during the year:  18. Copper (wires, strips, rods, sheets, etc)  19. MI 1,777 193,150 814 78,23 816 78,2			vi)	Cost Audit Fees				_	50
ii) for Taxation matters  TOTAL  Excludes out of pocket expenses of Rs.0.121 million (Previous Year 0.07 million)  10. Expenditure on Research and Development during the year: Revenue  1,376  1,53  11. Value of imported and indigenous raw materials, stores, spare parts and components consumed and percentage of each to the total consumption:  Value of imported raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  12. Consumption of major raw materials and components during the year:  13. Copper (wires, strips, rods, sheets, etc)  14. Copper (wires, strips, rods, sheets, etc)  15. MT  16. 1,53  17. 589%  17. 589%  18. 50,624  19. 512%  19. 512%  19. 512%  19. 512%  19. 512%  19. 512%  19. 512%  19. 512%  100%		b)	INN	MALAYSIA					
TOTAL  Excludes out of pocket expenses of Rs.0.121 million (Previous Year 0.07 million)  10. Expenditure on Research and Development during the year: Revenue  1,376  1,53  11. Value of imported and indigenous raw materials, stores, spare parts and components consumed and percentage of each to the total consumption: Value of imported raw materials, stores, spare parts & components consumed Value of indigenous raw materials, stores, spare parts & components consumed  12. Consumption of major raw materials and components during the year:  13. Copper (wires, strips, rods, sheets, etc)  14. Copper (wires, strips, rods, sheets, etc)  15. Iron and steel (pig iron, rounds, plates, sheets, etc.,) Stampings and Laminations  16. Copper (wires, strips, rods, sheets, etc.)  17. Type India (Previous Year 0.07 million)  18. April 1,376  19. April 1,376  1,53  1,			i)	for Audit				10	46
Excludes out of pocket expenses of Rs.0.121 million (Previous Year 0.07 million)  10. Expenditure on Research and Development during the year: Revenue 1,376 1,53  11. Value of imported and indigenous raw materials, stores, spare parts and components consumed and percentage of each to the total consumption:  Value of imported raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  12. Consumption of major raw materials and components during the year:  13. Copper (wires, strips, rods, sheets, etc)  14. Copper (wires, strips, rods, sheets, etc)  15. MT 499 133,538 250 45,32  16. Iron and steel (pig iron, rounds, plates, sheets, etc.,) Stampings and Laminations  16. MT 499 133,538 250 45,32  17. MT 1,777 193,150 814 78,23  18. Others  18. Value Quantity Value Quantity Value Quantity Value Sheets, etc.,) Stampings and Laminations  18. Others  19. Say, 19.			ii)	for Taxation matters				5	29
10. Expenditure on Research and Development during the year: Revenue 1,376 1,53  11. Value of imported and indigenous raw materials, stores, spare parts and components consumed and percentage of each to the total consumption:  Value of imported raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  12. Consumption of major raw materials and components during the year:  13. Copper (wires, strips, rods, sheets, etc)  14. Copper (wires, strips, rods, sheets, etc)  15. MT 499 133,538 250 45,32  16. Iron and steel (pig iron, rounds, plates, sheets, etc) Stampings and Laminations  16. Copper (wires, etc) Stampings and Laminations  17. Copper (wires, etc) Stampings and Laminations  18. Copper (wires, etc) Stampings and Laminations  19. Says 50,624 5.12% 24,77  10. Says 50,624 5.12% 24,77		TO	TAL					1,699	1,308
Revenue 1,376 1,53  11. Value of imported and indigenous raw materials, stores, spare parts and components consumed and percentage of each to the total consumption:  Value of imported raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  12. Consumption of major raw materials and components during the year:  13. Copper (wires, strips, rods, sheets, etc)  14. Copper (wires, strips, rods, sheets, etc)  15. MT 499 133,538 250 45,32  26. Iron and steel (pig iron, rounds, plates, sheets, etc) Stampings and Laminations  27. Others  18. Others  19. Say, 50,624 5.12% 24,77  100% 859,539 100% 484,27  100% 859,539 100% 484,27  11. Value Quantity Value Quantity Value Roundity Roundi	Ex	clude	es out	of pocket expenses of <b>Rs.0.121 million</b> (P	revious	Year 0.07 m	illion)		
11. Value of imported and indigenous raw materials, stores, spare parts and components consumed and percentage of each to the total consumption:  Value of imported raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  12. Consumption of major raw materials and components during the year:  13. Copper (wires, strips, rods, sheets, etc)  14. Copper (wires, strips, rods, sheets, etc)  15. MT  16. Quantity  17. Value  18. Quantity  19. Value  19. Quantity  19. Value	10	. Exp	pendi	ture on Research and Development duri	ing the y	/ear:			
stores, spare parts and components consumed and percentage of each to the total consumption:  Value of imported raw materials, stores, spare parts & components consumed  Value of indigenous raw materials, stores, spare parts & components consumed  12. Consumption of major raw materials and components during the year:  13. Copper (wires, strips, rods, sheets, etc)  14. Copper (wires, strips, rods, sheets, etc)  15. Iron and steel (pig iron, rounds, plates, sheets, etc.,) Stampings and Laminations  16. Copper (wires, strips, rods, sheets, etc)  17. Copper (wires, strips, rods, sheets, etc)  18. MT		Rev	venue					1,376	1,535
parts & components consumed       94.11%       808,915       94.88%       459,50         parts & components consumed       100%       859,539       100%       484,27         12. Consumption of major raw materials and components during the year:       Unit       Quantity       Value       Quantity       Value         1. Copper (wires, strips, rods, sheets, etc)       MT       499       133,538       250       45,32         2. Iron and steel (pig iron, rounds, plates, sheets, etc.)       MT       1,777       193,150       814       78,23         3. Others       (*)       532,851       (*)       360,72	11	sto	res, s	pare parts and components consumed					
parts & components consumed  100% 859,539 100% 484,27  12. Consumption of major raw materials and components during the year:  1. Copper (wires, strips, rods, sheets, etc)  2. Iron and steel (pig iron, rounds, plates, sheets, etc) Stampings and Laminations  3. Others  100% 859,539 100% 484,27  Value Quantity Value Quantity Value 133,538 250 45,32  45,32  47,27  499 133,538 250 45,32  47,27  499 133,538 250 45,32  47,27  499 133,538 250 45,32  47,27  499 133,538 250 45,32  58,2851 (*) 360,72						5.89%	6 50,6	5.129	% 24,775
12. Consumption of major raw materials and components during the year:  1. Copper (wires, strips, rods, sheets, etc)  2. Iron and steel (pig iron, rounds, plates, sheets, etc) Stampings and Laminations  3. Others  100%  839,539  100%  484,21  Value  Quantity  Value  Quantity  Value  133,538  250  45,32  45,32  (*)  532,851  (*)  360,72						94.11%	6 808,9	94.889	% 459,503
components during the year:  1. Copper (wires, strips, rods, sheets, etc)  2. Iron and steel (pig iron, rounds, plates, sheets, etc.,) Stampings and Laminations  3. Others  Unit Quantity Value Quantity Value Quantity Value  MT 499 133,538 250 45,32  MT 1,777 193,150 814 78,23  (*) 532,851 (*) 360,72		par	TS & C	components consumed		100%	6 <b>859</b> ,5	1009	<del>484,278</del>
1. Copper (wires, strips, rods, sheets, etc)       MT       499       133,538       250       45,32         2. Iron and steel (pig iron, rounds, plates, sheets, etc.,) Stampings and Laminations       MT       1,777       193,150       814       78,23         3. Others       (*)       532,851       (*)       360,72	12				Unit	Quantity	Va	lue Quanti	ty Value
sheets, etc.,) Stampings and Laminations  3. Others  (*) 532,851  (*) 360,72	1.		-		MT	499	133,5	<b>38</b> 25	50 45,322
	2.				MT	1,777	193,1	<b>50</b> 81	4 78,236
TOTAL 859,539 484.27	3.	Oth	ners			(*)	532,8	51 (	*) 360,720
		TO	TAL				859,5	39	484,278

Notes: 1. In the presentation of data, necessary adjustments have been made for normal shortages and excesses in stock including process losses during conversion of raw material.

<sup>2. (\*)</sup> Only value furnished as the items are numerous and it is not possible to furnish quantitative particulars thereof.

## SCHEDULES TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT (Contd.,) SCHEDULE "N" (Contd.,)

Notes attached to and forming part of the Balance Sheet and Profit and Loss Account (Contd.,)

13. Capacities and Production

Item					
No.	Class of Goods		Licensed	Installed@	Production
1.	Motors/ Alternators/ Generators	MW	2,806*	2,806*	_ (35)
2.	Transformers	Kva	Not Applicable	Not Ascertained	<b>1,161,825</b> (611.670)
3.	Arc Welding & Resistance Welding Equipments with Welding Aids and Accessories	Nos	1,800+	1,800+	Nil
4.	Controls for Alternators/ Generating sets, Variable Speed Drive Controls, Static Exciters and Inverters, Electronic Controls for Machine Tools, HV testers, Coolers, stud Welders, Thermister Protection units and RF Induction Generators		3,000*	3,000*	<b>769</b> (1,558)
5.	Induction Heating Equipment such as Induction Heaters and Welders, Die Electric Heaters & Plastic Welders with associated handling equipment		150*	50*	Nil
6.	Vertical Mechanical Comparator, Sigmasize Electronic Gauging Indicator, Sigmaflash electronic column guage, Sigmaster fixturing systems.		1,400	200	Nil
7.	Micro and Mini Computers	Rs. In million	100*	80	Nil
8.	Industrial Electronic Voltage Regulators	Nos.	20,000	8, 000	<b>1,206</b> (2242)
9.	Uninterruptible Power Systems	Nos.	5,000*	500	<b>777</b> (314)
10.	Metal Cutting including Grinding Machines (**)	Nos.	300*	150	Nil (Nil)
11.	Machine tool accessories including digital readouts (**)	Nos.	550*	550	<b>57</b> (126)
12.	Printed Circuit Boards (**)	Sq. Mtrs	2,500*	2,500*	Nil
13.	Alternators	Nos.	191,500	78,000	Nil
14.	D.G. Sets				<b>14</b> (161)
15.	Circuit Breakers/ Starters/ Contactors/ Switchboard*	Nos	\$		<b>696</b> (404)

#### Notes:

<sup>\*</sup> as per letter No. 3/24/2000-PAB-IL from Department of Industrial Policy and Promotion, New Delhi dt: 01/12/2004.

<sup>1. (\*\*)</sup> Registered with DGTD (\*) on maximum utilization (+) On single shift.

<sup>2.</sup> There is no change in installed capacity as compared to the previous year.

<sup>3. (@)</sup> As certified by the Managing Director.

<sup>4. \$</sup> Standing in the name of Kirloskar Systems Ltd., whose switchgear business is taken over by the Company.

<sup>5.</sup> The Licenses relating to the rotating machines group transferred to Kaytee Switchgear Limited, stand in the name of the Company.

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## SCHEDULES TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT (Contd.,) SCHEDULE "N" (Contd.,)

Notes attached to and forming part of the Balance Sheet and Profit and Loss Account (Contd.,)

#### 14. Opening and Closing Stock of Finished & Trading Goods:

		Openi	ng Stocks	Closing Stocks		
Item No.	Class of Goods	Qty. Nos.	Value Rs. In 000's	Qty. Nos.	Value Rs. In 000's	
1.	Motors/ Alternators/ Generators	<b>184</b> (644)	<b>12,008</b> (12,756)	<b>244</b> (184)	<b>77,909</b> (12,008)	
2.	Transformers	<b>Nil</b> (3)	<b>Nil</b> (753)	<b>Nil</b> (-)	<b>Nil</b> (-)	
3.	3. Controls for Alternators/ Generating sets, Variable Speed Drive Controls, Static Exciters and Inverters, Electronic Controls for Machine Tools, HV testers, Coolers, stud Welders, Thermister Protection units and RF Induction Generators		<b>2,152</b> (3,018)	<b>38</b> (61)	<b>1,720</b> (2,152)	
4.	Micro and Mini Computers	Nil (-)	<b>Nil</b> (-)	<b>Nil</b> (-)	<b>Nil</b> (-)	
5.	Uninterruptible Power Systems	<b>40</b> (20)	<b>1,051</b> (623)	<b>57</b> (40)	<b>1,362</b> (1,051)	
6.	Metal Cutting including Grinding Machines (**)	Nil (-)	<b>Nil</b> (-)	Nil (-)	<b>Nil</b> (-)	
7.	7. Machine tool accessories including digital readouts (**)		<b>264</b> (-)	_ (21)	_ (264)	
8.	Switchgears	<b>1</b> (-)	<b>814</b> (-)	_ (1)	_ (814)	
9.	D G Sets	<b>39</b> (20)	<b>1,444</b> (661)	<b>24</b> (39)	<b>862</b> (1,444)	
10.	Industrial Electronic Voltage Regulators	<b>43</b> (-)	<b>48</b> (-)	- (43)	_ (48)	
11.	Others		<b>10,554</b> (22,164)		<b>36,254</b> (10,554)	
	AT KUALA LUMPUR					
	Electric Motors	<b>Nil</b> (176)	<b>Nil</b> (818)	Nil (Nil)	Nil (Nil)	
	Sluice Valves	<b>Nil</b> (9)	<b>Nil</b> (187)	Nil (Nil)	Nil (Nil)	
	Diesel Engines	Nil (-)	Nil (-)	Nil (-)	<b>Nil</b> (-)	
	Centrifugal Pumps	<b>Nil</b> (165)	<b>Nil</b> (2,657)	Nil (Nil)	Nil (Nil)	
	Others	Nil	Nil	Nil	Nil	
	TOTAL		<b>28,335</b> (43,637)		<b>118,107</b> (28.335)	

## SCHEDULES TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT (Contd.,) SCHEDULE "N" (Contd.,)

Notes attached to and forming part of the Balance Sheet and Profit and Loss Account (Contd.,)

#### 15. a) Details of Sale of Manufactured / Trading goods during the year:

		Turnover of Finished Goods *			
Item		Curre	nt Year	Previou	ıs Year
No.	Class of Goods	Qty. Nos.	Value Rs. In 000's	Qty. Nos.	Value Rs. In 000's
1.	Motors/ Alternators/ Generators	104,786	2,768,205	93,014	2,354,947
2.	Transformers	452	646,939	462	262,459
3.	Controls for Alternators/ Generating sets, Variable Speed Drive Controls, Static Exciters and Inverters, Electronic Controls for Machine Tools, HV testers, Coolers, stud Welders, Thermister Protection units and RF Induction Generators	Controls, Static Exciters and Inverters, controls for Machine Tools, HV testers, d Welders, Thermister Protection units		1,523	113,388
4.	Uninterruptible Power Systems		32,824	294	12,112
5.	Metal Cutting including Grinding Machines (**)	Nil	Nil	Nil	442
6.	Machine tool accessories including digital readouts (**)	78	7,904	105	1,401
7.	Industrial Electronic Voltage Regulators	1,249	Nil	2,199	Nil
8.	Circuit Breakers/ Starters/ Contactors/ Switchboard*	697	332,580	403	173,992
9.	D G Sets	29	1,162	142	11,666
10.	Others	_	374,227	_	269,171
b)	AT OVERSEAS OFFICES				
	Sluice Valves	Nil	Nil	9	92
	Diesel Engines	Nil	Nil	Nil	Nil
	Centrifugal Pumps	Nil	Nil	165	2,780
	Others	Nil	Nil		1,187
	TOTAL		4,281,127		3,203,637

#### 15. b) Details of Purchases of Trading goods during the year:

		Curre	Current Year		Previous Year	
Item No.	Class of Goods	QTY NOS.	VALUE Rs. IN 000's	Qty Nos.	Value Rs. in 000's	
a)	INLAND: Motors/Alternators Transformers Others	104,846 Nil	2,657,024 Nil 328,751	85,703 Nil	2,236,816 Nil 143,090	
b)	AT KUALA LUMPUR Electronic Motors Sluice Valves Diesel Engines Centrifugal Pumps Others	Nil Nil Nil Nil Nil	Nil Nil Nil Nil	Nil Nil Nil Nil	Nil Nil Nil Nil 97	
	TOTAL		2,985,775		2,380,003	

<sup>\*</sup> Includes own manufactured goods sold at Kuala Lumpur office.

NOTE: Quantity in numbers includes transfers to divisions for further manufacture of and free replacements.

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## SCHEDULES TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT (Contd.,) SCHEDULE "N" (Contd.,)

Notes attached to and forming part of the Balance Sheet and Profit and Loss Account (Contd.,)

- 16. a. The order of the Honorable High Court of Karnataka according approval for the scheme of arrangement under sections 391 to 394 of the Companies Act 1956 was received in February 2003 with effect from September 30, 2001 as the appointed day. This scheme of arrangement interalia involved restructuring of liabilities to banks and financial institutions and transfer of the rotating machines group to Kaytee Switchgear Limited (KSL).
  - b. Few banks that had advanced monies to the Company have not yet bifurcated the transactions of and the amounts owed by the Company, KSL and Best Trading & Agencies Limited, the special purpose vehicle for holding certain assets and liabilities as per the orders of the Honorable Court. However, the Company has given effect to the scheme as approved by the Honorable Court. Accordingly, the balances owed to such banks and institutions as at 31st March 2006 are as per books and are subject to confirmation.
  - c. Certain assets and liabilities of KSL/Best Trading & Agencies Limited including consents/approvals from various regulatory authorities continue to remain in the name of the Company. Necessary action is being taken in the matter.
  - d. Operating and other expenses vide Schedule 'L' includes Rs.4.80 million representing common expenses apportioned by KSL on a mutually agreed basis.
  - e. Motors, Alternators and components thereof manufactured by KSL are purchased by / manufactured for the Company under contract manufacturing/ subcontracting arrangements entered into. The arrangements entered into envisages a sale price for KSL based on the ultimate sales value of the Company for sale of motors and alternators from its customers minus a mark down to take care of estimated branch and distribution network costs. In respect of sale of spare parts supplied, a mutually agreed price is charged by KSL to Company. Company also has back to back claims against KSL for all shortfalls in realization from its customers (liquidated damages, freight, disallowances, warranty claims, other losses etc.,)
  - f. Sundry Debtors of KSL as on April 1<sup>st</sup>, 2003 were taken over by the Company at their book values. However the Company has back-to-back claims against KSL for all short falls thereof (Bad debts, liquidated damages, disallowances, warranty claims etc).
- 17. The Company has preferred a suit for various claims against Deutsche Bank, one of the members of the consortium of bankers for breach of trust for withholding of monies belonging to the company and freezing sanctioned working capital limits.
- **18.** Sundry Advances includes Rs. 7.94 million (previous year Rs.7.42 million) due from private limited company in which a director is interested.
- 19. Sundry Creditors include Rs.74.12 million (Previous Year: Rs. 50.85 million) to small-scale industrial undertakings to the extent identified from the records of the company. Parties to whom amounts outstanding for more than 30 days are enclosed in the annexure. Interest payable, if any, under Interest on delayed payments to Small Scale and Ancillary Industrial Undertakings Act, 1993 will be accounted on settlement. All data of this paragraph is as certified by the Management.
- 20. a. Confirmation of balances from sundry debtors, deposit accounts, loans and advances, creditors and a subsidiary are awaited. Accounts of certain sundry debtors, loans and advances, deposits/ margin money with banks, a subsidiary, collector of customs and creditors, are under review and reconciliation. Adjustments if any, will be made on completion of review/reconciliation. Effect on revenue is not ascertainable.
  - b. In respect of debts arising out of sale of motors, alternators and components manufactured by KSL (vide note 16 (e) above), no provision has been made for doubtful debts/ disallowances since the company has corresponding claims against KSL. These will be accounted as and when matters are finalized, by debit to KSL.

## SCHEDULES TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT (Contd.,) SCHEDULE "N" (Contd.,)

Notes attached to and forming part of the Balance Sheet and Profit and Loss Account (Contd.,)

- 21. Kirloskar Computer Services Limited where the Company holds shares has incurred substantial losses. However, the company is confident of realizing the acquisition cost and shortfall, if any, is not likely to be material. Under the circumstances, diminution in the value of the said investments is considered temporary and no provision is considered necessary by the management.
- **22.** a) The Company holds unquoted investments with book value of Rs. 594.11 million in KEC North America Inc., USA (Subsidiary), Kirsons Trading Pte. Ltd, Kirloskar Kenya Limited, and KSL. Current Assets, Loans & Advances include Rs 92.17 million due from these and certain other companies.
  - b) All the above companies have incurred losses and their net worth is substantially eroded. Having regard to the long-term association with these companies, the potential of the power sector & the North American market, their revival plans as communicated to the Company and other factors, no provision either for diminution in the value of investments or the value of receivables is considered necessary. The diminution in the value of the said investments is considered temporary by the management.
- 23. Inventories of work in progress and finished goods continue to be valued as per the method consistently followed in the past. Accounting Standard 2 prescribed by the Institute of Chartered Accountants of India has not been followed in certain respects.
- 24. Capital work in progress Rs 53.33.million representing value of assets at port/ under installation for periods exceeding several years. The Management is hopeful that it will be in a position to put the said assets to use before long. The management has identified a team who is studying the matter and assess the further investment required in the matter.
- **25.** Prior period income / expenditure has not been separately ascertained and disclosed in terms of Accounting Standard 5 issued by The Institute of Chartered Accountants of India but have been added/ netted off under their natural heads. This has no effect on the working results of the Company.
- 26. Loans & Advances include Rs.96.794 million (Rs.16.242 million) due to KSL
- 27. The Company has various operating leases for office facilities, guesthouse and residential premises of employees that are renewable on a periodic basis, and cancelable at its option. Rental expenses for operating leases included in the financial statements for the year are Rs.6,664 (Rs.5,677).
- 28. In the absence of profits in terms of Sec 349 of the Companies Act, 1956, minimum remuneration as stated below has been paid / provided to the whole time Directors of the Company

	Postfordere	(Rs. In	000's)
	Particulars		Previous year
a)	Managing Director Salary Contribution to Provident & Other Funds	3,000 810	3,000 810
	TOTAL	3,810	3,810
b)	Other Whole Time Directors Salary Contribution to Provident & Other Funds	1,063 210	828 159
	TOTAL	1,273	987
	GRAND TOTAL	5,083	4,797

Liability in respect of accrued gratuity is not ascertainable separately.

#### FIFTY NINTH ANNUAL REPORT 2005-2006

## SCHEDULES TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT (Contd.,) SCHEDULE "N" (Contd.,)

Notes attached to and forming part of the Balance Sheet and Profit and Loss Account (Contd.,)

#### 29. Related Parties Disclosure:

SI. No.	Name of the related party	Relationship
1	KEC North America Inc, USA Kaytee Switchgear Limited	Subsidiaries
2	Mr. Vijay R. Kirloskar Mr. P.S. Malik Mr. D.R. Venkatesha Murthy Mrs. Meena Kirloskar Ms. Janaki Kirloskar	Key management personnel and their Relatives.
3	KEASI Robicon Industrial Systems Limited Kirloskar (Malaysia) Sdn. Bhd Kirloskar Power Equipments Limited (for part of the year)	Associates and joint ventures
4	Kirloskar Computer Services Limited Kirloskar Batteries Private Limited Ravindu Motors Private Limited Vijay Farms Private Limited Sri Vijayadurga Investments & Agencies Private Limited Vijayjyothi Investment s & Agencies Private Limited Abhiman Trading Company Private Limited Vimraj Investments Private Limited Vijaykirti Investment and Agencies Private Limited Kirloskar Software Services,	Enterprises over which key management personnel and their relatives are able to exercise significant influence

#### **DETAILS OF TRANSACTIONS**

(Rs. in 000's)

Nature of transaction	Subsidiaries	Key management personnel and their Relatives	Associates and joint ventures	Enterprises over which key management personnel and their relatives are able to exercise significant influence	Total
Purchases of goods/services	<b>2,728,558</b> (2,236,817)	Nil	<b>4,516</b> (3,143)	<b>591</b> (2,715)	<b>2,733,665</b> (2,242,675)
Sale of goods	<b>5,774*</b> (9,914)	Nil	<b>16,258</b> (12,972)	<b>2,925</b> (1,334)	<b>24,957</b> (24,220)
Rent received	Nil	Nil	Nil	<b>2,443</b> (2,442)	<b>2,443</b> (2,442)
Common expenses paid	<b>4,800</b> (4,800)	Nil	Nil	Nil	<b>4,800</b> (4,800)
Investments as on 31.03.2006	<b>592,136</b> (542,136)	Nil	<b>8,346</b> (14,229)	<b>2,380</b> (2,380)	<b>602,862</b> (558,745)
Amount due to Company as at 31.3.2006	<b>128,183</b> (49,397)	Nil (-)	<b>39,458</b> (22,484)	<b>14,080</b> (13,448)	<b>150,690</b> (52,175)
Amount due from Company as at 31.3.2006	<b>723,268</b> (479,295)	Nil	<b>1,243</b> (1,364)	77 (-)	<b>724,588</b> (480,659)
Remuneration	Nil	<b>5,692</b> (4,651)	Nil	Nil	<b>5,692</b> (4,651)
Purchase of Fixed Asset	<b>Nil</b> (-)	<b>Nil</b> (-)	<b>Nil</b> (-)	<b>Nil</b> (1,239)	<b>Nil</b> (1,239)
Sales of Fixed Assets	Nil	Nil	13,809	Nil	13,809

## SCHEDULES TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT (Contd.,) SCHEDULE "N" (Contd.,)

Notes attached to and forming part of the Balance Sheet and Profit and Loss Account (Contd.,)

#### 30. Segment Reporting:

The Company has identified the reportable segments as Power Distribution, Electronics and others taking into account the nature of products and services, the different risks and returns and the internal reporting systems. The accounting policies for segment reporting are in line with the accounting policies followed by the Company.

(Rs. In 000's)

SI.		Primary Segment			
No.	Particulars	Power Distribution	Rotating Machines Group	Others	Total
1	Segment Revenues				
	SALES	<b>1,209,950</b> (451,774)	<b>2,705,750</b> (2,377,517)	<b>365,427</b> (374,346)	<b>4,281,127</b> (3,203,637)
	Total	<b>1,209,950</b> (451,774)	<b>2,705,750</b> (2,377,517)	<b>365,427</b> (374,346)	<b>4,281,127</b> (3,203,637)
	Less: Inter segment revenues Net Sales / Income from operations	1,209,950	2,705,750	365,427	4,281,127
		(451,774)	(2,377,517)	(374,346)	(3,203,637)
2	Segment Results: Profit (+) / Loss (-)				
	Before Taxation and Interest	<b>114,400</b> (33,109)	<b>68,559</b> (-)	<b>74,768</b> (89,610)	<b>257,727</b> (122,719)
	Less: Interest				<b>18,031</b> (22,542)
	Less: Depreciation & Amortizations				<b>63,822</b> (99,749)
3	Unallocable Expenditure				<b>161,136</b> (71,264)
4	Unallocable & Other Income				<b>29,163</b> (79,702)
5.	Less: Tax (including F B T)				<b>4,000</b> (46)
	Total Profit / (Loss)				<b>41,300</b> (8,820)
6	Segment Assets	<b>409,454</b> (590,236)	<b>793,778</b> (226,399)	<b>202,761</b> (190,638)	<b>1,405,993</b> (1,007,273)
7	Unallocable Assets				<b>1,147,927</b> (1,146,608)
8	Segment Liabilities	<b>272,650</b> (138,644)	<b>134,687</b> (271774)	<b>92,235</b> (70,839)	<b>499,572</b> (515,808)
9	Unallocable Liabilities				<b>1,270,509</b> (973,416)
10	Capital Expenditure	<b>2,421</b> (475)	(-)	<b>6,219</b> (17,926)	<b>8,640</b> (18,438)

Note: The exports of the company are not a significant portion of its turnover. Accordingly, secondary segment information not been furnished.

#### FIFTY NINTH ANNUAL REPORT 2005-2006

## SCHEDULES TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT (Contd.,) SCHEDULE "N" (Contd.,)

Notes attached to and forming part of the Balance Sheet and Profit and Loss Account (Contd.,)

#### 31. Earnings per share:

(Rs. In 000's)

Particulars	31.03.2006 Rs. in 000's	31.03.2005 Rs. in 000's
BASIC E.P.S:		
Profit for the Reporting Period after Tax	41,300	8,820
Less: Preference Dividend including dividend tax	9,578	9,578
	31,722	(758)
Weighted No. of Equity Shares for Basic EPS Basic EPS (Rs.)	31,268,817 1.01	31,268,817 (0.02)
DILUTED E.P.S: Profit for the Reporting Period after Tax Less: Preference Dividend including dividend tax	41,300 <u>9,578</u> 31,722	8,820 9,578 (759)
No. of Equity Shares for Diluted EPS	33,268,817	33,268,817
Diluted EPS (Rs.)	0.95	(0.02)

#### 32. Deferred Tax Calculation:

Rs in 000's

	As at 31.03.2006	As at 31.03.2005
Liability relating to value of fixed assets	16,994	18,270@
Asset relating to Disallowance and Unabsorbed depreciation under the Income Tax Act, 1961 (recognized only to the extent of net liability)	16,994	18,270@
Net amount	Nil	Nil

<sup>@</sup> Recast

33. During the year the company has made the provisions towards warranty claims from the customers towards sales, and leave encashment to the employees the details of the same are as under:
Rs in 000's

Particulars	Leave Encashment	Warranty Claims
Balance outstanding at the beginning of the year	2,682	3,805
Provision for the year (net)	649	3,557
Balance outstanding at the end of the year	3,331	7,362

- **34.** Figures have been rounded off to the nearest "000's" as permitted by Government of India Notification No.GSR: 14(E) dated 23.12.1978.
- **35.** Corresponding figures for the previous year have been regrouped and recast in order to be in conformity with current year's figures wherever necessary.

As per our report of even date

For and on behalf of Board of Directors

For B.K. RAMADHYANI & CO.

VIJAY R. KIRLOSKAR Chairman & Managing Director P. S. MALIK
Deputy Managing Director

Chartered Accountants

P.Y. MAHAJAN

R.K. GUPTA

SHYAM RAMADHYANI
Partner

Company Secretary

Vice President & Chief Financial Officer

Bangalore

Date: 25th July, 2006

#### SCHEDULE FOR SSI AND ANCILLARY INDUSTRIES TO WHOM AMOUNTS IS OUTSTANDING FOR MORE THAN 30 DAYS

AB INDUSTRIES ACETECH MACHINERY COMPONENTS KAMAKSHI FABRICATORS ADRIOT SYSTEMS ADVANCE COMPONENTS & INSTRUM KARANATAKA FURNITURE WORKS ADVANCE DIE CAST ARCHAN INDUSTRIES ASHOK ENGINEERING WORKS ASHWINI ENTERPRISES BALAJI ENTERPRISES BENAKA ELECTRONICS BP ENGINEERING

BYRESHWARA ENGINEERS

**C P INDUSTRIES** C S INDUSTRIES **CC ENTERPRISES** 

**BRITE ENGINEERING** 

BT SOLDERS

CHAMUNDI ELECTRICAL STAMPINGS MECHPROS

**COUSIN CORPN** 

**CUROVO ELECTRONICS DELTA ELECTRONICS** DEPROCON ENGG PVT LTD DHARM FABRICATORS ELECTRA ENGG AGENCIES **ELTEK INSTRUMENTS & DEVICES ENGINEERING PLASTICS** ESS VEE ENGINEERING ESWARI ELCTRICALS PVT LTD FABWEL METAL CONTAINERS

**FIB TECK** 

FIBREGLASS MOULDING COMPANY FORTORN CIRKIT ELECTRONICS P L GANESH ENGG INDUSTRIES **GARITHA ENTERPRISES** 

**GLASTRONIX** 

HINDUSTAN ELECTRONICS P LTD HI-POWER CONTROLS INDUSTRIAL PLASTICS INDIA AUTO PINS

INSTRANS ENGINEERING & MFG PVT. R R METAL PRODUCTS INTEGRATED MACHINE TOOLS

JOY INDUSTRIES

JUPITER ENGINEERING WORKS

JUPITER INDUSTRIES JYOTHI ENGG

KALPA ELECTRICALS

KAMAKSHI FLECTROCOMP

KAPPA ELECTRICALS (MADRAS)

KARANTAKA FOUNDRY

KARANTAKA METAL PRESSING

KAYNES TECHNOLOGY

KHEDDA INSULATIONS SYSTEMS P

KINTECH ENTERPRISES KPC FLEXI TUBES

KRIMPWELL ELECTRICALS LACHMAN ELETRONICS LAXMI ENTERPRISES

LEGTECH

LOTUS POWERGEAR PRIVATE LTD

MANJUNATH ELECTRONICS MARUTHI ELECTRIC CO

METAL ARTS METAL CRAFTS

METALICA FABRICATORS

MKB PACKING

MODERN LIGHT INDUSTRIES MYSORE NAILS & FASTNERS NIKITECH ELECTRONIC PVT LTD

OMEGA ENGINEERS ORVEEM INDUSTRIES P N ENGG WORKS

PATIL ELECTRIC COMPANY PATIL INSUTLATING CO P L PM ELECTRIC SERVISES POOJA PRINTERS PRAGATHI ENGINEERS

PRAKASH ENGINEERING & MFG PRECISE SMALL MOTORS PVT LTD

PRECISION PRESSINGS PREMIER INDUSTIRES PROTECH SYSTEM QUATLITY METAL WORKS

REI COMPANY

ROLEX ENGINEERING

S P TECH

SAGAON ENERGY EQUIPMENT P LTD SAMRAJ ENGG CONTROLS PVT LTD

SANALEC EXCITATION P LTD

SANGEET PRINTERS SCR WIRE PRODUCTS SEQRONICS PVT. LTD.

SHANKUNTALA ENGINEERING

SHREE GRAPHICS.

SHREE MOOKAMBIKA ENGG INDUS

SHREYAS ENTERPRISES

SHRI BANASHANKARI ENG INDST

SHRI MARUTHI FNG WORKS

SIDDARTH FILTERS SINDHUMECH SMV ENTERPRISES SNEHA INDUSTRIES SOSALE ENGINEERING

SPECIAL INSULATORS MFG CO. SREE KRISHNA WOOD INDUSTRIES

SREE VISHNU INDUSTRIES SRLSS INDUSTRIES

SUJAYA INDUSTRIES

SUMAN ENGINEERING COMPANY

SUNSHINE CONTROLS SUNVIR INDUSTRIES SVI BRUSH GEAR

SWARNIGIRI WIRE INSULATIONS P

T.V.K.RUBBER PRODUCTS

**TECHNO TOOLS** TECHNOPOLYMERS.

**TEKNOFABS** 

TEXPERTECH INSULATIONS. TRIMURTHY TOOLINGS UNIVERSAL PLATERS UNIVERSAL PLATERS

UNIVERSEA.

**V R ENGINEERING WORKS** VAIBHAV ENTERPRISES VARSHA CABLES PVT LTD VIGNESHWARA ANODISERS VIJAYALAKSHMI ENTERPRISES

VIJITECH

VIMAN MULTI PLUG PVT LTD VISHORA INDUSTRIES VIVEK INDUSTRIES

XIMAX ENGINEERING & SYSTEMS

YSSK.

YASHASVI INDUSTRIES

ZEE SHAN PRECISION ENGINEERING

## SCHEDULES TO THE BALANCE SHEET AS AT 31st MARCH 2006 SCHEDULE "O"

	HEDULE "O" Lance sheet abstract and co	OME	ΔΝ	JY':	s G	FNI	=R∆	AI I	3U	SIN	IF!	SS	PR	OI	FII 1	F	
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II.	CAPITAL RAISED DURING THE YEA	AR (I	Rup	ees	in	The	usa	nd	s)								
	PUBLIC ISSUE							ı	RIG	ΉΤ	S I	SS	JΕ				
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	BONUS ISSUE							ı	PRI	VA	ΤE	PL	AC	ΕM	EN.	Т	
	N I L										1	١	I	L			
III.	POSITION OF MOBILISATION AND	DEP	LO'	YMI	ENT	OF	FU	ND	S (	Ruj	oee	s i	n T	hc	usa	nds	)
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	APPLICATION OF FUNDS  NET FIXED ASSETS							(	CAI	PIT	Δ1 I	N F	PRC	)GI	RES	ss	
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	EARNING PER SHARE IN RS	). (A	itei	ıax	()			i	۷۱۷		N	_		- / L	<u>。</u>		
٧.	GENERIC NAMES OF PRINCIPLE PRO	DUC	CTS	/SE	RVI	CES	OF	CC	M	PAN	_			_			
	ITEM CODE NO. (ITC CODE)			8	5		0	1									
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#### CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH 2006

				(F	Rs in 000's)
			Current Year Rs.	Pr	evious Year Rs
A	CASH FLOW FROM OPERATION ACTIVITIES NET PROFIT BEFORE TAX AND EXTRAORDINARY ITEMS DEPRECIATION (INCLUDING GOODWILL) PROVISION FOR INVESTMENTS AMORTISTION & PROVISIONS PROFIT FROM SALE OF FIXED ASSETS (NET) PROFIT ON SALE OF INVESTMENTS REMMISSION OF LIABILITY INTEREST AND DIVIDEND (NET)	8,381 - 38,265 (6,207) (2,992) - 13,353	45,300	8,100 (27,580) 84,150 (43,717) - (23,412) 16,183	8,866
			50,800		13,724
	OPERATING PROFIT BEFORE WORKING CAPITAL CHANG ADJUSTMENT FOR TRADE & OTHER RECEIVABLES INVENTORIES TRADE & OTHER PAYABLES	(447,783) (98,371) <u>427,364</u>	96,100 (118,790) (22,690)	(247,283) (800) (45,313)	22,590 (293,396) (270,806)
	CASH GENERATED FROM OPERATIONS INTERST PAID DIRECT TAXES PAID	(18,539) (2,449)	(20,988)	(22,898) (2,029)	(24,927)
	NET CASH FROM OPERATING ACTIVITIES		(43,678)		(295,733)
В	CASH FLOW FROM INVESTING ACTIVITIES PURCHASE OF FIXED ASSETS PURCHASE OF INVESTMENTS SALE OF FIXED ASSETS CWIP SALE OF INVESTMENTS INTEREST RECEIVED DIVIDEND RECEIVED NET CASH USED IN INVESTING ACTIVITIES	(8,640) (50,000) 14,983 5,339 8,875 4,678	(24,765)	(21,094) - 232,129 845 27,580 6,349 10	245,819
С	CASH FLOW FROM FINANCING ACTIVITIES PROCEEDS FROM TERM BORROWING REPAYMENT OF TERM BORROWINGS DIVIDEND PAID	(9,547) (349)		23,412 (103,299) (801)	
D	NET CASH USED IN FINANCING ACTIVITIES  NET INCREASE IN CASH		(9,896) (79,330)		(80,688)
U	CASH & CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR CASH & CASH EQUIVALENTS AT THE END OF THE YEAR	217,773 139,434	(78,339) (78,339)	348,375 217,773	(130,602)

As per our report of even date

For and on behalf of Board of Directors

For B.K. RAMADHYANI & CO. Chartered Accountants

VIJAY R. KIRLOSKAR Chairman & Managing Director P. S. MALIK Deputy Managing Director

SHYAM RAMADHYANI Partner

P.Y. MAHAJAN Company Secretary R.K. GUPTA Vice President & Chief Financial Officer

Bangalore Date : 25<sup>th</sup> July, 2006

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## AUDITORS' REPORT ON CONSOLIDATED FINANCIAL STATEMENTS TO THE MEMBERS OF KIRLOSKAR ELECTRIC COMPANY LIMITED

- 1. We have examined the attached Consolidated Balance Sheet of Kirloskar Electric Company Limited and its subsidiaries as ät March 31,2006, the Consolidated Profit and Loss Account and the Consolidated Cash Flöw Statement for the year ended on that date. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with generally accepted auditing standards in India. These standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are prepared, in all material respects, in accordance with the identified financial reporting framework and are free from material misstatements. An audit includes, examining on a test basis, evidence supporting the accounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statements. We believe our audit provides a reasonable basis for our opinion.
- 3. a. The financial statements of KEC North America Inc subsidiary, for the year ended 31st December 2005 adopted for the purpose of consideration is unaudited. Further, in the absence of necessary information, effect of significant transactions or other events that have occurred from the date of the last balance sheet in respect of the said company upto 31.3.2006 has not been given. Effect on revenue is not ascertainable.
  - b. Unaudited financial statements of KEASI ROBICON Industrial Systems Pvt. Limited for the financial year ended 31st March 2006 received have been used for the purpose of consolidation. The Company's share of assets, liabilities, income and expenditure as adopted for consolidation are not a significant percentage of the total reported figures of the group.
  - c. We have not audited the financial statements of Kirloskar (Malaysia) Sdn Bhd and Kirloskar Power Equipment Limited for the year ended 31st March 2005. Consequently, the Company's share in the profits/losses of both associates as shown separately in the Profit and Loss Account and the value of investments in the Consolidated financial statements are based on the audited financial statements of Kirloskar (Malaysia) Sdn Bhd and unaudited financial statements of Kirloskar Power Equipments Limited for the said year as received from the said associates.
  - d. Inträ group balances (except in respect of transactions between the Company and its subsidiary, Kaytee Switchgear Limited) have not been reconciled and differences to the extent identified have been treated as inträ group suspense, pending reconciliation.
  - e. The accounting policies used by KEC North America Inc, two associates and Joint Venture have not been compared and harmonized with the accounting policies used by the Company. The proportion of items in the Consolidated financial statements to which different accounting policies have been applied are not ascertained.
  - f. In the absence of necessary information, unrealised profits and losses from intragroup transactions, either relating to the year or previous years has not been eliminated. Effect on revenue not ascertainable.
  - g. Details of accounting policies, contingent liabilities as ät 31st March 2006, notes forming part of the accounts, related party transactions etc of KEC North America Inc, KEASI ROBICON Industrial Systems Pvt. Limited and both associates have not been furnished.
- 4. Subject to our comments in paragraph 3 above, we report that the Consolidated financial statements have been prepared by the Company in accordance with the requirements of Accounting Standard (AS) 21-Consolidated Financial statements, AS 23 Accounting for Investments in Associates and AS 27 Accounting for Joint Ventures in Consolidated Financial Statements, issued by the Institute of Chartered Accountants of India on the basis of the separate audited financial statements of the Company & its subsidiary Kaytee Switchgears Limited, unaudited Balance Sheet as ät 31st December 2005 of KEC North America Inc, audited financial statements of an associate and unaudited financial statements of a jointly controlled entity and an associate.

- 5. Attention is invited to the following: -
- a) Note 5 of schedule N regarding balances with certain banks and financial institutions as per books being subject to reconciliation/confirmation, since few banks have not yet given effect to the scheme of arrangement under sections 391-394 of the Companies Act, 1956 approved by the Honourable High Court of Karnataka
- b) Note 5 (b) of schedule L regarding difference between interest charged by certain banks and financial institutions and that accounted by company (effect on revenue is not ascertained).
- c) Note 8 of schedule N regarding non provision for interest payable, if any under the Interest on Delayed Payments to Small Scale and Ancillary Industrial Undertakings Act, 1993 (effect on revenue is not ascertained).
- d) Note 9 of schedule N regarding non-obtainment of confirmation of balances as a result of which we have placed reliance on the balances shown in the books of the Company, accounts with certain parties being under review/ reconciliation and non-provision for doubtful debts/disallowance/advances on a comprehensive basis (effect on revenue is not ascertained pending completion of review and availability of all necessary information)
- e) Note 11 of schedule N regarding accounts of one of the units of the Company's subsidiary Kaytee Switchgear Limited, whose accounts have been maintained on SAP R/3 systems and accounting standard 2 prescribed by the Institute of Chartered Accountants of India not being followed in the valuation of finished goods and work-in-progress by the Company and Kaytee Switchgear Limited (expect Tumkur Unit)
- f) Notes 7 (b), 10, 12 and 13 of Schedule N regarding shortfall in the märket /fair value of investments in relation to their acquisition cost of Rs.4.352 million and amounts due from certain companies of Rs.143.83 million. We have relied on the representations of the management regarding reasons for non-provision for the value of advances/debts and that the diminution in the value of investments is temporary in nature. We are unable to express independent opinion in the matter.
- g) Note 14 of Schedule N regarding certain assets/materials ät port where installation/clearances have not been completed for several years, which have been carried in the books ät their cost of Rs. 87.524 million. We have relied on the representations of the management that the said assets/materials are in good condition and that the installation/clearances will be completed before long. We are unable to express any independent opinion in the matter.
- 6. In our opinion and to the best of our knowledge and according to the information and explanations given to us, the said accounts subject to our comments in paragraphs 3 and 5 above and read with the other notes and schedules give a true and fair view in conformity with accounting principles generally accepted in India:
- a. In the case of the balance sheet, of the Consolidated state of affairs of the Company and its subsidiaries as ät 31st March 2006
- b. In the case of the profit and loss account, of the profits of the Company and its subsidiaries for the year ended on that date and
- c. In case of the cash flow statement, of the Company and its subsidiaries as ät 31st March 2006.

Date: 25th July, 2006 **B.K.Ramadhyani & Co.**,
4B, Chitrapur Bhavan
8th main, 15th Cross
Mallegwaram Bangalara 5

Malleswaram, Bangalore - 560 055

For **B.K.RAMADHYANI & CO**Chartered Accountants

(Shyam Ramadhyani)
Partner
Membership number 200/19522

CONSC	DLIDATED BALANCE SHEET AS	S AT 31 <sup>ST</sup>	MARCH 200	6		Rs in 000's
	Sch	edule	As at 31st	March, 2006	As at 31st	March 2005
SOURC	ES OF FUNDS					
SHARE	HOLDERS' FUNDS					
a)	Capital	Α	432,688		432,688	
b)	Reserves & Surplus	В	675,540	1,108,228	675,540	1,108,228
<b>LOAN F</b>	UNDS					
a)	Secured Loans	С	1,259,840		1,596,511	
b)	Unsecured Loans	D	69,717	1,329,557	41,526	1,638,037
	TY INTEREST	DIADV		13,557		-
KEFEKI	ENCE SHARE CAPITAL OF SUBSI	DIAKY		117,675		
	TOTAL			2,569,017		2,746,265
_	ATION OF FUNDS					
FIXED A						
a)	Gross Block	Е	2,026,335		1,878,599	
b)	Less: Depreciation		598,722	1 407 610	522,183	1 056 416
c) d)	Net Block Capital Work in progress (At cost)		111,776	1,427,613	175,780	1,356,416
u)	Less: Privision for Dimuntion valu		3,056		175,760	
	2000 . I IIVISION IOI DIIIIGIIGII VAIC			108,720		175,780
				1,536,333		1,532,196
<b>INVEST</b>	MENTS	F		13,391		17,172
CURRE	NT ASSETS, LOANS & ADVANCE	S G				
a)	Inventories		529,495		395,805	
p)	Sundry Debtors		1,049,338		724,394	
c)	Cash & Bank Balances		171,549		235,746	
d)	Loans & Advances		297,343		287,135	
			2,047,725		1,643,080	
	CURRENT LIABILITIES & PROVISIO	DNS H	1 000 500		===	
a)	Current Liabilities		1,933,590		1,409,750	
b)	Provisions		52,138		64,065	
			1,985,728		1,473,815	
	RRENT ASSETS	_		61,997		169,265
	LANEOUS EXPENDITURE TO THE			40.000		77.000
	NOT WRITTEN OFF	ı		43,823		77,882
	/ILL ON CONSOLIDATION (NET) TY INTEREST			66,766		55,315
	& LOSS ACCOUNT			946 707		13,679
PNUFII				846,707		880,756
NOTES	TOTAL	N.I.		2,569,017		2,746,265
	ON ACCOUNTS	N				
	CE SHEET ABSTRACT & NY'S GENERAL BUSINESS PROF	ILE O				
	OTE: Schedules referred to above and		ttached form an	integral part of	the Balance She	et .
		110100 a				
	ur report of even date	=		half of Board of		
	RAMADHYANI & CO.		. KIRLOSKAR		MALIK	~-
	Accountants		& Managing Directo	· ·	ty Managing Direct	זע
SHYAM Partner	RAMADHYANI	P.Y. MAI			GUPTA President & Chief F	inancial Office
Bangalor	re	Company	Jeol Clary	vice i	resident α Uniël f	ınanıda Unicel
	5 <sup>th</sup> July, 2006					

## CONSOLIDATED PROFT AND LOSS ACCOUNT FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2006

Rs in 000's	
ous Year	

	Schedule	Curr	ent Year Previ		ous Year	
NCOME						
Sales		4,373,378		3,339,066		
Less: Excise Duty		514,805	3,858,573	403,413	2,935,653	
Other Income	J		33,398		37,346	
Remission of Loan Liability			_		41,687	
Profit on Sale of Fixed Assets			7,071		93,348	
TOTAL			3,899,042		3,108,034	
EXPENDITURE			3,033,042		=======================================	
Consumption of Raw Materials,						
Stores, Spares parts & Components						
and purchasing for Trading	K		2,759,596		2,078,767	
Operating and Other Expenses	Î.		761,614		692,952	
Restructuring Expenses			67,667		19,119	
Interest and Finance Charges			, , , ,		-, -	
On Fixed Loans		85,622		81,932		
On Other Accounts		30,658	116,280	54,339	136,271	
Loss on sale of investments in associate	•		5,791		_	
Loss on Sale of Fixed Assets			246		47,931	
Depreciation, Amortisations and Provision	ons M		144,624		173,656	
Depreciation, Amortisations and Frovision	ons w		3,855,818		3,148,696	
Lagge Evanges Conitalized					3,140,090	
Less: Expenses Capitalised			4,216			
TOTAL			3,851,602		3,148,696	
ROFIT / (LOSS) BEFORE TAXATION			47,440		(40,662)	
Less: Transfer of Loss for the year - Minority Intere	est-Subsidiari	es	17,051		15,866	
,			30,389		(24,796)	
Add: Share of Profits of Associates			10,886		5,598	
			41,275		(19,198)	
Less: Provision for Taxation (net)		_		46	4.0	
Provision for Fringe Benefit Tax		6,800	6,800		46	
ROFIT / (LOSS) FOR THE YEAR			34,475		(19,244)	
Less: Preference dividend of subsidiary Cor including dividend tax	npany		426		_	
moldaring dividend tax			34,049		(19,244)	
Less: Transfer from General Reserve			34,049		111,664	
2000 / Transier from General Frederic			34,049		92,420	
Less: Loss Brought Forward from previous y	/ear		880,756		973,176	
alance of Loss Carried to Balance Sheet			846,707		880,756	
arning per Share (Face Value Rs. 10 per share)					(4.44)	
Basic Diluted			0.78 0.74		(1.14) (1.07)	
IOTES ON ACCOUNTS	N		0.74		(1.07)	
ALANCE SHEET ABSTRACT &						
OMPANY'S GENERAL BUSINESS PROFILE	0					
OOT NOTE: Schedules referred to above and the	notes attacl	hed form an in	tegral part of the	Profit and Loss	S Account	
as per our report of even date		For and on be	half of Board of	Directors		
For B.K. RAMADHYANI & CO.	VIJAY R.	KIRLOSKAR	P. S	. MALIK		
Chartered Accountants		Managing Directo		ity Managing Direc	tor	
SHYAM RAMADHYANI	P.Y. MAH		•	GUPTA		
Partner	Company Se			President & Chief	Financial Office	
Bangalore	pan, 00			,		
-angaio.0						

SCHEDULES TO THE CONSOLIDATED BALANCE SHEET AS AT 31 $^{\rm ST}$ MARCH 2006					
		As at 31st	As at 31 <sup>St</sup>		
		March, 2006	March,2005		
SCHEDULE "A"					
Authorised:					
3,000,000	Preference Shares of Rs. 100/- each	300,000	300,000		
40,000,000	Equity Shares of Rs. 10/- each	400,000	400,000		
	TOTAL	700,000	700,000		
Issued, Subscribe	ed and Paid-up :				
1,200,000	Preference Shares of Rs. 100/- each	120,000	120,000		
31,268,817	Equity Shares of Rs. 10/- each	312,688	312,688		
		432,688	432,688		

#### NOTES:

- 1. Equity Shares include:
  - (a) 10,000 Shares of face value of Rs. 0.100 million allotted as fully paid up pursuant to a contract without payment being received in cash;
  - (b) 6,679,572 Shares of face value of Rs. 66.796 million allotted as fully paid up by way of bonus shares by capitalisation of Capital Reserve, Capital Redemption Reserve, General Reserve and Share Premium.
  - (c) 6,000,000 shares were allotted during the year 2003 04 to IDBI on conversion of Preference Share Capital at face value as per the scheme of arrangement approved by Honorable High Court of Kamataka.
- 2. The promotor stakeholders are to bring in capital by way of issue of equity shares to an extent of two million equity shares of Rs 10/- each at a premium of Rs 20/- per share.
- 3. The preference shares shall be redeemed in 3 annual installments on 30.09.2008, 30.09.2009 and 30.09.2010.
- 4. The preference shares carry a cumulative dividend of 7% per annum w.e.f 01.10.2001 payable cumulatively out of the profits of the company. The rate of dividend can be increased to 9% per annum by way of payment of redemption premium subject to profitability and cash flows.

#### **SCHEDULE "B"**

DECEDVEC	AND	CLIDDI	LIC
RESERVES	AIND	SURFL	_US

**TOTAL** 

HEGENTEG AND GOTH EGG		
Capital Reserve		
As per last balance sheet	1,806	1,806
Revaluation Reserve		
As per last balance sheet	48,040	159,704
Less: Trasfered to General Reserve	_	111,664
	48,040	48,040
Capital Redemption Reserve		
As per last balance sheet	2,500	2,500
Share Premium Account		
As per last balance sheet	614,194	614,194
General Reserve		
Add: Transfer from Revaluation Reserve	_	111,664
Less: Transfer to P & L Account		111,664
Reserve for Doubtful Debts		
As per last balance sheet	9,000	9,000
TOTAL	675,540	675,540
SCHEDULE "C"	<del></del>	
SECURED LOANS		
a) From Banks	1,011,526	1,285,749
b) From Financial Institutions	178,496	231,416
c) Zero Coupon Debentures	69,818	79,346

1,259,840

1,596,511

#### SCHEDULES TO THE CONSOLIDATED BALANCE SHEET AS AT 31<sup>ST</sup> MARCH 2006

Rs in 000's As at 31st As at 31<sup>St</sup>

#### SC UN

	March, 2006	March,2005
CHEDULE "D"		
NSECURED LOANS		
a) Fixed Deposits Unclamied b) Interest Accured and due -FDs c) From a bank d) From companies e) Sicom Sales Tax Loan f) HDFC Housing Loan	523 178 12,810 54,907 1,119	549 272 - 39,406 1,119 180
TOTAL	69,717	41,526

Note: Amount falling due for payment within one year is Rs.2.00 million (previous year Rs.2.120 million)

#### **SCHEDULE "E": FIXED ASSETS**

		Gross Bl	ock (at cost)			Depre	eciation		Net	Block
PARTICULARS	As at 1st April 2005		Deductions/ Transfers	As at 31st March 2006	As at 1st April 2005	Additions for the Year	deductions for the Year	As at 31st March 2006	As at 31st March 2006	As at31st March 2005
Goodwill	42,346	_	-	42,346	42,346	-	-	42,346	-	_
Land (*)	94,410	-	-	94,410	-	-	-	_	94,410	94,410
Lease Hold Land (@)	6,627	_	-	6,627	-	-	-	_	6,627	6,627
Buildings (#)	194,271	136,718	294	330,695	46,533	8,821	274	55,080	275,615	147,738
Plant & Machinery	1,467,836	31,369	22,973	1,476,232	382,594	74,523	9,787	447,330	1,028,902	1,085,242
(including I echnical know-how)										
Furniture Equipment	56,382	3,414	760	59,036	39,445	3,025	596	41,874	17,162	16,937
Vehicles and Aircraft	15,703	895	633	15,965	10,369	1,224	525	11,068	4,897	5,334
Proportionate Share of Jointly Controlled Entity	1,024	_	-	1,024	896	128	-	1,024	-	128
TOTAL	1,878,599	172,396	24,660	2,026,335	522,183	87,721	11,182	598,722	1,427,613	1,356,416
PREVIOUS YEAR	2,088,709	34,075	244,185	1,878,599	493,759	83,816	55,392	522,183		

<sup>(\*)</sup> 

Rs in 000's **SCHEDULE "F"** 

Deta	nils of Investment N	ame of the Company	Nos.	Face Value	As at 31st March 2006	As at 31st March, 2005
	ENTS (AT COST) {LONG TERM}					
A. TRA	DE:					
(a)	Quoted : (i) Equity Shares - Fully P					
	Kirloskar Computer Services Ltd., (#	·~)	200,000	10	2,380	2,380
	The Mysore Kirloskar Ltd., (#)		770,750	10	21,260	21,260
(ii)	Debentures - Fully Paid-up					
	The Mysore Kirloskar Ltd., @		30,000	44	1,320	1,320
(b)	Unquoted : (i) Equity Shares - Fully					
	Investments in Associates & Joint	Venture	0.40.000			
	Kirloskar Power Equipments Ltd.,		340,000	10	5,909	10,213
	KEACL BORICON II- desertial Constant	- Dod. Lineitand	(1,050,000)	40		
	KEASI ROBICON Industrial System	s Pvt. Limited	500,000	10 MD1	2 006	0.070
	Kirloskar (Malaysia) Sdn. Bhd,	Eully poid up	150,000	MR1	2,896	2,373
	Investment in Other Equity Shares Best Trading & Agencies Ltd.,	Fully palu-up.	584	10	6	6
	Kirloskar Proprietary Ltd.,		26	100	128	128
	(acquired 25 shares on rights issue)		20	100	120	120
	Sangli Bank Limited		10.000	10	100	100
	Kirloskar Kenya Limited, Nairobi, Ke	nva	1,272	KSH1000	852	852
	Kirsons Trading Pte. Ltd	πyα	56,250	S \$1	1,120	1,120
	Talisons Trading Fite. Eta		00,200	Οψι	1,120	
					35,971	39,752
	Less: Provision for diminution in val	ue of Investments			22,580	22,580
	TOTAL				13,391	17,172
						====
@ Matu	red and due for payment.					
Notes: 1)	Aggregate value of quoted investm	ents			Rs. in 000's	Rs. in 000's
,	cost				24,960	24,960
	market value				Not Available	Not Available
2)	Aggregate value of unquoted investr	nents				
	cost				11,011	14,792

Certain land at Bangalore was revalued in the year 1999-2000 on the basis of Chartered Engineers certificate. Incremental amount on revaluation was credited to Revaluation Reserve Rs.48,041 (in 000's).

Leasehold land represents land taken on lease from KIADB. On expiry of the lease period payment of balance consideration if any, and execution of sale deed the title will pass to the company.

Includes Rs. 3.337 million being the cost of ownership premises taken in possession for which Society is to be formed. (@)

			4.OT ======		
SCI	HEDULES TO THE CONSOLIDATED BALANCE SHEE			Г	Rs in 000's
			at 31st		at 31 <sup>St</sup>
	HEDULE "G"	Ma	arch, 2006	Ma	rch,2005_
	RRENT ASSETS, LOANS & ADVANCES				
	Current Assets				
	<ol> <li>Inventories - as certified by the Managing Director</li> <li>Raw Materials, Stores, Spares Parts, Components etc.,</li> </ol>	111,277		123,800	
	ii. Stock in Trade	•			
	Finished Goods (including Trading Stocks) Process Stock	170,463 283,493		76,763 212,417	
	iii. Others-Including Material at Port and Scrap	25,426		29,220	
	Lana Provincia for New manifest Ohads		590,659		442,200
	Less: Provision for Non-moving Stock		61,164 529,495		46,395 395,805
2.			0_0,100		,
	(Unsecured, Considered Good except doubtful debts of Rs. 63.937 Million, previous year Rs.88.086 million)				
	i. Debts outstanding for a period exceeding six months	334,151		477,524	
	ii. Other Debts	779,124		334,956	0.40.400
	Less: Provision for doubtful debts		1,113,275 63,937		812,480 88,086
			1,049,338		724,394
3.	. Cash and Bank Balances a. Cash on Hand	107		220	
	b. Cheques in hand	338		336	
	c. Amount in transit	3,000		2,248	
	d. Balances with Scheduled Banks  - On Current Account	68,383		77,271	
	Unclaimed / Unpaid Dividends On Current Account	-		349	
	- On Short term deposit accounts	99,172		154,780	
	Proportionate Share in Jointly controlled entity	549	171,549	542	235,746
В.	Loans and Advances		17 1,040		200,710
	(Unsecured, Considered Good except doubtful advances				
	of Rs. <b>40.236 Million</b> , previous year Rs. <b>40.236</b> million) Advances Recoverable in Cash or in kind or for value to be received				
	Sundry Advances	319,242		311,550	
	Less: Provision for Doubtful Advances	40,236		40,236	
	Central Excise Deposits	279,006 8,923		271,314 9,035	
	Advance payment of tax	9,075		6,619	
	Proportionate Share in Jointly controlled entity	339	007.040	167	007.405
	TOTAL		297,343 2,047,725		287,135 1,643,080
	HEDULE "H"		=,- :-,- ==		====
	RENT LIABILITIES & PROVISIONS Current Liabilities				
	Sundry Creditors	1,241,300		965,100	
	Acceptances	193,662		76,391	
	Trade Advances	27,802		28,619	
	Unclaimed / Unpaid Dividends (*) Other liabilities (@)	469,953		349 338,186	
	Interest accrued but not due on loans and deposits	409,933		508	
	Proportionate Share in Jointly controlled entity	873		597	
	Provisions	10.057	1,933,590	0.400	1,409,750
	For Taxation For Earned Leave Encashment	13,357 19,137		6,492 13,304	
	For Warranty claim Preference dividend of the subsidiary	19,218 426		14,199	
	Others	420		30,000	
	Proportionate Share in Jointly controlled entity	<del></del>	52,138	70	64,065
	TOTAL		1,985,728		1,473,815
	claimed for less than 7 years.				
	icludes <b>Rs.</b> 0.309 million due to directors ( Previous year Rs.0.309 million)				
	TEDULE I CELLANEOUS EXPENDITURE TO THE EXTENT NOT WRITTE	N-OFF			
	Deferred Revenue Expenditure				
	Voluntary Retirement Scheme		43,823		77,882
	TOTAL		43,823		77,882

#### SCHEDULES TO THE CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2006

Rs in 000's

SCHEDULE "J"	Current Year		Previous Year		
OTHER INCOME					
Interest:					
On Fixed Deposits	5,082		6,525		
Others	869		837		
(Tax deducted at source Rs.0.26 million		5,951		7,362	
previous year Rs.0.1 Million)					
Dividend from Long term					
Investments:					
Trade		_		10	
Rent Received		4,134		5,368	
(Tax deducted at source Rs. 0.50 million					
previous year Rs.0.49 million)					
Miscellaneous*		23,295		24,295	
Proportionate Share in Jointly Controlled Entity		18		311	
TOTAL *Includes provision no longer required Rs.20,704(Rs.29,4)		33,398		37,346	
CONSUMPTION OF RAW MATERIALS, STORES, SPARE PARTS & COMPONENTS & PURCHASES FOR TRADING Raw material and Components Stores, Spares Parts etc.,	2,388,566 31,535		1,931,876 25,069		
	2,420,101		1,956,945		
Purchases for Trading	502,812		143.187		
		2,922,913		2,100,132	
deduct : Increase in Stocks					
Stock at close					
Process Stock	283,493		212,417		
Trading and Finished Goods	170,463		76,763		
Scrap	1,678		3,137		
	455,634		292,317		
Less: Stock at commencement					
Process Stock	212,417		172,801		
	76,763		93,522		
Trading and Finished Goods			4,629		
Trading and Finished Goods Scrap	3,137		270 052		
_	292,317	(163,317)	270,952	(21,365)	

## SCHEDULES TO THE CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2006 Rs in 000's

COLEDIN E "I "	Curre	nt Year	Previous	s Year	
SCHEDULE "L"	Julie		i ievious real		
OPERATING & OTHER EXPENSES		50.040		50.050	
Power & Fuel		52,912		59,256	
Expenses relating to Employees : Salaries, Wages & Bonuses	333,978		340,721		
Contribution to Employees PF, Family Pension Scheme	34,339		33,556		
and Superannuation Fund	04,000		00,000		
Gratuity as per actuarial valuation	20,458		20,176		
Workmen and Staff Welfare Expenses (includes contribution	39,916		35,529		
to employees' State insurance & PF Administration Charges		428,691		429,982	
Rent		15,549		6,788	
Repairs					
Buildings	6,574		4,497		
Machinery Others	22,269		14,425		
Others	18,487	47,330	7,360	26,282	
Selling Expenses		57,176		37,050	
Commission		1,282		3,586	
Cash Discount		5,335		7,679	
Additional Sales Tax		´ <b>–</b>		5,068	
Maintenance of Vehicles		1,597		1,917	
Insurance		6,006		5,877	
Rates and Taxes		15,267		5,574	
Advertisement		3,719		2,050	
Printing & Stationery Travelling Expenses		7,499 39,817		7,109 31,857	
Postage, Telegrams and Telephones		14,069		12,955	
Auditors Remuneration		3,439		2,709	
Tech. Consultancy & Professional Charges		21,288		17,439	
Royalty		_		23	
Bank Charges (Includes difference in exchange of Rs. 0.39 Million Cr.					
previous year Rs.2.068 million)		26,192		14,008	
Subscription to Technical Associations,					
Journals and Magazines		1,319		2,252	
Computer hire, Software development and data preparation charges		566		635	
Manufacturing expenses and sundries		4,454		8,161	
Bad debts written off	26,767	4,454	10,553	0,101	
Less: Provision for Doubtful debts withdrawn	24,149		10,537		
		2,618		16	
Donations		10		36	
Directors' sitting fees		350		239	
Remuneration to Whole-time Directors		5,083		4,266	
Proportionate Share of Income of Jointly Controlled Entity		46		138	
TOTAL		761,614		692,952	
SCHEDULE "M"		701,014		092,932	
OOTIEBOEE III					
DEPRECIATION, AMORTISATION AND PROVISIONS					
1. Depreciation		87,594		83,814	
Amortisation of Voluntary Retirement Scheme		34,059		54,569	
3. Provision for Inventories		17,825		8,000	
4, Diminution in value of Investment		, <u> </u>		22,580	
5. Warranty Claim		5,019		4,691	
6. Proportionate Share of depreciation of Jointly Controlled Entity		127		2	
TOTAL		144,624		173,656	
· · · · · ·				====	

## SCHEDULES TO THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SCHEDULE "N"

Notes attached to and forming part of the Consolidated Balance Sheet and Profit and Loss Account

#### 1. SIGNIFICANT ACCOUNTING POLICIES

#### 1.1 BASIS OF CONSOLIDATION

The financial statements of Kaytee Switchgear Limited, a subsidiary and all associates used in the consolidation are drawn up to the same reporting date as that of the parent company i.e. year ended March 31<sup>st</sup>, 2006. In respect of KEC North America Inc, a subsidiary, the unaudited financial statements for the calendar year ended 31<sup>st</sup> December 2005 has been adopted. The financial statements of KEASI Robicon Industrial System Pvt., Ltd and Kirloskar Power Equipments Limited used are as received from the respective companies and are unaudited. Intra group balances (except in respect of transactions between the company and Kaytee Switchgear Limited) have not been reconciled and differences to the extent identified have been treated as intra group suspense, pending reconciliation.

#### Basis of Presentation of Financial statements

The financial statements of the Company and its subsidiary Kaytee Switchgear Limited have been prepared under historical cost convention, in accordance with the Generally Accepted Accounting Principles (GAAP) applicable in India and the provisions of the Companies Act, 1956. The preparation of the financial statements in conformity with GAAP requires that the management makes estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent liabilities as at date of the financial statements, and the reported amounts of revenue and expenses during the reported period. Actual results could differ from those estimates. The accounting policies adopted by KEC North America Inc, KEASI Robicon Industrial Systems Private Limited and both associates have not been compared and harmonized with the accounting policies used by the company. The proportion of items in the consolidated financial statements to which different accounting policies have been applied are not ascertained.

#### 1.2 PRINCIPLES OF CONSOLIDATION

- a) The financial statement of the parent company and its subsidiaries have been consolidated on a line by line basis by adding together the book values of like items of assets, liabilities, income and expenditures after eliminating intra group balances and transactions.
- b) The Company's interest in KEASI Robicon Industrial Systems Pvt. Ltd, a jointly controlled entity has been accounted as per the proportionate consolidation method envisaged in Accounting Standard 27. In terms of this method, the venture's share of assets, liabilities, Income and Expenses of a jointly controlled entity is reported as separate line items in the consolidated financial statements.
- c) Investments in Associate Companies have been accounted under the Equity Method as per Accounting Standard 23. Under the Equity Method of Accounting, the investment is initially recorded at cost, identifying any goodwill / capital reserve arising at the time of acquisition. The carrying amount of investment is adjusted thereafter for post acquisition change in the investor's share of net assets of the Investee. The consolidated statement of profit and loss reflects the investor's share of the results of operations of the investee. Calculation of goodwill/ capital reserve as well as post acquisition changes have been made based on available information. Comprehensive information was not available.
- d) In the absence of necessary information, unrealized profits and losses from intragroup transactions either relating to the year or previous years has not been eliminated.

#### ACCOUNTING POLICIES FOLLOWED BY THE COMPANY AND KAYTEE SWITCHGEAR LIMITED:

#### 1.3 ACCRUAL SYSTEM OF ACCOUNTING:

The Company follows the accrual system of accounting in respect of all items of expenditure and income.

#### 1.4 FIXED ASSETS:

Fixed Assets (other than land which were revalued) are stated at cost of acquisition inclusive of freight, duties, taxes and incidental expenses relating to the acquisition, installation, erection and commissioning less depreciation. A portion of the land owned by the company has been revalued. Internally manufactured assets are valued at works cost.

#### 1.5 INVESTMENTS:

Investments unless otherwise stated are considered as long term in nature and are valued at acquisition cost less provision for diminution, if any.

#### 1.6 INVENTORIES:

Raw Materials, Stores, Spare Parts and Components are valued at cost determined on FIFO basis or net realizable values whichever is lower except for stocks purchased in prior years at the switchgear division, which are valued at estimated cost due to non-availability of adequate data. Work in progress is valued at works cost. Finished goods are valued at cost or market price whichever is lower.

## SCHEDULES TO THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SCHEDULE "N" (Contd......)

Notes attached to and forming part of the Consolidated Balance Sheet and Profit and Loss Account

#### 1.7 DEPRECIATION:

- a) Depreciation is charged on the written down value of assets at the rates specified in schedule XIV to the Companies Act, 1956 or Income Tax Act, 1961, which ever is higher on assets as on 31st March 1994.
- b) Depreciation on furniture and fixtures above Rs. 5,000/- provided at the residences of the employees has been charged at the rate of 33.33% on the straight-line method irrespective of the quarter of addition. Furniture and fixtures whose cost is Rs.5,000/- or below are fully depreciated in the year of addition.
- c) In respect of other additions after 1st April 1994, depreciation on straight-line basis at the rates specified in schedule XIV to the Companies Act 1956 has been charged.
- d) Depreciation on assets leased is charged over the primary lease period.
- e) Depreciation on assets (other than Furniture and Fixtures provided to employees) bought / sold during the year is charged at the applicable rates on a quarterly basis, depending upon the quarter of the financial year in which the assets are installed / sold.

#### 1.8 AMORTISATION OF EXPENDITURE ON VOLUNTARY RETIREMENT SCHEME:

- a) Expenditure incurred under the voluntary retirement scheme, providing for lump sum benefits at the time of retirement is amortised over a period of 4 / 5 years.
- b) Liability in respect of other Voluntary Retirement Schemes providing for payment of benefits in installments over specified periods is amortised over 5 years.

#### 1.9 CONSTRUCTION CONTRACTS:

Invoicing in respect of indivisible Works Contracts is done on the basis of confirmation of delivery at site for full value of the equipment inclusive of corresponding erection and commissioning charges as indicated in the contract.

#### 1.10 RESEARCH AND DEVELOPMENT EXPENDITURE:

Revenue Expenditure in carrying out Research and Development activity is charged to the Profit and Loss Account of the year in which it is incurred. Capital Expenditure in respect of Research and Development Activity is capitalised as Fixed Assets and depreciation provided as detailed above.

#### 1.11 REVENUE RECOGNITION:

Sale of goods is recognized on shipment to customers and excludes recovery towards sales tax.

#### 1.12 RETIREMENT BENEFITS:

Contribution to Gratuity and Superannuation funds has been based on the actuarial valuation assessment of liability by Life Insurance Corporation of India.

#### 1.13 FOREIGN CURRENCY TRANSLATION ON OVERSEAS BRANCH ETC.:

The financial statements of foreign branches have been translated in accordance with Accounting Standard 11 prescribed by The Institute of Chartered Accountants of India.

#### 1.15 TAXES ON INCOME:

Provision for current tax for the year is after taking cognizance of excess / short provision in prior years. Deferred tax assets/liability is recognized, subject to consideration of prudence, on timing differences.

#### 1.16 BORROWING COSTS:

Interest and other borrowing costs on specific borrowings relatable to qualifying assets are capitalized up to the date such assets are ready for use / intended to use. Other interest and borrowing costs are charged to Profit & Loss Account.

#### 1.17 CONTINGENT LIABILITIES:

Financial effect of contingent liabilities is disclosed based on information available upto the date on which financial statements are approved. However, where a reasonable estimate of financial effect cannot be made, suitable disclosures are made with regard to this fact and the existence and nature of the contingent liability.

Details of the accounting policies followed by KEC North America Inc and all associates have not been furnished.

2. The Consolidated Financial Statements (CFS) presents the consolidated accounts of Kirloskar Electric Company Limited with its following Subsidiaries, Joint Venture and Associates:

Name of the Company Subsidiaries:	Ownership Percentage	Country of Incorporation
Kaytee Switchgear Limited	76.34 % (70.96%)	India
KEC North America Inc. USA Associates:	70.00 %	North America
Kirloskar Power Equipments Limited (upto 28-03-2006)	30.00 %	India
Kirloskar (Malaysia) Sdn. Bhd  Joint Venture:	40.00 %	Malaysia
KEASI Robicon Industrial Systems Pvt. Limited	50.00 %	India

## SCHEDULES TO THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SCHEDULE "N" (Contd......)

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Notes attached to and forming part of the Consolidated Balance Sheet and Profit and Loss Account

3. (a) CONTINGENT LIABLITIES OF THE COMPANY AND KAYTEE SWITCHGEAR LIMITED ETC.	As at 31.03.2006 Rs. (000's)	As at 31.03.2005 Rs. (000's)
i) Guarantees / Counter guarantees given on Import and Sale contracts etc.	74,004	71,086
<ul> <li>ii) Certain industrial disputes are pending before various judicial authorities – no acknowledged by the Company.</li> </ul>	ot Not Ascertainable	Not Ascertainable
<ul> <li>Central excise and customs authorities have issued notices and raised certai demands, which are pending in appeal before various authorities, not acknow edged as debt by the Company</li> </ul>	0,0.0	6,758
iv) Bill discounted with bank	33,744	14,854
v) Sales tax demanded under appeal in branches of the Company	8,173	8,855
<ul> <li>Vi) Claims against the Company not acknowledged as debt. The Company ha made counter claim against one of the parties amounting to Rs.12.944 millio (Previous year Rs.12.944 million)</li> </ul>	nn	2,49,377
vii) Interest and penalty if any, on account of delays/defaults in payment of statutory / suppliers dues. The Company has made waiver petition wherever such interest / penalty has been levied.	of Not e Ascertainable	Not Ascertainable
viii) The Company has furnished guarantees for the loan of Rs.43.24 million (Previous year Rs.43.24 million) interest and other costs provided to Kirloskar Computer Services Ltd., (KCSL) credit facilities of Rs.128.50 million (Previous year: Rs.152.5 million) interest and other costs to Kirloskar Batteries Pvt. Limited and redemption of Preference shares issued by Kirloskar Investment and Finance Ltd. (KIFL) Rs.2 million (Previous year Rs.20 million) and has obtained counter guarantees from the said Companies. The preference shareholder of KIFL has claimed the amount from the Company. The Company has written to the said party denying its liability. The Company does not acknowledge this liability.	er 55 of 00 ee m	
ix) Arrears of dividend on cumulative preference shares (including tax thereon). In term of the Scheme of arrangement approved by the Honorable High Court of Karnataka dividend on the said preference shares with effect from October 1st, 2001 are payable cumulatively out of the profits of the company and the said dividend for the period from October 1st, 2001 to September 30th, 2003 are to be funded and converted to Zer Coupon Debentures (ZCDs). The Board of Directors vide their meeting held of September 26th, 2003 allotted ZCD's to an extent of Rs. 2.345 crores representing dividends on the said Preference Shares from October 1st, 2001 to September 30th 2003. However, on subsequent reexamination of the matter, the Board of Director held that the said allotment was contrary to the scheme since in terms of the same dividends with effect from October 1st, 2001 were payable only out of profits and in a much as there were no profits, the allotment would be violative of section 205 of the Companies Act, 1956. Accordingly your Board of Directors vide their meeting held of January 17th, 2004 proceeded to annul the said allotment. The preference share holder has requested the Company to evolve an alternate mechanism to comper sate them. Pending finalisation of the matter, no provision has been made in the book of account for the same.	a, 50,684  le m oo n g g s e, s e, s e on	41,106
x) Kirloskar Electric Company Ltd. had imported certain capital equipments without payment of customs duty under the Export Promotion Capital Goods Scheme subject to exporting Rs. 3,887.63 million within 8 years starting from the financial year 1996-97. Estimated amount of customs duty payable on capital goods imported (excluding interest and penalty). The Director General of Foreign Trade has granted extension of time till 24/3/2006 to fulfill export obligations. The company has soughfurther extension of time to honour its commitments. The shortfall in export performance as of 31st March 2006 in relation to commitments is Rs.3,644.99 million.	o- ar ed ed ht	182,722
xi) Sales tax liability in respect of pending assessments	Not Ascertainable	Not Ascertainable
xii) Sales tax on equipment procured on hire/ lease and on computer softwar charges is contested by the suppliers – amount not ascertainable and will be charged to revenue in the year of final claim.	е	Not

goodwill and book debts to an extent of RM 550,000.

## SCHEDULES TO THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SCHEDULE "N" (Contd......)

Notes attached to and forming part of the Consolidated Balance Sheet and Profit and Loss Account

		As at 31.03.2006 Rs. (000's)	As at 31.03.2005 Rs. (000's)
xiii)	Penal damages levied by the Regional Provident Fund Commissioner and subject to write before the High Court of Karnataka, Bangalore. An amount of Rs.4.618 million paid has been included in loans and advances.		9154
xiv)	By virtue of the Scheme of Arrangement, referred to in note 5 (a), the company has to provide guarantees to lenders of Best Trading & Agencie: Limited for the realisation of Principal amount outstanding as at 31.03.2003 less subsequent payment. The guarantees will come into force after expir of 36 months from 30.09.2001 and in the event of shortfall if any, in realisation of the assets of the said company.	s 3 y	139,945
	In respect of items above, future cash outflows in respect of contingen liabilities is determinable only on receipt of judgments pending at various forums/ settlement of matter.		
3. (b)	Estimated amount of contracts remaining to be executed on Capital Account and not provided for (Net of advances) Rs. 20.284 million (Rs.29,415 million		
4.	SECURED LOANS OF THE COMPANY AND KAYTEE SWITCHGEAR LIMITE	D:	
	<ul> <li>a) From Bank of Commerce (M) Bhd, Selangor, Malaysia - Secured by a floating charge in respect of property situated, kept, placed or stored a any place in Malaysia, both present and future, including all stocks in trade</li> </ul>	t 410	1,556 RM 136

b) Working Capital facilities from Consortium Banks are secured by first pari passu charge on current assets and second pari passu charge on fixed assets. All the facilities are guaranteed by Chairman & Managing Director of the Company.

Term Loans from banks and financial institutions are secured by first pari passu charge on fixed assets along with amount due on debentures to Sundaram Finance Limited and second pari passu charge on current assets.

Default in payments of installment and interest thereon to certain lenders shall result in a right to convert the whole or part of the outstanding into fully paid equity shares of the Company at par.

- c) Zero Coupon Debentures to IDBI and Sundaram Finance Limited First pari passu charge on fixed assets along with banks and financial institutions as referred in above.
- 5. a. The order of the Honorable High Court of Karnataka according approval for the Scheme of Arrangement under Sections 391 to 394 of the Companies Act 1956 was received in February 2003 with effect from September 30, 2001 as the appointed day. This Scheme of Arrangement interalia involved restructuring of liabilities to banks and financial institutions and transfer of the Rotating Machines Group to Kaytee Switchgear Limited (KSL).
  - b. Few banks that had advanced monies to the Company have not yet bifurcated the transactions of and the amounts owed by the Company, KSL and Best Trading & Agencies Limited, the special purpose vehicle for holding certain assets and liabilities as per the orders of the Honorable Court. However, the Company has given effect to the scheme as approved by the Honorable Court. There are also differences between interest charged by certain banks and institutions and that accounted by the company. Accordingly, the balances owed to such banks/institutions as at 31st March 2006 are as per books and are subject to confirmation/reconciliation
  - c. Certain assets and liabilities of KSL / Best Trading & Agencies Limited including consents/approvals from various regulatory authorities continue to remain in the name of the Company. Necessary action is being taken in the matter.
- 6. The Company has preferred a suit for various claims against Deutsche Bank, one of the members of the consortium of bankers for breach of trust for withholding of monies belonging to the company and freezing sanctioned working capital limits.

## SCHEDULES TO THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SCHEDULE "N" (Contd......)

Notes attached to and forming part of the Consolidated Balance Sheet and Profit and Loss Account

#### 7. Sundry Advances include: -

- a) Rs. 24.877 million (Rs.24.987 million) due from private limited companies in which the directors are interested.
- b) Rs.50.658 million (Rs.50.239 million) being rescheduled advances from certain companies. The management is confident of recovering these dues and no provision is considered necessary. Some of these companies have incurred losses.
- 8. Sundry creditors include Rs.318.745 million (Rs. 271.541 million) to small-scale industrial undertakings to the extent identified from the records of the company. Interest payable, if any, under Interest on delayed payments to Small Scale and Ancillary Industrial Undertakings Act, 1993 will be accounted on settlement. All data of this paragraph is as certified by the management.
- 9. Confirmation of balances from certain sundry debtors / creditors, deposit accounts, loans and advances are awaited. Accounts of certain sundry debtors, loans and advances, deposits/ margin money with banks, collector of customs and creditors, are under review and reconciliation. Provision for doubtful debts / advances have been made to the extent ascertained. Adjustments if any, will be made on completion of review/reconciliation. Effect on revenue is not ascertainable.
- 10. KSL has taken over certain dues from Best Trading & Agencies Limited (value as per their books Rs.179.16 million) at a lumpsum discounted amount of Rs.5.20 million. This amount of Rs.5.20 million is included in 'Loans & Advances'. The management is confident of recovering these dues and no provision is considered necessary. Since no individual values have been assigned, amounts dues from a private limited company in which a director is interested and other related parties have not been included in note 7 and 18.
- 11. a. The accounts of one of the units of the Company has been maintained on SAP R3 system, which envisages an integrated system of materials, production, sales and financial accounting. Various errors and inconsistencies mainly in the areas of production and material accounting, valuation of inventories, creation of masters and upload of balances when this unit went live and of two units whose operations were merged by the Company in prior years with the unit referred to above, have crept in. These are interalia on account of inaccurate definition of master information as well as change in material codes and have been corrected to the extent identified by the Company. The priced stock ledger relating to raw materials, stores and components has been reconstructed outside SAP R/3 System rectifying all known errors and inconsistencies. The closing stocks of all inventories have been adopted as per physical inventory taken by the management at the end of the year, pending identification of mistakes, differences, reconciliation and consequential corrections. Consequently, the impact of these differences is not quantifiable.
  - b. Accounting Standard 2 prescribed by the Institute of Chartered Accountants of India has not been followed in the valuation of finished goods and work-in-progress by the Company and Kaytee Switchgear Limited except in case of Tumkur unit of Kaytee Switchgear Limited.
- 12. Kirloskar Computer Services Limited, where the Company holds shares has incurred substantial losses. However, the company is confident of realizing the acquisition cost and shortfall, if any, is not likely to be material. Under the circumstances, diminution in the value of the said investments is considered temporary and no provision is considered necessary by the management.
- 13. a) The Company holds unquoted investments with book value of Rs. 1.972 million in Kirsons Trading Pvt. Ltd. and Kirloskar Kenya Limited. Current Assets, Loans & Advances include Rs.142.828 million due from these and certain other companies.
  - b) All the above companies have incurred losses and their net worth is substantially eroded. Having regard to the long-term association with these companies, revival plans as communicated to the Company and other factors, no provision either for diminution in the value of investments or the value of receivables is considered necessary. The diminution in the value of the said investments is considered temporary by the management.
- 14. Capital work in progress Rs. 87.524 million representing value of assets under installation for several years without any further work on the same. The Management is hopeful that it will be in a position to put the said assets to use before long. The management has formed a team to examine the matter and recommend further investments that are required.
- 15. Prior period income / expenditure has not been separately ascertained and disclosed in terms of Accounting Standard 5 issued by The Institute of Chartered Accountants of India but have been added/ netted off under their natural heads. This has no effect on the working results of the Company.
- **16.** The Company has various operating leases for office facilities, guest house and residential premises of employees that are renewable on a periodic basis, and cancelable at its option. Rental expenses for operating leases included in the financial statements for the year are Rs. 15.55 million (Rs.6.788 million).

## SCHEDULES TO THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SCHEDULE "N" (Contd......)

Notes attached to and forming part of the Consolidated Balance Sheet and Profit and Loss Account

17. In the absence of profits in terms of Sec 349 of the Companies Act, 1956, minimum remuneration as stated below has been paid / provided to the Whole -time Directors of the Company

Particulars	(Rs.	In 000's)
	Current Year	Previous Year
Salary	4,063	3,828
Contribution to Provident & Other Funds	1,020	969
TOTAL	5,083	4,797

Liability in respect of accrued gratuity is not ascertainable separately.

#### 18. Related Parties Disclosure:

SI.No.	Name of the related party	Relationship
1.	Mr. Vijay R. Kirloskar Mr. P. S. Malik Mr. D. R. Venkatesha Murthy Mrs. Meena Kirloskar Ms. Janaki Kirloskar	Key management personnel and their Relatives.
2.	Kirloskar Computer Services Limited Kirloskar Batteries Private Limited Ravindu Motors Private Limited Vijaya Farms Private Limited Sri Vijaydurga Investments and Agencies Private Limited Vijayjyothi Investments & Gencies Private Limited Abhiman Trading Company Private Limited Vimraj Investments Private Limited Vijaykirti Investments & Agencies Private Limited	Enterprises over which key management personnel and their relatives are able to exercise significant influence

#### **DETAILS OF TRANSACTIONS:**

Nature of transactions	Key management personnel and their Relatives	Enterprises over which key management personnel and their relatives are able to exercise significant influence	Total
Purchases of goods/services	Nil	<b>39,782</b> (12,049)	<b>39,782</b> (12,049)
Sale of goods	Nil	<b>2,925</b> (1,334)	<b>2,925</b> (1,334)
Rent received	Nil	<b>2,443</b> (2,442)	<b>2,443</b> (2,442)
Investments as on 31.03.2006	Nil	<b>2,380</b> (2,380)	<b>2,380</b> (2,380)
Amount due to Company as at 31.3.2006	<b>2,700</b> (2,700)	<b>65,679</b> (62,951)	<b>68,379</b> (65,651)
Amount due from Company as at 31.3.2005	<b>45</b> (90)	<b>223</b> (731)	<b>268</b> (821)
Rent Paid	<b>540</b> (540)	Nil	<b>540</b> (540)
Remuneration	<b>9,338</b> (8,125)	Nil	<b>9,338</b> (8,125)

## SCHEDULES TO THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SCHEDULE "N" (Contd......)

Notes attached to and forming part of the Consolidated Balance Sheet and Profit and Loss Account

#### 19. Segment Reporting:

The Company has identified the reportable segments as Power Distribution, Rotating Machine Group, Electronics and others taking into account the nature of products and services, the different risks and returns and the internal reporting systems. The accounting policies for segment reporting are in line with the accounting policies followed by the Company. (Rs. in 000's)

		Primary Segment				
	Particulars	Rotating Machines Group	Power Distribution	Others	Total	
1.	Segment Revenues SALES	<b>1,209,950</b> (2,512,946)	<b>2,798,000</b> (451,774)	<b>365,427</b> (374,346)	<b>4,373,377</b> (3,339,066)	
	Total	1,209,950	2,798,000	365,427	4,373,377	
	Less: Inter segment revenues	(2,512,946)	(451,774)	<b>(</b> 374,346)	(3,339,066)	
		1 000 050	0.700.000	205 407	4 070 077	
	Net Sales / Income from operations	<b>1,209,950</b> (2,512,946)	<b>2,798,000</b> (451,774)	<b>365,427</b> <b>(</b> 374,346)	<b>4,373,377</b> (3,339,066)	
2.	Segment Results: Profit / (Loss) Before Taxation and Interest	<b>114,400</b> (103,422)	<b>139,179</b> (33,109)	<b>74,768</b> (89,609)	<b>328,347</b> (224,275)	
	Less: Interest				<b>116,280</b> (136,271)	
	Less: Depreciation &				144,624	
	Amortisations				(173,656)	
3.	Unallocable Expenditure				<b>60,299</b> (81,325)	
4.	Other Income				<b>40,451</b> (124,277)	
5.	Share of Profits/ (Losses) in associates (Net)				<b>10,886</b> (5,598)	
6.	Share of (Loss) in Joint Venture				<b>155</b> (-173)	
7.	Minority Interest share in Profits / (Losses)				<b>17,051</b> (-15,866)	
	Less: Provision for Tax (Net)				<b>6,800</b> (46)	
	Total Profits/(Loss) After Taxation				<b>34,475</b> (-19,244)	
8.	Segment Assets	<b>300,420</b> (1,400,451)	<b>905,683</b> (217,298)	<b>202,761</b> (199,739)	<b>1,408,864</b> (1,817,488)	
9.	Unallocable Assets				<b>2,299,174</b> (2,414,142)	
10.	Segment Liabilities	<b>196,593</b> (454,690)	<b>685,366</b> (138,644)	<b>92,235</b> (105,390)	<b>974,194</b> (698,724)	
11.	Unallocable Liabilities				<b>2,472,323</b> (822,435)	
12.	Capital Expenditure	<b>2,421</b> (63,735)	<b>163,757</b> (17.926)	<b>6,218</b> (512)	<b>172,396</b> (82,173)	

## SCHEDULES TO THE CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SCHEDULE "N" (Contd......)

Notes attached to and forming part of the Consolidated Balance Sheet and Profit and Loss Account

#### 20. Earnings per share:

Particulars	31.03.2006 Rs. (000's)	31.03.2005 Rs. (000's)
BASIC E.P.S: Profit/(Loss) for the Reporting Period after Tax Less: Preference Dividend including dividend tax	34,475 10,004	(19,244) 9,872
	24,471	(28,822)
Weighted No. of Equity Shares for Basic EPS Basic EPS (Rs.)	31,268,817 0.78	31,268,817 (0.92)
DILUTED E.P.S: Profit/(Loss) for the Reporting Period after Tax Less: Preference Dividend including dividend tax	34,475 10,004	(19,244) 9,872
	24,471	(28,822)
No. of Equity Shares for Diluted EPS Diluted EPS (Rs.)	33,268,817 0.74	33,268,817 (0.87)

#### 21. Deferred Tax Calculation:

	As At 31.03.2006	As At 31.03.2005
Liability relating to depreciation	249,612	248,231
Asset relating to Disallowance and Unabsorbed depreciation under the Income Tax Act, 1961 (recognized only to the extent of net liability)	249,612	248,231
Net amount	Nil	Nil

Details of deferred tax aset /libilities of KEC North America Inc. all associates and joint venture are not available.

22. During the year the company has made the provisions towards warranty claims from the customers towards sales, wage settlement arrears and leave encashment to the employees the details of the same are as under:

Rs in 000's

Particulars	Warranty Claims	Towards Wage Settlement	Leave Encashment
Balance outstanding at the beginning of the year	14,199	30,000	13,304
Provision for the year (net)	5,019	2,500	5,833
Balance outstanding at the end of the year	19,218	27,500	19,137

- 23. The Company has incurred losses and a part of its net worth has been eroded. However, having regard to current Order position, release of non fund based facilities by the banks as per the scheme of rephasement of dues by banks and financial institutions, the reduction in the work force, cost reduction initiatives taken and other relevant factors, the Company is confident of turning around within a reasonable period of time. Accordingly, the accounts of the Company have been prepared on the basis that it is a going concern and that no adjustments to the carrying value of the assets and liabilities are necessary.
- 24. Figures have been rounded off to the nearest "000's" as permitted by Government of India Notification No.GSR: 14(E) dated 23.12.1978.
- 25. Corresponding figures for the previous year have been regrouped and recast in order to be in conformity with current year's figures wherever necessary.

## CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2006 (Rs.in 000's)

	Particulars			Cı	urrent Year Rs.
A	CASH FLOW FROM OPERATION ACTIVITIES PROFIT/ (LOSS) BEFORE TAX AND EXTRAORDINARY ITEMS DEPRECIATION (INCLUDING GOODWILL) AMORTISTION & PROVISIONS DIMINUTION IN VALUE OF INVESTMENT PROFIT FROM SALE OF FIXED ASSETS (NET) REMISSION OF LOAN LIABILITY INTEREST AND DIVIDEND NET (NET)  OPERATING PROFIT BEFORE WORKING CAPITAL CHANGES	87,721 44,911 - (6,825) - 110,329	41,275 236,136 277,411	83,816 62,518 22,580 (45,417) (41,687) 128,899	(19,198) 
	ADJUSTMENT FOR TRADE & OTHER RECEIVABLES INVENTORIES TRADE & OTHER PAYABLES  CASH GENERATED FROM OPERATIONS INTEREST PAID DIRECT TAXES PAID  NET CASH FROM OPERATING ACTIVITIES	(332,696) (133,690) 494,627 (116,788) (2,391)	28,241 305,652 (119,179) 186,473	(313,761) (41,225) 151,075 (136,627) (3,294)	(203,911) (12,400) (139,921) (152,321)
В	CASH FLOW FROM INVESTING ACTIVITIES PURCHASE OF FIXED ASSETS DECREASE IN THE VALUE OF INVESTMENT DIMNUTION IN THE VALUE OF INVESTMENT SALE OF FIXED ASSETS INCREASE IN CWIP INCREASE IN MINORITY INTEREST GOODWILL ON CONSOLIDATION REDUCTION IN CAPITAL RESERVE INTEREST RECEIVED DIVIDEND RECEIVED NET CASH USED IN INVESTING ACTIVITIES	(172,396) 3,781 - 20,303 67,060 144,911 (11,451) - 5,951	58,159	(34,075) 16,982 (22,580) 234,210 (78,699) (15,866) - 7,362 10	107,344
	CASH FLOW FROM FINANCING ACTIVITIES REMISSION OF LOAN LIABILITY REPAYMENT OF TERM BORROWINGS DIVIDEND PAID NET CASH USED IN FINANCING ACTIVITIES NET INCREASE IN CASH CASH & CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR CASH & CASH EQUIVALENTS AT THE END OF THE YEAR	(308,480) (349) 235,746 171,549	(308,829) (64,197) (64,197)	41,687 (151,721) (801) 391,558 235,746	(110,835) (155,812) (155,812)

As per our report of even date

For and on behalf of Board of Directors

For B.K. RAMADHYANI & CO.

Chartered Accountants

SHYAM RAMADHYANI Partner

Bangalore

2) 17 92)

72 2) 17 37)

Date: 25th July, 2006

VIJAY R. KIRLOSKAR

Chairman & Managing Director

P.Y. MAHAJAN Company Secretary P.S. MALIK

Deputy Managind Director

R.K. GUPTA Vice President & Chief Financial Officer

#### STATEMENT REGARDING SUBSIDIARY COMPANIES

Pursuant to Section 212(1),(3) and (5) of the Companies Act, 1956

1. Name of the Subsidiary Company	KEC North America Inc. USA	Kaytee Switchgear Limited
2. Financial year of the subsidiary ended on	31.12.2004	31.03.2006
3. Holding Company's Interest	210 Common Stock fully paid up US\$ 297500	of Rs.10 each at a premium of Rs.23.88 per share and 50,00,000 Equity Shares of Rs.10/- each at par.
Net Aggregate amount of Subsidiary's     Profits /(Losses) not dealt with in the	85%	76.34%
Holding Company's Accounts :		
(i) Profit/(Loss) for the Subsidiary's financial Year ended 31.12.2004 <sup>@</sup> / 31.3.2006	USD 221555 @ INR 97,99,378	786
(ii) Profits/(Losses) for its Previous financial years	USD (9193)@ INR 29,73,816	(588,935)
Net Aggregate of Subsidiary's Profit/(Losses)		
Dealt with in the Holding Company's Accounts:	NIL	NIL
(i) Profit/(Loss) for the Subsidiary's financial Year ended 31.12.2004 / 31.3.2006	NIL	NIL
(ii) Profits/(Losses) for its Previous financial Years	NIL	NIL
<ol> <li>Change in the interest of the Subsidiary Company between the end of the financial year of the Subsidiary and the financial year of the Company.</li> </ol>	NIL	NIL
6. Material changes between the end of the financial year of the subsidiary and the financial year of the Company in respect of :		
Subsidiary's fixed assets Subsidiary's investments	NIL	NIL
<ul> <li>Money lent by the subsidiary</li> <li>Money borrowed by the subsidiary for the Purpose other than that of meeting current liabilities</li> </ul>		

For and on behalf of Board of Directors

VIJAY R. KIRLOSKAR Chairman & Managing Director

P.Y. MAHAJAN
Company Secretary

P.S. MALIK
Deputy Managind Director

R.K. GUPTA Vice President & Chief Financial Officer

Bangalore Date: 25<sup>th</sup> July, 2006

#### KAYTEE SWITCHGEAR LIMITED

**BOARD OF DIRECTORS** 

Vijay R. Kirloskar

Chairman & Whole-time Director

A.S. Lakshmanan

S. Doreswamy

Nominee ICICI Bank Ltd.,

V.S. Raju

M.S. Arun Kumar (upto 30/06/2006)

L.G. Madhusudhan

PRESIDENT & CEO

P.S. Malik

**COMPANY SECRETARY** 

Y. Venkatesh

**AUDITORS** 

M/s. B.K. Ramadhyani & Co.,

Bangalore

**BANKERS** 

Bank of Baroda

Bank of India

Hongkong & Shanghai Banking Corporation Ltd.

State Bank of India State Bank of Mysore State Bank of Travancore

**REGISTERED OFFICE** 

Industrial Subrub,

Rajajinagar,

Bangalore - 560 010

**FACTORIES** 

Survey No. 16, Govenahalli, Thyamagondlu

Hobli, Nelamangala Taluk, Bangalore Rural District

Gokul Road, Hubli

Hirehalli Industrial Area, Hirehalli, Tumkur

Jalahalli, Bangalore

#### TWENTY SECOND ANNUAL REPORT 2005 - 2006

#### DIRECTORS' REPORT TO THE SHAREHOLDERS FOR THE YEAR ENDING 31<sup>ST</sup> MARCH. 2006.

То

The Shareholders

Your Directors present the Twenty second Annual Report of the Company with the Audited Accounts for the year ending 31st March 2006.

#### Working Results:

The Company's working has resulted in	for the year ended 31.3.2006 Rs. in million	for the year ended 31.3.2005 Rs. in million
Gross profit/ (loss) amounting to	84.260	24.258
Less : Provision towards: - Deprecation - Taxation	80.674 2.800	78.905 Nil
Profit / (Loss) for the year	0.786	(54.647)

#### Operations:

During the year under report your Company achived a turnover of Rs. 2445.42 million (Previous year Rs. 2058.14 milliom). the turnover has increased by 19% as compared to previous year. The Company has made a profit of 0.78 million

#### Change in Capital Structure

Issue of Equity shares on preferential basis

Pursuant to the approval granted by the shareholders at the Annual General Meeting held on 28th September, 2005, 50 lakhs equity shares of Rs 10/- each has been issued at par to Kirloskar Electric Company Limited (Holding Company) on preferential basis. The Allotment was made on 22<sup>nd</sup> October, 2005.

#### **Authorised Share Capital**

Pursuant to approval granted by the shareholders at the Extra ordinary General Meeting held on 15<sup>th</sup> March, 2006, the Authorised Share Capital of the Company has been increased from Rs. 28,00,00,000 to Rs. 42,00,00,000. By addition of 14,00,000 Preference Shares of Rs, 100/- each.

**Issue of Preference Shares.**The Company has allotted 11,76,746 Cumulative Redeemable Preference Shares of Rs.100/- each to Banks/ Financial Institutions.The Allotment was made on 15<sup>th</sup> March,2006.

#### Outlook:

Your Company will achieve a better performance during the current year. The current market scenario for the Company's business is positive linked to the overall industrial growth in the Indian Economy. All sectors where the Company's products find application such as steel, agriculture, sugar, paper, cement, textile, automobile, mining, power generation, petrochemical plants, oil & gas, telecom, railways, defence etc are witnessing robust growth which is likely to result in an enhanced demand for the Company's products in the current year.

Your Company is having orders in hand valued at Rs. 2000 million.

#### Fixed Deposits:

The Company has not invited any fixed deposits.

#### Particulars of Employees:

As required under Section 217 (2A) of the Companies Act, 1956, a statement of employees is given in the Annexure which forms a part of this Report.

#### **Environment, Safe**

In accordance with Company's Articles of Association Prof V.S. Raiu retires by rotation and being eligible offers hImself for re-appointment.

Mr. M.S. Arun Kumar resigned from the Board on 30<sup>th</sup> June, 2006. Your directors have placed on record their appreciation of his valuable services to the Company during his tenure.

#### Corporate Governance:

A brief report on Corporate Governance is as under :

#### **Board of Directors**

Composition

The Board comprises of five Directors, including three Independent Directors, one Non Executive Director and an Executive Chairman.

Name of the Director	Category	No. of Directorships held in other companies	No of Board Committee Memberships held in other companies
Mr Vijay R. Kirloskar Chairman Mr A.S.Lakshmanan Mr. S.Doreswamy Prof V.S.Raju Mr L.G.Madhusudhan Mr M.S.Arun Kumar *	Executive Independent Independent Independent Non-Executive Non-Executive	7 5 6 2 1 -	1 6 7 4 - -

Mr.M.S.Arun Kumar resigned as a Director of the Company on June 30,2006.

The Company did not have any pecuniary relationships in transactions with the non- executive Directors during the year under review except for payment of sitting fees for meetings of Board/ Committee attended by them and reimbursement of expenses incurred, if any, for attending the said meetings.

During the year under review, six Board Meetings were held. The meetings were held on 27/05/05,23/08/05,28/09/05, 22/10/05,28/01/06 and 15/03/06.

Attendance of Directors at Board Meetings and at the Annual General Meetings.

Name of the Director	No. of Board Meetings attended	Whether attended the AGM held on September 28,2005
Mr. Vijay R. Kirloskar Mr. A.S.Lakshmanan Mr S.Doreswamy Prof .V.S.Raju Mr. M.S. Arun Kumar * Mr. L.G.Madhusudhan	6 6 5 3 6 5	Yes Yes Yes Yes

Mr.M.S.Arun Kumar resigned as a Director of the Company on June 30,2006.

## Committees of the Board

## (i) Audit Committee:

The Audit Committee has been constituted as per section 292 A of the Companies Act, 1956. The terms of reference include:

- Overseeing financial reporting process.
- Reviewing periodic financial results, financial statements and adequacy of internal control systems.
- Approving internal audit plans and reviewing efficacy of the function.
- Discussion and review of periodic audit reports and
- Discussions with external auditors about the scope of audit including the observations of the auditors.
- To have full access to information contained in the records of the Company and external professional advice if any. Minutes of the meetings of the Audit Committee are circulated to members of the committee and the Board is kept appraised.

Composition and Attendance:

During the year 2005-06, three meetings of the Audit Committee were held on 23<sup>rd</sup> August, 2005, 22<sup>nd</sup> October, 2005 and 28<sup>th</sup> January 2006.

Name of the Member	No. of Meetings attended
Mr A.S.Lakshmanan	3
Mr Vijay R. Kirloskar	3
Mr. Ś.Ďoreswamy	3
Prof. V.S.Raju	1
Mr L.G.Madhusudhan	3

Members of the Audit Committee have requisite financial and management expertise and have held or hold similar positions in other reputed organisations.

The Statutory Auditors, Internal Auditor and Chief Financial Officer are invited to attend and participate at meetings of the Committee. The Company Secretary acts as the Secretary to the Committee.

## **Remuneration Committee:**

Your Company has reconstituted the Remuneration Committee in the Board Meeting held on 15th March, 2006 and the Committee consists of following members :

- Mr. A.S.Lakshmanan -Chairman Mr. Vijay R.Kirloskar -Mr S.Doreswamy -Member 3. Member
- 4. Prof V.S.Raju Member

Terms of Reference of the Remuneration Committee include:

- To recommend to Board the remuneration of executive/non executive directors; All elements of remuneration package of all the directors i.e salary, benefits, bonuses, stock options, pension etc.; Details of fixed components and performance linked incentives, along with the performance criteria;

- Service contracts, notice period, severance fees;
  To decide on the remuneration of Senior Executives i.e. General Managers and above;
- The quorum for the meetings of the remuneration committee will be 3 (three) members personally present.
- The Chairman of the Remuneration Committee should be present at the Annual General Meeting.

## Pattern of Equity Shareholding as on 31.3.2006

Category	No of Shares	Percentage of shareholding
Kirloskar Electric Company Limited (Holding Company)	2,06,19,512	76.34
Directors & others (Individuals)	10,200	0.04
Banks	41,87,580	15.50
Financial Institutions, Mutual Fund,	21,92,908	8.12
Insurance Companies		
Total	2,70,10,200	100.00

#### **General Body Meetings**

The last three meetings (AGMs) of the Company were held on the following dates, time and venue.

	Date	Time	Venue
19 <sup>th</sup> Annual Tuesday General Meeting September 30,2003		11.00 AM	Corporate Office of Kirloskar Electric Company Limited Malleswaram (West). Bangalore- 560 055
20 <sup>th</sup> Annual	Wednesday,	3.00 PM	Corporate Office of
General Meeting September 29 ,2004			Kirloskar Electric Company Limited Malleswaram (West). Bangalore- 560 055
21 <sup>st</sup> Annual General Meeting	Wednesday September 28,2005	3.00 PM	No. 80/A, Industrial Suburb, 2 <sup>nd</sup> Stage, Yeshwanthpur, Bangalore – 560 022.

#### Plant Location:

Unit- I Unit II Unit III Unit IV Survey No. 16, Govenahalli, Gokul Road, Hirehalli Industrial Area, Jalahalli, Thyamagondlu Hobli, Hubli - 580 030 Hirehalli, Tumkur - 572 168 Bangalore -560 031.

Nelamangala Taluk,

Bangalore Rural Distirct 562 123

## Address for correspondence :

Post Box. No. 5554, Malleswaram West,

Bangalore 560 055

Phone: 23374865, 23376727 Fax: 91-80-23377706

#### Management Discussion and Analysis Report:

## Overview

Your Company is one of the leading manufacturers of AC Motors, AC Generators, DC Machines and Traction equipment. The Company's products find application in various sectors such as Power Generation, Steel. Cement, Sugar, Textile, Mining, Paper, Petro Chemicals, Railways and Defence. Hence, the growth of the Company is substantially related to the growth of the above industries.

## **Performance**

During the year the Company has achieved a turnover of Rs. 24454.17 Lacs as against Rs. 20581.14 Lacs in the previous year. The profit before tax for the year is Rs. 35.86 Lacs as against a loss of Rs. 546.47 Lacs. In the previous year.

## **Economy and Business Outlook**

The economic scenario in India continues to be positive, with GDP growth around 8% in 2005-06 and Industry has grown at the rate of 9%. The outlook for the Financial Year 2006-07 continues to be positive. The demand for the products is growing rapidly. Barring unforeseen circumstances, the Company's performance is expected to show continued progress. The Company's order book shows more than Rs. 200 crores.

With the announcement of Power Ministry " Power for all by 2012" and the speed for implementation, all user industries have drawn their new programmes and there is steady and robust growth. The demand for the products continues to be on the increase.

## Key strengths

The Company's products are reputed in the market for their technology, reliability, service & quality. The main strengths are;

- Exhaustive product portfolio one of the widest ranges of AC Motors, DC motors and AC Generators.
- Strong engineering capability.
- State of the art manufacturing facilities & continuous up gradation of products and manufacturing process.

- Skilled manpower & Engineering Skills.

  ISO 9001 certificate for the entire range of machines.

  First electrical company to have obtained "CE" mark for AC Motors, DC Machines and AC Generators.

  One among 18 in the world to have the unique certified facility for efficiency testing of induction motors up to 50 hp. The laboratory has been certified by NVLAP, USA.

## Risks and Concerns

The growth of Electric Industry is primarily determined by the fluctuations in demand for user industry goods for which the Company supplies its products. These fluctuations are mainly caused by the economic growth, effectiveness of monsoon (power generation industry) entry of global players, introduction of new products and on several unforeseen factors, such as copper and steel prices.

## Internal Control System

The Company has adequate internal control systems commensurate with the size of the Company and the nature of business to ensure efficacy of operations and also to ensure that assets are safeguarded against loss and for compliance

with applicable legislation. The adequacy of the internal control systems is reviewed by the Audit Committee of the Board of Directors.

#### **Human Resources/ Industrial Relations**

The Company's Human Resource philosophy is to work towards building a strong performance driven culture with focus on accountability and responsibility at all levels. Enough independence is given to the employees to show higher level of motivation and inculcate new and modern methodology of work and systems. Training and development of employees continues to be an area of prime focus for the Company.

The Industrial relations climate of the Company remained cordial during the year and continues to be focussed towards improving productivity, quality and safety.

## Directors' Responsibility Statement:

Pursuant to Section 217 (2AA) of the Companies Act, 1956, the Directors confirm that:

- (i) In the preparation of the annual accounts, the applicable accounting standards have been generally followed.
- (ii) Appropriate accounting policies have been selected and applied consistently and they have made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at 31st March 2006 and of the Profit and Loss Account for the year ended 31st March, 2006.
- (iii) Proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- (iv) The annual accounts have been prepared on a going concern basis.

#### Auditors' Report:

The comments and /observations of the Auditors are self-explanatory and the Company's explanations thereto have been given in relevant Notes to the Accounts. Further explanations in regard to the reservations/qualifications in the Auditors' Report are furnished below: -

Para 5 of Auditors' Report:

The SAP R/3 is an integrated system for materials, production, sales and financial accounting. Some mistakes have crept in while implementing the system. Most of the mistakes have been identified and the rectification is in progress. However, as the opening and closing stock of inventory is based on physical verification, the deficiency as apprehended on account of errors in SAP R/3 System will not have any impact on the accounts.

Para No.7 of the Auditors' Report:

The Company has initiated steps for implementation AS-2 (valuation of Inventory) for work- in -progress and finished goods. However, this has no impact on the accounts. In respect of valuation raw materials, stores and components the Company has followed AS -2.

Appropriate action has been taken to implement AS - 5 (disclosure of prior period income and expenditure). However, prior period income/expenditure is insignificant and has no impact on the accounts.

- Para No. 9 of the Auditors' Report:
  - (A&B) All the Banks/Financial Institutions have given effect to the Scheme and the documentation in this regard has been completed. Few Banks/Institutions are yet to bifurcate the accounts. However, the Company has given effect to the Scheme of arrangement and the balances owed to such Banks/ Financial Institutions as at 31st March, 2006 are as per the books of the Company. The Company has taken up the matter with the respective Banks/Financial Institutions. The rectification is in progress.
  - C) The Company has been accounting for the interest payment made to Small Scale and Ancillary Industrial Undertakings as and when their accounts are settled.
  - D & E). Review and obtaining balance confirmation from creditors and debtors/advances is a continuos process. Incase of discrepancies the accounts are reconciled and necessary accounting entries are passed.
  - F) The Management has initiated Measures for installation of machinery.

Para 1 (a) of the Annexure to the Auditors' Report

The fixed asset register is maintained, updation of the same is under progress

Para 9 (a), (b) and (c) of the Annexure to the Auditors Report

Due to tight liquidity position there were some delays in remittance of statutory dues. However subsequently the same has been paid.

## Auditors:

Messers. B.K.Ramadhyani & Co. Chartered Accountants are the retiring Auditors. They are eligible for re-appointment. The required certificate to the effect that the re-appointment, if made, will be within the limit specified in Section 224 (1-B) of the Companies Act, 1956 has been received from M/s. B.K.Ramadhyani & Co.

## Acknowledgement:

The Directors place on record their appreciation of efforts of employees at all levels in contributing to the performance of the Company in these difficult times. They would also like to place on record their sincere appreciation for the continued co-operation and support provided by the Bankers, Financial Institutions, Customers, Suppliers and Shareholders.

For and on behalf of the Board of Directors

Bangalore VIJAY R. KIRLOSKAR
Dated: 24th July, 2006

Chairman

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## ANNEXURE TO THE DIRECTORS' REPORT

Disclosure of particulars regarding conservation of energy and technology absorption

## A. Conservation of Energy:

- (a) Energy conservation measures taken:
  - 1. Use of Solar energy.
  - 2. Installed energy efficient motors to Lathes, Compressors & Grinding machines.
  - 3. Running of single Compressor for two shops by inter connecting air lines.
  - 4. Feed back method of testing upto 1000 kW.
- (b). Impact of the measures at (a) above for reduction of energy consumption and consequent impact on the cost of production of goods.

The measures taken by the Company for conservation of energy have resulted in optimum usage of energy in terms of units, reducing costs.

(c). Total energy consumption and energy consumption per unit of production

Not applicable

## B. Technology Absorption:

- 1. Research and Development (R&D)
  - a. Research and Development is undertaken for extending the range of the existing products, lowering costs and process improvements, indigenisation or alternate sourcing of materials, development of energy efficient motors/ generators with added features.
  - b. A C Motor for REVA electric car
  - c. CANNED pump motor 100 kW / 20 kW 2 pole / 6 pole.
  - d. 500 kW Wind Generator.
  - e. New series of A C Motors for variable speed applications.
- 2. Benefits derived as a result of the above R & D
  - (a) Quality improvement.
  - (b) Process improvement resulting in higher production.
  - (c) Enhanced design and product capability to achieve customer satisfaction.
  - (d) Development of in-house skills for manufacture of high precision products.
  - (e) Solution to critical problems.
  - (f) Cost reduction.
- 3. Future plan of action
  - (a) Applied research and value engineering.
  - (b) Development of new processes.
- 4. Expenditure on R & D

(Rs. in million)

(a) Capital(b) Recurring(c) TotalRs. NilRs. 1.58Rs. 1.58

- (d) Total R & D expenditure as a percentage of total turnover 0.06 %
- 5. Technology absorption, adaptation and innovation
  - a. Efforts, in brief, made towards technology absorption, adaptation and innovation
    - Training of personnel in -house
    - Indigenisation of materials, components and processes.
    - Modification of imported technology to suit the prevailing Indian market.
  - b. Benefits derived as a result of the above efforts,
    - Enhanced Product range.
    - Import substitution.

- Quality improvement.
- Product performance improvement and reliability.
- Better acceptability of products by customers.
- c. Future Plan of action
  - Upgradation of existing technology.
  - Development of new processes.
- d. Technology imported during the last 5 years.
  - (a) Technology imported

Nii

(b) Has technology been fully absorbed? If not fully absorbed, areas where this has not taken place, reasons therefor and future plans of action.

NA

## C. Foreign exchange earnings and outgo

a. The details of foreign exchange earnings and outgo are given below

(Rs. in million)

(i) FOB value of goods exported (net)
inclusive of sales within India
eligible of export incentives
(ii) Dividend on shares (net of tax)
Nil
(iii) Repatriation of Profit
Nil
(iv) Others
Nil
b. Value of imports calculated on the CIF basis
(Rs. In million)

(ii) Raw materials 9.97
(iii) Components and spare parts 145.18
(iii) Capital goods Nil

For and on behalf of the Board of Directors

Bangalore VIJAY R. KIRLOSKAR

Dated: 24<sup>th</sup> July, 2006 Chairman

Statement as per Section 217 (2A) of the Companies Act, 1956 read with Companies (Particulars of Employees) Rules, 1975 and forming part of the Directors' Report for the year ended 31st March, 2006

(i) Persons employed throughout the year under review who were in receipt of remuneration for the year which, in the aggregate, was not less than Rs. 24,00,000/-

Name: Mr. P.S.Malik, President and CEO

(a) Age (Years) : 59 years

(b) Designation and Nature of Duties: President & CEO(c) Nature of employment: Contractual(d) Remuneration Gross (Rs.): Rs. 44,61,786.00(e) Net (Rs.): Rs. 34,28,485.00

(f) Qualification: P.U.(g) Experience (Years): 35 years(h) Date of commencement of employment: 2003.12.23

(i) Last employment held : Indian Lead Limited, Thane

(ii) Persons employed for a part of the financial year under review who were in receipt of remuneration for any part of the financial year, at a rate which, in aggregate, was not less than Rs. 2,00,000/- per month

NIL

#### NOTES:

- a) Gross Remuneration includes salary, leave travel assistance, encashment of leave, if any, house rent allowance/ house rent paid, Company's contribution to Provident Fund and Superannuation Fund for the period and value of perquisites wherever applicable.
  - b) Net Remuneration is after income tax and professional tax deducted at source.
- 2. Nature of employment is contractual. Other terms and conditions are as per the Rules and Regulations of the Company.
- 3. He is not a relative of any director of the Company.
- 4. There is no other employee who comes under the purview of above sub section.

For and on behalf of the Board of Directors

Bangalore VIJAY R. KIRLOSKAR

Dated: 24th July, 2006 Chairman

## AUDITORS' REPORT TO THE MEMBERS OF KAYTEE SWITCHGEAR LIMITED, BANGALORE.

We have audited the attached Balance Sheet of Kaytee Switchgear Limited, Bangalore as at 31<sup>ST</sup> March 2006, the Profit and Loss Account and also the Cash Flow statement for the year ended on that date annexed thereto.

- 1. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's report) Order, 2003, as amended by the Companies (Auditor's Report) (Amendment) Order 2004 issued by the Company Law Board, in terms of subsection 4A of section 227 of the Companies Act, 1956('Order'), we enclose in the annexure a statement on matters specified in paragraphs 4 and 5 of the said order.
  - Further to our comments in the annexure referred to above, we report that:
- 4. We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit.
- 5. Subject to note 20(a) of schedule L, proper Books of Account as required by law have been maintained by the Company so far as it appears from our examination of those books.
- 6. The Balance Sheet, the Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the Books of Account.
- 7. In our opinion, the Balance Sheet, the Profit and Loss Account and Cash Flow Statement dealt with by this report comply in all material respects with the mandatory accounting standards (AS) referred to in subsection (3C) of section 211 of the Companies Act, 1956 as applicable, subject to note 20(b) of schedule L (valuation of inventories of work in progress and finished goods not being in accordance with AS 2) and note 22 of schedule L. (non disclosure of prior period income/expenditure as required by AS 5)
- 8. On the basis of written representations received from directors as on 31st March 2006 and taken on record by the Board of Directors, we report that none of the directors of the Company are disqualified as on 31st March 2006 from being appointed as a director under clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.
- 9. Attention of the members is invited to the following:-
  - A. Note 14 (b) of schedule L regarding balances with few banks as per books being subject to reconciliation/confirmation, since such banks have not yet given proper effect to the scheme of arrangement under sections 391-394 of the Companies Act, 1956 approved by the honourable High Court of Karnataka,
  - B. Note 14 (b) of schedule L regarding difference between interest charged by certain banks and that accounted by company (effect on revenue is not ascertained).
  - C. Note 17 of schedule L regarding non provision for interest payable, if any under the Interest on Delayed Payments to Small Scale and Ancillary Industrial Undertakings Act, 1993(effect on revenue is not ascertained)
  - D. Note 18 of schedule L regarding non-obtainment of confirmation of balances as a result of which we have placed reliance on the balances shown in the books of the Company, accounts with certain parties being under review/ reconciliation and non-provision for doubtful debts/disallowance/advances on a comprehensive basis (effect on revenue is not ascertained pending completion of review and availability of all necessary information). Debts outstanding for a period exceeding 2 years and not provided for are estimated at Rs. 70.76 million.
  - E. Notes 15 (a) and 19 of schedule L regarding debts/ advances from certain companies of Rs.86.75 million where there are no regular recoveries/adjustments. We have relied on the representations of the management that the same is good of recovery. We cannot express any independent opinion in the matter and
  - F. Note 21 of schedule L regarding certain assets where installation has not been completed for several years, which have been carried in the books at their cost (Rs.34.194 million). We have relied on the representations of the management that the said assets are in good condition and that the installation will be completed before long. We cannot express any independent opinion in the matter.
- 10. In our opinion and to the best of our knowledge and according to the information and explanations given to us, the said accounts read with the other notes and schedules give the information as required by the Companies Act, 1956 in the manner so required and subject to paragraphs 7 & 9 above and paragraphs 1, 2 & 4 of the annexure to this report and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - A. In the case of the balance sheet, of the state of affairs of the Company as at 31st March 2006
  - B. In the case of the profit and loss account, of the profit for the year ended on that date and
  - C, In the case of cash flow statement, of the cash flows for the year ended on that date.

for B.K. RAMADHYANI & CO.

Chartered Accountants

(Shyam Ramadhyani)

Partner

Membership Number 200/19522

Bangalore
Date: 24<sup>th</sup> July, 2006

## **ANNEXURE TO AUDITORS' REPORT**

## (AS REFERRED TO IN PARA 3 OF OUR REPORT TO THE MEMBERS OF KAYTEE SWITCHGEAR LIMITED)

- a. The fixed asset records maintained by the Company need to be updated by interalia incorporating comprehensive description of fixed assets and changes in location in order to show full particulars.
  - b. The management during the year has physically verified a portion of the fixed assets. Reconciliation of a portion of the inventories with book records is under progress. Pending completion of reconciliation, discrepancies, if any cannot be completely ascertained. Fixed assets lying with third parties and at port are subject to confirmation.
  - c. During the year, the Company has not disposed off a substantial part of its fixed assets and as such the provisions of clause 4(i) (c) of the Order are not applicable to the Company.
- 2. a. Inventories have been physically verified during the year by the management. In our opinion, the frequency of verification is reasonable. Certain stocks lying with third parties and at port are subject to confirmation.
  - b. The procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - c. The Company is maintaining proper records of inventory in terms of quantities except in respect of all inventories at Bangalore unit and work in progress except in Tumkur unit. The discrepancies noticed on verification between the physical stocks and the book records were not material.
  - d The valuation of work in progress and finished goods as at 31st March 2006 are not in accordance with AS 2 except for Tumkur unit as detailed in note 20(b) of schedule L.
  - We have relied on the representation of the management that the consumption of materials and components is in line
    with the industry norms.
- 3. The Company has neither taken nor granted any loans from/to companies, firms and other parties covered in the register maintained under section 301 of the Companies Act, 1956. Accordingly, the provisions of clause 4(iii) of the Order are not applicable to the Company. For this purpose, we have relied on the representations of the management that monies due from parties referred to in note 15 of schedule L are advances and not in the nature of loans.
- 4. Subject to note 20 (a) of schedule L and having regard to the explanations given to us that some of the bought out items/ assets are proprietary and/or special and/or are customised to the requirements of the Company and as such comparative quotations are not available, there are adequate internal control procedures commensurate with the size of the Company and the nature of its business with regard to purchases of inventory and fixed assets and for the sale of goods. Except in respect of matters outlined in note 20(a) of schedule L, we have not observed during the course of our audit any continuing failure to correct major weaknesses in internal controls.
- 5. a. According to the information and explanations given to us, we are of the opinion that transactions that need to be entered into the register maintained under section 301 of the Companies Act, 1956 have been so entered.
  - b. No comments can be made on the reasonability of the rates in respect of the transactions so made and exceeding Rs. 500,000 in respect of any one party since there are no similar transactions with third parties at the relevant time.
- 6. The Company has not accepted any deposits from the public and as such the provisions of clause 4(vi) of the Order are not applicable to the Company.
- 7. The Company has an internal audit system commensurate with the size and nature of its business.
- 8. We have broadly reviewed the Cost Records maintained by the Company as prescribed by the Central Government under clause (d) of sub section (1) of 209 of the Companies Act, 1956 and are of the opinion that prima facie the prescribed accounts and records have been made and maintained, *subject to note 20(a) of schedule L*. We have not made a detailed review of the same to ensure their accuracy and completeness.
- a. The Company has not been regular in depositing undisputed statutory dues including provident fund, employees' state insurance, income tax, sales tax, customs duty, excise duty, cess and other statutory dues with the appropriate authorities.
  - b. According to the information and explanations given to us, undisputed statutory dues as at 31.3.2006 outstanding for a period of more than six months from the date they became payable are detailed below (to the extent identified from the records pending complete reconciliation of the relevant accounts)

Name of the statue	Nature of dues	Amount (Rs.)	Period to which the amount relates	Date of payment
The Income Tax Act, 1961	Tax deducted at source	2,252,510	April 2005 to August 2006	30.05.2006 & 03.07.2006
The Payment of Gratuity Act, 1972	Contributions to trust	30,990,126	Up to 31.3.2005	-
The Customs Act,1962	Material lying at bonded warehouse	3,347,630	Up toAugust 2005	_

c. According to the information and explanations given to us, the following dues of sales tax, income tax, customs tax, wealth tax, excise duty, service tax and cess had not been deposited as at 31<sup>st</sup> March 2006 with the relevant authorities on account of disputes.

Name of the statue	Nature of the dues	Amount (Rs.)	Period to which the amount relates	Forum where dispute is pending
The Central Excise and Salt Act, 1944	Exice Demand	255,652	Nov 2004 to March 2005	Central Excise and Service Tax Appellate Tribunal
The Central Excise and Salt Act, 1944	Exice Demand	30,112	April 1993	High Court of Karnataka
The Service Tax Act	Service Tax demanded	602,500	September 2001	Central Excise and Service Tax Appellate Tribunal

- 10. In our opinion, the accumulated losses of the Company are more than fifty percent of its net worth. In terms of Profit & Loss account prepared by the company, it has not incurred any cash losses during the year covered by our audit and the immediately preceding financial year.
- 11. In our opinion and according to the information and explanations given to us, the Company has defaulted in repayment of interest and instalments to banks and financial institutions. The aggregate overdues to banks & financial institutions as at 31.03.2006 was of Rs.12.68 million and Rs.15.90 million respectively.
- 12 The Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities and as such the provisions of clause 4(xii) of the Order are not applicable to the Company.
- 13. In our opinion, the Company is not a chit fund or a nidhi /mutual benefit fund/ society. Therefore, the provisions of clause 4(xiii) of the Order are not applicable to the Company.
- 14. In our opinion the Company is not dealing in or trading in shares, securities, debentures and other investments. Accordingly, the provisions of clause 4(xiv) of the Order are not applicable to the Company.
- 15. In our opinion the guarantees given by the Company for loans taken by others from banks and financial institutions is not prima facie prejudicial to its interest since the same was given pursuant to the scheme of arrangement under sections 391 to 394 of the Companies Act, 1956 approved by the Honourable High Court of Karnataka. The guarantee since stands discharged.
- 16. In our opinion, the Company has not taken any term loans during the year. Accordingly, the provisions of clause 4(xvi) of the Order are not applicable to the Company.
- 17. According to the information and explanations given to us and on an overall examination of the balance sheet of the Company, we report that funds of Rs.319.36 million raised on short-term basis have been used for long term investment. For this purpose, working capital loans and overdue interest to banks and financial institutions converted to term loans pursuant to the scheme of arrangement under sections 391 to 394 of the Companies Act, 1956 and accrued interest which is to be converted to preference shares in terms of the restructuring scheme submitted by the company to banks and institutions has been considered as funds raised on long-term basis.
- 18. According to the information and explanations given to us, the company has made preferential allotment of shares to a company covered in the register maintained under section 301 of the Act. In our opinion, the price at which shares have been issued is not prejudicial to the interest of the company.
- 19. According to the information and explanations given to us, the Company has created securities in respect of issue of debentures to Sundaram Finance Limited to an extent of Rs. 40.84 million in terms of the scheme of arrangement approved by the honourable High Court of Karnataka under sections 391-394 of the Companies Act 1956.
- 20. The Company has not raised any monies by public issue during the year. Accordingly, the provisions of clause 4(xx) of the Order are not applicable to the Company.
- 21 According to the information and explanations given to us, no fraud on or by the Company have been noticed or reported during the year.

**B.K. Ramadhyani & Co.,**4B, Chitrapur Bhavan
8<sup>th</sup> main, 15<sup>th</sup> Cross
Malleswaram, Bangalore - 560 055

Date: 24th July, 2006

for B.K. RAMADHYANI & CO.
Chartered Accountants
(Shyam Ramadhyani)
Partner
Membership Number 200/19522

BALANCE SHEET AS AT	31 <sup>51</sup> MARCH 200	16			(Rs in 000's)
	Schedule	As at 31	st March 2006	As at 31s	March 2005
			Rs.		Rs.
SOURCES OF FUNDS					
SHARE HOLDERS' FUNDS:					
a) Capital	Α	387,777		220,102	
b) Reserves & Surplus	В	440,000		440,000	
			827,777		660,102
LOAN FUNDS					
a) Secured Loans	С	1,083,767		1,395,510	
b) Unsecured Loans	D	52,216		39,406	
			1,135,983		1,434,916
TOTAL			1,963,760		2,095,018
APPLICATION OF FUNDS					
FIXED ASSETS					
a) Gross Block	Е	1,644,746		1,487,835	
b) Less: Depreciation		336,084		259,013	
c) Net Block			1,308,662		1,228,822
d) Capital Work in progress (At	cost) /		1,000,002		1,220,022
machinery at port			55,393		117,212
			1,364,055		1,346,034
CURRENT ASSETS, LOANS & ADV	ANCES F				
a) Inventories		311,533		276,215	
b) Sundry Debtors		676,820		371,188	
c) Cash & Bank Balances		31,510		17,247	
d) Loans & Advances		139,830		238,796	
			1,159,693		903,446
Less : Current Liabilities & PF	OVISIONS G				
<ul> <li>a) Current Liabilities</li> </ul>		1,182,322		757,028	
b) Provisions		30,462		51,016	
			1,212,784		808,044
NET CURRENT ASSETS			(53,091)		95,402
PROFIT & LOSS ACCOUNT			652,796		653,582
TOTAL			1,963,760		2,095,018
NOTES ON ACCOUNTS	L				
BALANCE SHEET ABSTRACT &					
COMPANY'S GENERAL BUSINESS					
FOOT NOTE: Schedules referred to	above and the Notes at	tached form a	n integral part of t	the Balance She	et
As per our report of even date	For	r and on beha	If of the Board of I	Directors	
FOR B.K.RAMADHYANI & CO Chartered Accountants	VIJAY R. KIRLOSKA Chairman & Whole- tir		P. S. MALIK President & CE		HUSUDHAN
		2 30.01			
SHYAM RAMADHYANI Partner	Y. VENKATESH Company Secretary		PRALHAD P. Deputy General	KATTI al Manager (Fina	ance)
Bangalore Date : 24.07.2006					

PROFIT AND LOSS ACCOUNT FOR TH				)6	(Rs in 000's
	Schedule		Current Year Rs.		Previous Yea Rs.
INCOME					
Sales		2,819,340		2,378,352	
Excise Duty		373,923		320,210	
			2,445,417		2,058,142
Other Income	Н		3,952		42,737
Profit on Sale of Fixed Assets			618		1,700
TOTAL			2,449,987		2,102,579
EXPENDITURE					
Consumption of Raw Materials,					
Stores, Spares parts & Components					
and purchasing for Trading	ı		1,728,102		1,465,733
Operating and Other Expenses	J		498,294		488,892
Plant relocation expenses			41,082		9,96
Interest and Finance Charges					
On Fixed Loans		71,665		85,944	
On Other Accounts		26,584		27,785	
			98,249		113,729
Depreciation and Provisions	K		80,674		78,905
TOTAL			2,446,401		2,157,226
PROFIT/ (LOSS) FOR THE YEAR			3,586		(54,647
Less: Provision for Fringe Benefit Tax			2,800		-
PROFIT/ (LOSS) FOR THE YEAR			786		(54,647
Add: Loss brought forward from Previous You	ear		653,582		598,93
Balance of Loss Carried to Balance Sheet			652,796		653,582
Basic and Diluted Earnings Per Share					
(face value Rs 10/- per share) - Rupees			0.01		(2.48
Number of Weighted Average Equity Shares			24,510,200		22,010,200
NOTES ON ACCOUNTS	L				
BALANCE SHEET ABSTRACT &					
COMPANY'S GENERAL BUSINESS PROF	ILE M				

FOOT NOTE: Schedules referred to above and the Notes attached form an integral part of the Profit & Loss Account

As per our report of even date

For and on behalf of the Board of Directors

FOR B.K.RAMADHYANI & CO Chartered Accountants

VIJAY R. KIRLOSKAR Chairman & Whole- time Director

P. S. MALIK L.G. MADHUSUDHAN President & CEO Director

SHYAM RAMADHYANI

Y. VENKATESH Partner Company Secretary PRALHAD P. KATTI

Deputy General Manager (Finance)

Bangalore Date: 24.07.2006

SCHEDULES TO THE BALANCE SHEET AS AT 315	T MARCH 2006	(Rs in 000's)
	As at 31st	As at 31st
	March 2006	March 2005
	Rs.	Rs.
SCHEDULE 'A'		
AUTHORISED:		
28,000,000 Equity Shares of Rs. 10/- each	280,000	280,000
1,400,000 Preference Shares of Rs. 100/- each	140,000	_
TOTAL	420,000	280,000
Issued, Subscribed and Paid-up :		
27,010,200 (22,010,200) Equity Shares of Rs. 10/- each	270,102	220,102
1,176,746 Preference Shares of Rs. 100/- each	117,675	_
TOTAL:	387,777	220,102
NOTEO E :: OL . : I I		

NOTES: Equity Shares include:

- (a) 15,619,512 shares issued to Kirloskar Electric Co Ltd., as fully paid pursuant to order of the Karnataka High Court under sec 391-394 of Companies Act 1956 without payment received in cash & 63,80,488 shares to certain banks & financial institutions in part conversion of their outstanding dues.
- (b) 5,000,000 equity shares issued to Kirloskar Electric Company Limited on preferential basis during the year at par.
- (c) 20,619,512 (15,619,512) shares are held by the holding Company.
- (e) 1,176,746 cumulative redeemable preference shares were allotted during the year to certain banks & financial institutions by converting part of their outstanding interest dues in terms of the reschedulement proposal approved by them.
- (d) The cumulative redeemable preference shares shall be redeemed in 3 equal annual installments commencing from 2009-10

## SCHEDULE 'B'

**FIXED ASSETS** 

RESERVES AND SURPLUS Share Premium Account	440,000	440,000
Share Fremium Account	440,000	440,000
TOTAL	440,000	440,000
SCHEDULE 'C'		
SECURED LOANS		
a) From Banks	884,853	1,134,148
b) From financial institutions	178,496	231,416
c) Zero coupen debentures to Sundaram Finance Limited	20,418	29,946
	1,083,767	1,395,510
SCHEDULE 'D'		
UNSECURED LOANS		
a) From Banks	12,810	_
b) From Sundaram Finance Limited	39,406	39,406
SECHEDULE 'E'	52,216	39,406
SLOTILDULL L		

	Gross Block (at cost)				Deprec	iation		Net E	Block	
Particulars	As at	Additions/ Transfers	Deletions/ Transfers	Asat	As at	Deprciation	Withdrawals	Asat	Asat	As at
Tattoularo	01.04.2005	during the	during the	31.03.2006	01.04.2005	for the year	during the	31.03.2006	31.03.2006	31.03.2005
		year	year				year			
Land	41,259	-	_	41,259	_	_	_	-	41,259	41,259
Leasehold Land	6,627	-	-	6,627	_	_	-	-	6,627	6,627
Buildings	141,851	135,815	-	277,666	14,148	9,431	-	23,579	254,087	127,704
Plant & Machinery	1,284,848	26,348	6,657	1,304,539	240,867	68,504	2,057	307,314	997,225	1,043,983
Furniture & Equipment	12,081	1,594	-	13,675	3,605	1,165	-	4,770	8,905	8,474
Vehicles	1,169	-	189	980	393	113	85	421	559	775
TOTAL	1,487,835	163,757	6,846	1,644,746	259,013	79,213	2,142	336,084	1,308,662	1,228,822
Previous Year	1,475,356	12,981	502	1,487,835	183,421	75,714	122	259,013		

## Note:

Leasehold land represents land taken on lease from KIADB. On expiry of lease period, payment of balance consideration if any, and execution of sale deed, the title will pass to the Company.

SCHEDULES TO THE BALANCE SHEET AS AT 3	B1 <sup>ST</sup> MARC	H 2006	(F	Rs in 000's)
	As at 31 <sup>st</sup> March 2006 Rs.		As at 3 March 20 F	
SCHEDULE 'F'		1101		110
CURRENT ASSETS, LOANS & ADVANCES				
A. Current Assets 1. Inventories - as certified by the Whole-time Director i. Raw Materials, Stores, Spares Parts, Components etc.,	54,715		90,818	
<li>ii. Stock in Trade Finished Goods (including Trading Stocks)</li>	52,356		48,428	
Process Stock	226,401		155,118	
iii. Others-Including Material at Port and Scrap	8,517	341,989	12,307	306,671
Less: Provision for Non-moving Stock		30,456 311,533		30,456 276,215
2. Sundry Debtors (Unsecured, Considered Good except doubtful debts of Rs.52.476 Million (previous year Rs.75.533 million) i. Debts outstanding for a period exceeding six months ii. Other Debts	241,346 487,950	700.000	191,754 254,967	440.704
Less: Provision for doubtful debts		729,296 <u>52,476</u> 676,820		446,721 <u>75,533</u> 371,188
3. Cash and Bank Balances	00	070,020	0.5	071,100
a. Cash on Hand     b. Balances with scheduled banks	32		25	
<ul><li>On Current Accounts</li><li>On Short term deposit accounts</li></ul>	11,384 20,094		7,024 10,198	
·		31,510		17,247
B. Loans and Advances (Unsecured, Considered Good except doubtful advances of Rs. 25.268 Millions (Previous year Rs. 25.268 Millions) Advances Recoverable in Cash or in kind or for value to be received Sundry Advances Less: Provision for Doubtful Advances  Balances with Central Excise in current accounts Advance payment of tax	162,823 25,268 137,555 1,023 1,252	139,830 1,159,693	261,154 25,268 235,886 1,600 1,310	_238,796 _903,446
SCHEDULE 'G'				
CURRENT LIABILITIES & PROVISIONS				
A. Current Liabilities				
(a) Sundry Creditors (Refer Note 17 of Schedule "N")	725,018		613,639	
(b) Acceptances	193,662		76,391	
(c) Trade Advances	466		456	
(d) Other Liabilities	263,176		66,542	
(=)		1,182,322		757,028
B. Provisions		-,,		,
(a) Earned Leave Encashment	15,806		10,622	
(b) Warranty claim	11,856		10,394	
(c) Taxation (including F B T )	2,800		, _	
(d) Others	_		30,000	
		30,462		51,016
		1,212,784		808,044

## SCHEDULES TO THE PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED $31^{\text{ST}}$ MARCH, 2006 (Rs in $000^{\circ}$ s)

		Current Year Rs.	Pre	vious Year Rs.
SCHEDULES 'H'				
OTHER INCOME				
Interest:				
(a) On Fixed Deposits	1,180		830	
(b) Others	93		183	
		1,273		1,013
Others:				
(a) Rent Received		86		82
(b) Miscellaneous		93		2,881
(c) Remission of liability on settlement (d) Provision no longer required/unclaimed		2,500		18,275 20,486
credit balance written back		2,300		20,400
		3,952		42,737
SCHEDULE 'I'				=====
CONSUMPTION OF RAW MATERIALS, STORES, SPARE PARTS & COMPONENTS AND PURCHASES FOR TRADING Raw material and Components	1,770,320		1,453,604	
Stores, Spare Parts etc	31,535		25,069	
		1,801,855	<u>·</u>	1,478,673
Decrease / (Increase) in Stocks				
Stock at Close				
Process Stock	226,401		155,118	
Trading and Finished Goods	52,356		48,428	
Scrap	1,678		3,136	
	280,435		206,682	
Less: Stock at commencement				
Process Stock	155,118		139,227	
Trading and Finished Goods	48,428		49,886	
Scrap	3,136 206,682		4,629 193,742	
	200,082	(73,753)	193,742	(12,940)
		1,728,102		1,465,733
		======		=======================================

## SCHEDULES TO THE PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31st MARCH, 2006 (Rs in 000's)

	С	urrent Year Rs.	Prev	ious Year Rs.
HEDULE 'J'				
RATING & OTHER EXPENSES				
Power & Fuel		41,198		52,44
Expenses relating to Employees:				
Salaries, Wages & Bonus	256,135		271,220	
Contribution to Employees PF, Family Pension Scheme				
and Superannuation Fund	27,108		23,405	
Gratuity as per actuarial valuation	13,593		14,527	
Workmen and Staff Welfare Expenses				
(includes contribution to employee's state insurance &				
PF Administration charges)	31,049		18,474	
3 /		327,885		327,62
Rent		8,876		1,11
Repairs		-,		.,
Buildings	3,737		3,678	
Machinery	15,767		12,908	
Others	4,409		4,549	
Officia		23,913		21,13
Selling Expenses		32,628		29,33
Commission		967		•
Cash Discount		5,335		3,28 7,67
		5,335		•
Additional Sales Tax		-		00
Maintenance of Vehicles		260		92
Insurance		4,412		3,76
Rates and Taxes		5,288		4,09
Advertisement		48		
Printing & Stationery		3,558		3,83
Travelling Expenses		10,037		8,58
Postage, Telegrams and Telephones		4,205		3,68
Auditors Remuneration		1,740		1,40
Tech. Consultancy & Professional Charges		9,761		6,65
Bank Charges		15,632		10,89
Subscription to Technical Associations, Journal & Magaz	ines	189		6
Computer hire, Software development & Data preparation	Charges	326		63
Manufacturing expenses and sundries		1,861		1,64
Bad debts and other disallowances written off	23,057		9,204	
Less: Provision for Doubtful debts withdrawn	23,057		9,204	
		_		
Directors' sitting fees		175		8
TOTAL:		498,294		488,89
HEDULE 'K'				
RECIATION, AMORTISATION AND PROVISIONS				
Depreciation		79,213		75,71
Warranty claim		1,461		3,19
		80,674		78,90

## SCHEDULES TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

## SCHEDULE 'L'

#### A. SIGNIFICANT ACCOUNTING POLICIES

## 1.1 Accrual System of Accounting

The Company follows the accrual system of accounting in respect of all items of expenditure and income.

#### 1.2 Fixed Assets

Fixed Assets are stated at cost of acquisition inclusive of freight, duties, taxes and incidental expenses relating to the acquisition, installation, erection and commissioning less depreciation. Internally manufactured assets are valued at works cost.

#### 1.3 Inventories

Raw Materials, Stores, Spare Parts and Components are valued at cost determined on FIFO basis or net realizable values whichever is lower. Work in progress is valued at works cost. Finished goods are valued at cost or market price whichever is lower.

## 1.4 Depreciation

- a. Depreciation is charged on Straight Line Method at the rates specified in schedule XIV to the Companies Act, 1956.
- b. Depreciation on furniture and fixtures above Rs. 5,000/- provided at the residences of the employees has been charged at the rate of 33.33% on the straight-line method irrespective of the quarter of addition. Furniture and fixtures whose cost is Rs.5,000/- or below are fully depreciated in the year of addition.
- c. Depreciation on assets (other than Furniture and Fixtures provided to employees) bought / sold during the year is charged at the applicable rates on a quarterly basis, depending upon the quarter of the financial year in which the assets are installed / sold.

## 1.5 Research And Development Expenses

Revenue Expenditure in carrying out Research and Development activity is charged to the Profit and Loss Account of the year in which it is incurred. Capital Expenditure in respect of Research and Development Activity is capitalized as Fixed Assets and depreciation provided as detailed above.

## 1.6 Revenue Recognition

Sale of goods is recognized on shipment to customers and excludes recovery towards sales tax.

## 1.7 Retirement Benefits

Contribution to gratuity and superannuation funds has been computed based on actuarial valuation / assessment of liability.

## 1.8 Taxes On Income

Provision for current tax is after taking cognizance of excess / short provision in prior years. Deferred tax assets/ liability is recognized, subject to consideration of prudence, on timing differences.

## 1.9 Borrowing Costs

Interest and other borrowing costs on specific borrowings relating to qualifying assets are capitalized up to the date such assets are ready for use / intended use. Other interest and borrowing costs are charged to Profit & Loss Account.

## 1.10 Contingent Liabilities

Financial effect of contingent liabilities is disclosed based on information available upto the date on which financial statements are approved. However, where a reasonable estimate of financial effect cannot be made, suitable disclosures are made with regard to this fact and the existence and nature of the contingent liability.

## 1.11 USE OF ESTIMATES:

The preparation of financial statements in conformity with generally accepted accounting requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

## SCHEDULES TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SHECDULE 'L' (Contd.)

SH	IEC	DULE 'L' (Contd.)		_
			As at 31.03.2006	As at 31.03.2005
В. 2 (а		OTES FORMING PART OF ACCOUNTS Contingent Liabilities	(Rs. in 000's)	(Rs. in 000's)
i.	Gu	arantees / Counter guarantees given on Import and Sale contracts etc.	28,960	28,579
	ii.	Certain industrial disputes are pending before various judicial authorities – not acknowledged by the Company $^\star$	Amount not ascertainable	Amount not ascertainable
	iii.	Central excise and Customs authorities have issued notices and raised certain demands, which are pending in appeal before various authorities, not acknowledged as debt by the Company.	888	820
	iv	Claims against the Company not acknowledged as debt.	29,759	29,759
	٧.	Sales tax liability in respect of pending assessments	Amount not ascertainable	Amount not ascertainable
	vi.	Interest and penalty if any, on account of delays in payment of statutory/ suppliers dues. The Company has made waiver petition wherever such interest or penalty has been levied.	Amount not ascertainable	Amount not ascertainable
	vii.	Kirloskar Electric Company Ltd. had imported certain capital equipments without payment of customs duty under the Export Promotion Capital Goods Scheme subject to exporting Rs. 3,887.63 million within 8 years starting from the financial year 1996-97. Estimated amount of customs duty payable on capital goods imported (excluding interest and penalty). The Director General of Foreign Trade has granted extension of time till 24/3/2006 to fulfill export obligations. The Company has sought further extension of time to honour its commitments. The shortfall in export performance as of 31st March 2006 in relation to commitments is Rs.3644.99 million. This obligation is to be honoured by the Company.	182,722	182,722
	viii.	Penal damages levied by the Regional Provident fund commissioner and subject to writ before the High Court of Karnataka, Bangalore. An amount of Rs.4.618 million paid has been included in loans and advances.	9,154	9,154
	ix.	By virtue of the scheme of arrangement, referred to in note 14 (a), the Company has to provide guarantees to lenders of Best Trading & Agencies Limited for the realisation of Principal amount outstanding as at 31.03.2003 less subsequent payment. The guarantees will come into force after expiry of 36 months from 30.09.2001 and in the event of shortfall if any, in realisation of the assets of the said company.	-	139,945
	х.	Arrears of dividend on cumulative preference shares (including tax thereon)	426	_
		In respect of items above, future cash outflows in respect of contingent liabilities is determinable only on receipt of judgments pending at various forums /settlement of matter.		

**2.(b)** Estimated amount of contracts remaining to be executed on Capital Account and not provided for (Net of advances) Rs.20.284 million (Rs.68.194 million).

## 3. Secured loans:

A. Working Capital facilities from Consortium Banks are secured by first pari passu charge on current assets and second pari passu charge on fixed assets. All the facilities are guaranteed by Chairman & Whole - time Director of the Company.

Term Loans from banks and financial institutions are secured by first pari passu charge on fixed assets along with amount due on debentures to Sundaram Finance Limited and second pari passu charge on current assets.

Default in payments of installment and interest thereon to certain lenders shall result in a right to convert the whole or part of the outstanding into fully paid equity shares of the Company at par.

B. From Sundaram Finance Ltd. - Zero Coupon Debentures - First pari passu charge on fixed assets along with amount due on account of term loans to Banks & Financial Institutions.

## SCHEDULES TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

SHECDULE 'L' (Contd..)

Current Year (Rs. In 000's)

Previous Year (Rs. In 000's)

## 4. Earnings in foreign exchange

F.O.B. value of Goods exported (Net) (inclusive of Sales within India eligible for export incentives)

Nil Nil

However, Kirloskar Electric Company Limited has effected exports to a tune of Rs.59,778/- (Rs.60,238) out of purchases of motors & alternators produced by the Company.

## 5. Value of imports calculated on CIF basis

I.	Raw Materials	9,974	16,419
II.	Components and Spare parts	145,179	102,429
III.	Capital Goods	Nil	Nil

## 6. Expenditure in foreign currency

On account of Foreign travel and others

**360** 889

## 7. Remuneration to auditors\*

1	For Audit	673	551
II	For Taxation matters	449	386
III	For Certification work etc.	334	248
IV	For Management Services	228	162
V	Cost Audit Fees	56	55
	TOTAL	1,740	1,402

<sup>\*</sup> Excludes out of pocket expenses of Rs.0.10 million (Rs. 0.08 million)

## 8. Expenditure on research and development expenses

I	Revenue	1,576	1,798
Ш	Capital	_	_

## 9. Value of imported and indigenous raw materials, stores, spares parts and components consumed and percentage of each to the total consumption:

		ent Year In 000's)	Previous Year (Rs. in 000's)	
Value of imported raw materials, stores, spares parts &	9.24%	166,436	7.85%	116,204
components consumed				
Value of indigenous raw materials, stores, spares parts &	90.76%	1,635,419	92.15%	1,362,469
components consumed				
TOTAL	100%	1,801,855	100%	1,478,673

## 10. Consumption of major raw materials and components

			Current Year	Pre	vious Year
	Unit	Qty	Value	Qty	Value
			(Rs. In 000's)		(Rs. In 000's)
Copper (Wires, strips, rods, sheets, etc.)	МТ	1,259	297,240	1,082	224,587
Iron and steel (pig iron, rounds, plates, sheets, etc.)	МТ	5,535	328,836	4,891	282,936
stampings and laminations				(*)	
Others			1,175,779	(**)	971,150
TOTAL			1,801,855		1,478,673

# SCHEDULES TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SHECDULE 'L' (Contd..)

## Notes:

- 1. In the presentation of data, necessary adjustments have been made for normal shortages and excesses in stock including process losses during conversion of raw material.
- 2. (\*) Recast
- 3. (\*\*) Only money value furnished, as the items are numerous and it is not possible to furnish quantitative particulars thereof.

## 11. Capacities and Production

			Capacities		
Item	Class of Goods		Licensed	Installed	Production
No.				#	@
01	Motors/Alternators/Generators	MW	2,806 *	2,806 *	<b>1,523</b> (1,321)
02	F.H.P. Motors	No.	21,600 +	21,600 +	<b>9,171</b> (9,704)
03	Electricity generated using wind energy	Units			<b>750,000</b> (1,770,000)
04	Traction Equipment *	No.			<b>51</b> (17)

## Notes:

- @ As certified by a Director
- # Standing in the name of KECL from whom the running business of RMG has been taken over
- \* On maximum utilization
- + On single shift

## 12. Opening and Closing stock of Finished goods

		Oı	pening Stock	Closing Stock		
Item No.	Class of Goods	Qty. No.	Value Rs. In 000's	Qty. No.	Value Rs. In 000's	
01	Motors/Alternators/Generators (Including FHP Motors)	<b>4,249</b> (961)	<b>46,985</b> (47,335)	<b>2,827</b> (4,249)	<b>50,373</b> (46,985)	
02	Others		<b>1,443</b> (2,551)		1,983 (1,443)	
	TOTAL		<b>48,428</b> (49,886)		<b>52,356</b> (48,428)	

## SCHEDULES TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SHECDULE 'L' (Contd..)

#### 13. Details of Sales

			Turnover of Fir	nished Good	ls *
Item	Class of Goods	Curre	Current Year		ıs Year
No.		Qty.	Value	Qty.	Value
		No.	Rs. In 000's	No.	Rs. In 000's
01	Motors/Generators/Alternators				
	(Including FHP Motors)	104,846	2,629,883	85,686	2,240,352
02	Traction Equipment	51	23,503	17	11,242
03	Electricity (In Units)	750,000	3,251	1,770,000	9,419
04	Others (Including Components of alternators)		162,703		117,339
	TOTAL		2,819,340		2,378,352

Note: \* Quantity in numbers includes transfers to divisions for further manufacture and free replacements.

- 14. a. The order of the Honorable High Court of Karnataka according approval for the scheme of arrangement of Kirloskar Electric Company Limited (KECL) under sections 391 to 394 of the Companies Act 1956 was received in February 2003 with effect from September 30, 2001 as the appointed date. This scheme of arrangement interalia involved restructuring of its liabilities to banks and financial institutions and transfer of the rotating machines group (RMG) to the Company.
  - b. Few banks that had advanced monies to KECL have not yet properly bifurcated the transactions of and the amounts owed by KECL, the Company and Best Trading and Agencies Limited, the special purpose vehicle for holding certain assets and liabilities as per the orders of the honorable court. However, the Company has given effect to the scheme as approved by the honorable court. There are also differences between interest charged by certain banks and institutions and that accounted by the Company. Accordingly, the balances owed to such banks/institutions as at 31st March 2006 are as per books and are subject to confirmation/reconciliation.
  - c. Certain assets and liabilities of the Company including consents/approvals from various regulatory authorities continue to remain in the name of KECL. Necessary action is being taken in the matter.
  - d. Operating and other expenses vide Schedule L is net of Rs.4.80 million representing common expenses apportioned to Kirloskar Electric Company Limited on a mutually agreed basis.
  - e. All motors, alternators and components thereof manufactured by the Company are sold to/ manufactured for KECL under contract manufacturing/ subcontracting arrangements entered into. The arrangements entered into envisages a sale price for the company based on the ultimate sales value of KECL for sale of motors and alternators from its customers minus a mark down to take care of its estimated branch and distribution network costs. In respect of sale of spare parts supplied a mutually agreed price is charged by KSL to KECL. KECL also has back to back claims against the company for all shortfalls in realization from its customers (liquidated damages, freight, disallowances, warranty claims and other losses etc).
  - f. Outstandings from customers as per the books of the company as at 1<sup>st</sup> April 2003 on account of motors / alternators and accessories thereof sold were assigned to KECL at their book value. However, KECL has back to back claims against the company for all shortfalls thereof (bad debts, liquidated damages, disallowances, warranty claims etc).

## 15. Sundry Advances include: -

- a. Rs.50.658 million (previous year Rs.50.239 million) being rescheduled advances from certain companies. The management is confident of recovering these dues and no provision is considered necessary. Some of these companies have incurred losses and their net worth has been eroded.
- b. Rs. Nil (previous year Rs.40.639 million) million due from KECL
- c. Rs 16.937 million (previous year Rs. 17.567 million) due from a private limited company in which a director is interested.

## SCHEDULES TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SHECDULE 'L' (Contd..)

- 16. a. Sundry debtors include Rs.723.268 million (Rs. 438.656 million) due from KECL.
  - b. Other Liabilities include Rs.96.794 million (Rs.16.242 million) due to KECL
- 17. Sundry creditors include Rs.244.625 million (previous year Rs. 220.691 million) to small-scale industrial undertakings to the extent identified from the records of the company. Parties to whom amounts are outstanding for more than 30 days are enclosed in the annexure. Interest payable, if any, under Interest on delayed payments to Small Scale and Ancillary Industrial Undertakings Act, 1993 will be accounted on settlement. All the data as per this clause is as certified by the management.
- 18. a. Confirmation of balances from sundry creditors, debtors, deposit accounts, loans and advances, borrowings is awaited from certain parties. Accounts of certain loans and advances, deposits / margin money with banks, collector of customs, fellow subsidiaries, creditors, etc are under review and reconciliation. Adjustments if any, will be made on completion of review / reconciliation. Effect on revenue is not ascertainable.
  - b. In view of the back to back claims available to KECL in respect of shortfall in realizations as detailed in Note 14 above, provision for doubtful debts / disallowances have been made based on advices received from KECL. Further provision required, if any will be made as and when advices are so received from KECL/ completion of review and reconciliation by it.
- 19. a. Sundry debtors include Rs.30.89 million (Previous Year Rs.33.16 million) from KEC North America Inc., a fellow subsidiary through KECL. The said company has incurred losses and its net worth is fully eroded. Having regard to the long term association with this company, the potential of the power sector & the North American market, its revival plans as communicated to the Company and other factors, no provision is considered necessary.
  - b. The Company has taken over certain dues from Best Trading and Agencies Limited (value as per their books Rs.179.16 million) at a lumpsum discounted amount of Rs.5.20 million. This amount of Rs.5.20 million is included in 'Loans & Advances'. The management is confident of recovering these dues and no provision is considered necessary. Since no individual values have been assigned, amounts dues from a private limited company in which a director is interested and other related parties have not been included in notes 15 (c) and 24.
- 20. a. The accounts of one of the units of the Company have been maintained on SAP R3 system, which envisages an integrated system of materials, production, sales and financial accounting. Various errors and inconsistencies mainly in the areas of production and material accounting, valuation of inventories, creation of masters and upload of balances when this unit went live and of two units whose operations were merged by KECL in prior years with the unit referred to above, balances in finished goods inventory without any quantities being held have crept in. These are interalia on account of inaccurate definition of master information as well as change in material codes and have been corrected to the extent identified by the Company. The priced stock ledger relating to raw materials, stores and components has been reconstructed outside SAP R/3 System rectifying all known errors and inconsistencies. The closing stocks of all inventories have been adopted as per physical inventory taken by the management at the end of the year, pending identification of mistakes, differences, reconciliation and consequential corrections. Consequently, the impact of these differences is not quantifiable.
  - b. Accounting Standard 2 prescribed by the Institute of Chartered Accountants of India has not been followed in the valuation of finished goods and work-in-progress except in case of Tumkur unit.
- 21. Capital work in progress includes Rs.34.194 million representing value of assets under installation for several years without any further work on the same. The Management is hopeful that it will be in a position to put the said assets to use before long. The management has formed a team to examine the matter and recommend the further investments that are required.

- 22. Prior period income / expenditure (including those relating to the period when the units of the Company were part of KECL) has not been separately ascertained and disclosed in terms of Accounting Standard 5 of The Institute of Chartered Accountants of India but have been added/ netted off under their natural heads. This has no effect on the working results of the Company.
- 23. The company has not paid any remuneration to its Whole-time Director during the year since same is drawn in the holding company Kirloskar Electric Company Limited.

## 24. Related Party Disclosure:

Name of the related party	Relationship
Kirloskar Electric Company Limited	Holding Company
KEC North America Inc, USA	Fellow Subsidiary
Mr. Vijay R. Kirloskar	Key management personnel of Company
Mr. P.S. Malik	and/or its parent company and relatives of
Mr. D.R. Venkatesha Murthy	Key management personnel.
Mr. L.G. Madhusudhan	
Mr. M.S. Arun Kumar	
Ms. Janaki Kirloskar	
Mrs. Meena Kirloskar	
KEASI Robicon Industrial Systems Private Limited	Associates and joint ventures of Holding company
Kirloskar (Malaysia) Sdn. Bhd	
Kirloskar Power Equipments Limited (for part of the year)	
Kirloskar Computer Services Limited	Enterprises over which key management
Kirloskar Batteries Private Limited	personnel and their relatives are able
Ravindu Motors Private Limited	to exercise significant influence
Vijaya Farms Private Limited	
Sri Vijaydurga Investments and Agencies Private Limited	
Vijayjyothi Investments & Agencies Private Limited	
Abhiman Trading Company Private Limited	
Vimraj Investments Private Limited	
Vijaykirti Investments & Agencies Private Limited	

# SCHEDULES TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SHECDULE 'L' (Contd.))

**Details of transactions:** (Rs. In 000's)

Nature of transactions	Holding company	Fel low subsidiary	Key management personnel and their relatives	Associates and joint ventures of Holding company	Enterprises over which key management personnel and their relatives are able to exercise significant influence
Purchases of goods/services	1,075	Nil	Nil	Nil	39,191
	(4,143)	(Nil)	(Nil)	(Nil)	(9,334)
Purchase of Fixed Assets	3,994 (1,963)	Nil	Nil	Nil	Nil
Sale of goods	2,728,558	617*	Nil	11,111*	950*
	(2,236,817)	(3,808)*	(Nil)	(10,750)*	(378)*
Sale of Fixed Assets Nil	Nil	Nil	Nil	Nil	(38)
Common Expenses recouped	4,800	Nil	Nil	Nil	Nil
	(4,800)	(Nil)	(Nil)	(Nil)	(Nil)
Amount due to Company as at 31.3.2006	723,268	30,890*	2,700	2,762*	51,599
	(479,295)	(33,155)*	(2,700)	(4,428)*	(49,503)
Amount due by Company as at 31.3.2006	96,794	Nil	45	202	146
	(16,242)	(Nil)	(90)	(Nil)	(731)
Remuneration including sitting fees	Nil	Nil	3,646 (3,474)	Nil	Nil
Rent Paid	Nil	Nil	540 (540)	Nil	Nil

<sup>\*</sup> Through KECL

## 25. Segment Reporting

The Company operates in only one business segment (rotating machines group). The revenue from sale of goods outside India (made through KECL) is not a significant percent of the total turnover. In the circumstances, segment information required by Accounting Standard 17 issued by the Institute of Chartered Accountants of India, has not been furnished.

**26.** The Company has various operating leases for office facilities, guesthouse and residential premises of employees that are renewable on a periodic basis, and cancelable at its option. Rental expenses for operating leases included in the financial statements for the year are Rs.8.876 million (Rs.1.111 million).

## 27. Deferred Tax Calculation:

(Rs in 000's)

	As at 31.03.2006	As at 31.03.2005
Liability relating to timing difference on account of value of fixed assets	232,618	229,961
Asset relating to Disallowance under section 43B of Income Tax Act, 1961 and Unabsorbed depreciation under the Income tax Act (Recognized only to the extent of net liability)	232,618	229,961
Net amount	Nil	Nil

# SCHEDULES TO THE BALANCE SHEET AND PROFIT AND LOSS ACCOUNT SHECDULE 'L' (Contd.))

## 28. Earnings Per Share

## Basic & Diluted:

		Current Year	Previous Year
Profit/ (Loss) as per Profit and Loss Account after tax	(Rs. In 000's)	786	(54,647)
Less: Preference dividend including dividend tax		426	_
Net profit available for equity share holders		360	(54,647)
Weighted Average Number of shares outstanding	No.	24,510,200	22,010,200
Earning / (Loss) Per Share	Rs.	0.01	(2.48)
Face Value Per share	Rs.	10	10

## 29. Details of Provisions

Rs in 000's

Particulars	Warranty Claims	Towards Wage Settlement	Leave Encashment
Balance outstanding at the beginning of the year	10,394	30,000	10,622
Provision for the year (net)	1,462	(2,500)	5,184
Balance outstanding at the end of the year	11,856	27,500	15,806

- 30. The Company has incurred losses and a part of its net worth has been eroded. However, having regard to current Order position, release of non fund based facilities by the banks as per the scheme, rephasement of dues made by banks and Fls, the reduction in the work force, cost reduction initiatives taken and other relevant factors, the Company is confident of turning around within a reasonable period of time. Accordingly, the accounts of the Company have been prepared on the basis that it's a going concern and that no adjustments to the carrying value of the assets and liabilities are necessary.
- **31.** Figures have been rounded off to the nearest thousand rupees as permitted. The previous year figures have been regrouped and recast in order to be in conform with current year figures wherever necessary.

As per our report of even date

For and on behalf of the Board of Directors

FOR B.K.RAMADHYANI & CO
Chartered Accountants

VIJAY R. KIRLOSKAR P. S. MALIK
Chairman & Whole- time Director President & CEO

P. S. MALIK

President & CEO

L.G. MADHUSUDHAN

Director

SHYAM RAMADHYANI Partner Y. VENKATESH
Company Secretary

PRALHAD P. KATTI
Deputy General Manager (Finance)

Bangalore Date: 24.07.2006

#### SCHEDULE FOR SSI AND ANCILLARY INDUSTRIES TO WHOM AMOUNTS IS OUTSTANDING FOR MORE THAN 30 DAYS

A B INDUSTRIES ABHIMAN ENGG INDUSTRIES ABHYA PLASTIC HINDWADI ACCU GRINDWAYS
ADVANCE COMPONENTS & INSTRUM
ADVANCE DIE CAST
ADVITH INDUSTRIES AJANTA ENTERPIRSES AKASH INDUSTRIES ALLI PRINTS ALU PRINTS
ALUCAS FOUNDRIES BGM PVT LTD
ALUCAST INDUSTRIES
AMRO ENGINEERING
AMUDHA IRON FOUNDRY
ANSONSON RUBBER P LTD
ANU CHETECH P LTD ANURADHA ELECTRONICS APPLE ALLOYS INDUSTRIES-JOB WOHK AQUARA ELECTRIC P LTD AQURA PUMPS BANGALORE PVT LTD ARADHYA ENGINEERING WORKS ARADHYA ENGINEEHING WORKS
ARADHYA ENTERPRISES
ARATHI INDUSTRIES
ARATHI INDUSTRIES
ASHON REPORT OF THE PRISES
ASHORINDUSTRIES
ASHON INDUSTRIES
ASHWINI ELECTRICALS
ASHWINI ELECTRICALS
ASHWINI ELECTRICALS
ASHWINI ENGINEERING WORKS
ASHWINI ENGINEERING WORKS
ASHWINI ENTERPRISES
ASSOCIATED ENGINEERING WORKS
ASTECK ELECTRIC CO P LTD
ASTEKE ELECTRIC CO P LTD
AUTO EQUIP ACCESSORIES
B N R FABRICATORS
B P ENGINEERING WORKS
LAKSHMI ENTERPRISES
LAKSHMI ENTERPRISES
LAKSHMI ENTERPRISES
LAKSHMI PRASANNA WOOD WORKS
LAMINA FOUNDRIES LTD ARADHYA ENTERPRISES BAIJU ENTERPRISES BALAJI INDUSTRIES BANGALORE ELECTRICAL WORKS
BANGALORE METALLURGICALS P LTD
BANGALORE WOOD PACKERS PVT LTD BASAVA INDUSTRIES BHARAT INDUSTRIES BHARAT UDYOG BHARAT UDYOG BMS ENGINEERING WORKS BRAIDING INDUSTRIES - BANGALORE BRINDAVAN ENTERPRISES BRINDAVAN TOOLINGS C L ENTERPRISES CAUVERY INDUSTRIALS CERAMIC PRODUCTS CEHAMIC PHODUCTS MAHOUT ELECTHICALS
CHETANA INDUSTRIES MECH ELECTRONICS
CHIRANJEEVI SANJEEVA INDUSTRIES MECHPROS
CHIRA ENGG. INDUSTRIES MECTRONE ENGINEERING SERVICES
CLASSIC WIRE INSULATION METAL CRAFTS
CLASSIC WIRE INSULATIONS METAL O PRINTS CMC COMMUTATOR (PVT )LTD COUSIN CORPORATION COUSIN COHPORATION
D P DHAYALE
D S ENGINEERING WORKS
DATTATREYA ENGG WORKS
DECCAN ALLOYS P LTD
DEEPA ENGINEERING WORKS
DEVILOG SYSTEMS (INDIA) DO ALL ENGINEERS EMCO PRECIMA ENGG PVT I TD EMCO PRECIMA ENGG PVT LTI
EMDI PLAS ENGG
ENCOP WIRES
ENSON ENGG WORKS
ENSON ENGINEERING WORKS
EPCO PRODUCTS
ESS DEEP ENTERPRIESES ESS VEE ENGG ESS VEE ENGG
ESSAR ENGINEERING COMPANY
EXCEL PROCESS BANGALORE P LTD
FAB MACHINES PYT LTD
FENFE METALLURGICALS
FIBE TECK
FIBROTECH INDUSTIRES FURNTECH FURNTECH
GAJANANA ENGINEERING WORKS
GAUTAM INDUSTRIES
GAYATHRI ENGINEERING WORKS
GEETA ENGG WORKS
GIRIJA INDUSTRIES
GIRIJA INDUSTRIES GIRISH INDUSTRIES GOTAWAT INDUSTRIES GUPTA ELECTRICAL INDUSTRIES GURU ENGINEERING WORKS HARSHA INDUSTRIES HARSHAD ENGINEERING WORKS PADMASAREE ENGG WORP PADMAVATI ELECTRICALS PANDURAG V MALAVADE PATIL ELECTRIC COMPANY

HINDUSTAN TOOLS I G INSULATION PVT LTD I G INSULATION PVI LID
IMPEX INSULATION PVI LTD
INDIA AUTO PINS
INDY RUBBER INDUSTRIES
INNOVATIVE TECHNOLOGIES
INSEL RECTIFIERS INDIA PVI LTD J P CASTING J R D ENGINEERING PVT LTD J R D ENGINEERING PVT LTD
JAWAHAR ENTERPRISES
JAYALAKSHMI ENGG - HUBLI
JAYASHREE ELECTRO DEVICES P LTD
JAYASHREE ELECTRO DEVICES P LTD
JAYEM INDUSTRIES
JAYEM INDUSTRIES
JAYPEE INDUSTRIES
JAYREE INDUSTRIES
JAYSEE ALLOY STEEL FOUNDRY P LTDPRABATH CASTING
JHAVERI THANAWALA P LTD
PRABHA PATTERN WORKS
PRABHAKAR METAL WORKS JOY INDUSTRIES JOY INDUSTRIES
JYOTHI PRASAD INDUSTRIES
K H PATIL & CO
KAMAKSHE CHEMICALS
KAMAKSHI FABRICATORS
KARNATAKA ENGINEERING **ENTERPRISES** LAMINA FOUNDRIES LTD LAXMLENTERPRISES LAXMI ENTERPRISES
LEOTECH
M K B PACKING WORKS
M R K INDUSTRIES
M.GANGADHARAIAH ENTERPRISES
MADHAY ELECTRONICS P LTD MAGNA INDUSTRIES MAHANT ENGG WORKS MAHANT ENGG WORKS
MAHAVEER ELEC WORKS
MALAXMI ENGINEERING WORKS
MALTESH ENGINERINGWORKS
MANJUNATHA INDUSTRIES
MARUTH ENGG
MARUTH ELECTRIC COMPANY
MARUTI ELECTRICALS
MEGUL FICENDAMOS METALA O PRINTS
METALARTS
METALARTS
METAHER
METAHER
METAHER
METAST PATTERS
MINIMAX CABLE INDUSTRY
MIRACLE CABLES (INDIA) PVT LTD
MONOLITHIC DEVICES & ELEC
MPP TECHNOLOGIES PVT LTD
MILKEST ENGG WORKS MUKESH ENGG WORKS MYSORE ENGINEERING ENTERPRISES MYSORE ENGINEERING ENTERPRISES
N R ENTERPRISES
N R INDUSTRIES
NAGACHANDRA PLASTO METALS P LTD
NALVADE INDUSTRIES
NAREN ENGINEERING WORKS NAVEEN ENGINEERING WORKS NAVEEN INDUSTRIES NAVEEN SCREEN PRINTERS NEWTECH ENGG
NIVITHA TOOLS & ACCESSORIES
NUCLEAR PRESS
OHM SOLITRONICS P LTD OMEGA ENGINEERS OMHARK CONTROLS P LTD OMHARK CONINCLS PLID
OMKAR ENGINEERS
ONYX TECHNICS
ORIENTAL LEATHERS
P M ELECTRIC SERVICES
P S G ENTERPRISES
PADMAMBA PRINTING PRESS
PADMAMBA PRINTING PRESS
PADMAMBE PER DICE WORKS PADMASHREE ENGG WORKS

PATIL INSULATING CO PVT LTD PAVAN INDUSTRIES PAVAN INDUSTRIES
PEARL ENGG CO
PEARL INSUALTIONS PVT LTD- UNIT II
PEARL INSULATIONS PVT LTD
PEARL METAL PRODUCTS
PEB ENGINEERING WORKS PIONEER ROADLINES
PITTI LAMINATIONS P LTD PHABHA PATTERN WORKS
PRABHAKAR METAL WORKS
PRABHU ENGG WORKS
PRABHU ENGINEERNG WORKS
PRAKASH ENGG & MFG WORKS
PRECISION PRESSINGS
PREMIER ENGINEERING CORPORATION PREMIER INDUSTRIES PHEMIEH INDUSTRIES
PREMIER MACHINE
COMPAFABRICATION
PREMIER POWER PRODUCTS
PRIME INDUSTRIES
PROMAX ENTERPRISES
PROTECH SYSTEM BELGAUM
PROTECH SYSTEMS PHOTECH SYSTEMS
PURA AUTO COMPS P LTD
PUSHKAR ALLOY CASTING P LTD
PYROTECH ENGINEERS
QUALITY METAL WORKS
R N SOLANKE & CO
R R FOUNDERS RAJA MAGNETICS LTD RAJALAKSHMI STAMPINGS RAVAL SONS
RAVI ENGINEERING
RAVI ENGINEERING
RAVI ENGINEERING WORKS RAVI INDUSTRIES RAVI PLASTIC INDUSTRIES BAVISH O PACK RGK ENGINEERING ENTERPRISES ROLEX GENERAL ENGG WORKS RSM INDUSTRIES RUKMANI FORGINGS PVT LTD S C R WIRE PRODUCTS S J METAL WORKS S M V ENTERPRISES S M V ENIEHPHISES
S N ENTERPRISES
S P M TOOLS
S R S WOOD INDUSTRY & SAW MILLS
S A INDUSTRIES
SAATHU ENGINEERING SAIFEE INDUSTIRES JOB WORK SALIANS INDUSTRIES PVT LTD SANDHYA ELECTRICALS SANELEC EXCITATION SYSTEMS P SANGEET PRINTERS
SANMATHI RUBBER INDUSTRIES
SANTOSH ENTERPRISES SANTOSH MACHINE TOOLS SANTOSH MECHANICALS SANTOSH MECHANICALS
SARAVANA ENGINEERING WORKS
SATISH ENGINEERING COMPANY
SATISH ENTERPRISES
SAVITHA SUPPLIERS
SCR WIRE PRODUCTS SCREEN ARTZ SCREEN TECH SCHEEN TECH
SELVI INDUSTRIES
SEMICRON ELECTRONICS P. LTD
SHANKUNTALA ENGINEERING
SHET ELECTRICALS P LTD
SHIVA ENTERPIRSES SHIVARAM FOUBNDERS SHREE GANESH ELECTRICALS WORKS SHREE INDUSTRIES SHREE INDUSTRIES
SHREE JYOTHI ENTERPRISES
SHREE LAKSHMI ENTERPRISES
SHREE LAKSHMI ELECTRICALS
SHREE SHAMI ENGINEERING SHREE SHANKAR INDUSTRY SHREYAS ENTERPRISES SHRI GANESH CHEMICALS SHRI GANESH INDUSTRIES SHRI GAYATRI ENGG WORKS

SHRI LAXMI ENTERPRISES SHRI MARUTI ENGG WORKS SHHI MAHUTI ENGG WOHKS
SHRI RAM DIESEL INDIA
SHRI RAM MUAI INDUSTRIES
SHRI SHABARI ENTERPRISES
SHRIKANT ELECTRIC WORKS
SHRIRAM ENTERPRISES
SHUSHIL RUBBER & ALLIED INDUSTRIES
SHYAM ENGG WORKS SHYAM ENGG WORKS
SIDDHART ENTERPRIESES
SMALL TOOLS CENTRE
SOLANLE & SONS
SOSALE ENGG INDUSTRIES
SOUTHERN ELECTRICALS
SPECIAL INSULATORS MFG CO
SREE GAJANANA INDUSTRIES
SPEE GAJUS ENGREEDING WO SHEE GAJANANA INDUSTRIES
SREE GURU ENGINEERING WORKS
SREE GURUVAYURAPPA ENGG
SREE KRISHNA FIBRELINE PVT LTD
SREE KRISHNA WOOD INDUSTRIES
SREE MANJUNATHA ENTERPRIES
SREE RAMA ENGINEERING WORKS SREE SAI ENTERPRISES - JOB WORK SREE SRINIVASA ENTERPRISES SHEE SHINIVASA ENTERPRISES
SRI BANASHANKARI ENGG. IND
SRI BANASHANKARI ENTERPRISES
SRI CHOWDESHWARI ENTERPRISES
SRI CHOWDESHWARI ENGG WORKS
SRI DEVI ENG WORKS
SRI GANESHA ENTERPRISES SRI LAKSHMI FETTLING WORKS SHI LAKSHMI FETITLING WORKS
SRI LAXMI IRON WORKS
SRI MANJUNATHASWAMY ELECTRICALS
SRI MARUTHI ENGINEERING WORKS
SRI SHABARI ENTERPRISES
SRI VENKATESHWARA WOOD INDUSTRIES SRI VINAYAKA ENGG.WORKS SHI VINAYAKA ENGG.WOHKS
SRI VINAYAKA INDUSTRIES
SRI VISHNU INDUSTRIES
SRINIVAS ENGINEERING ENTERPRISES
SRINIVASA CHEMICAL INDUSTRIES
STANZEN LINKS
SUJAY ENTERPRISES SUNVIR INDUSTRIES SUNVIR INDUSTRIES SUNVIR INDUSTRIES
SUPA INSULATION INDUSTRIES
SUPRA ENGINEERING
SUPREME PACKERS
SURA ELECTRICALS
SURI INDUSTRY SUSHIL RUBBER & ALLIED IND SVI BRUSH GEARS SVI BRUSH GEARS
SWARNIGIRI WIRE INSULATIONS
SWATHI SUNDER RAJ INDUSTIRES
TECHMECH
THE PRESS TOOL COMPANY
TRANS ELECTRO & MECHANO
TRI AX MACHINING SYSTEMS UDAY METAL WORKS UDAYA METAL WOHKS UDAYA ENTERPRISES UDAYA INDUSTRIES UMA ENGINEERING WORKS UMA INDUSTRIES UMBREY ENGINEERING P LTD UNIFABS UNIQUE INSTRUMENTS & UNIQUE INSTRUMENTS &
MANUFACTURERS
UNIVERSAL OIL SEALS MFG
UTTAM ELECTRONIC COMPONENTS
VEERESH STEEL INDUSTRIES
VIJALAXMI ENTERPRISES
VIJALAXMI ENTERPRISES VIJAYSHREE ENTERPRIES VIJETHA UDYOG VIJETHA UDVOG
VIMAL ENGG WORKS
VINAYAKA ENGINEERING ENTERPRISES
VINOD ENTERPRISES
VISAKA INDUSTRIES
VISHNU FORGE INDUSTRIES LTD
VMD ENGINEERING INDUSTRIES
WELDEDG MATERIA TO AN WELDERS INTERNATIONAL WELDERS INITERNATIONAL
WERKZEUGE INDIA
YASH ENTERPRISES
YASHASWI ENIGG SERVICES
YASU ENTERPRISES
YELGUR MARUTI ELECTRIC WORKS

## SCHEDULES TO THE BALANCE SHEET AS AT 31<sup>ST</sup> MARCH 2006 SCHEDULE - 'M'

BA I	LANCE SHEET ABSTRACT AND REGISTRATION DETAILS	COMPANY'S GENERAL	BUSINESS PROFILE
	REGISTRATION No.	5 1 9 8 / 1 9 8 3	
	STATE CODE	0 8	
	BALANCE SHEET DATE	3 1 - 0 3 - 2 0 0 6	
II.	CAPITAL RAISED DURING THE	YEAR (RUPEES IN THOU	JSANDS)
	PUBLIC ISSUE		RIGHTS ISSUE
	N I L		N I L
	BONUS ISSUE		PRIVATE PLACEMENT
	N I L		1 6 7 6 7 5
III.	POSITION OF MOBILISATION A	ND DEPLOYMENT OF FU	
	TOTAL LIABILITIES		TOTAL ASSETS
	1 9 6 3 7 6 0		1 9 6 3 7 6 0
	SOURCES OF FUNDS		
	PAID UP CAPITAL		RESERVES & SURPLUS
	3 8 7 7 7 7		4 40000
	SECURED LOANS		UNSECURED LOANS
	1 0 8 3 7 6 7		5 2 2 1 6
	APPLICATION OF FUNDS		
	NET FIXED ASSETS		CAPITAL WORK IN PROGRESS
	1 3 0 8 6 6 2		5 5 3 9 3
	NET CURRENT ASSETS		ACCUMULATED LOSSES
	(5 3 0 9 1)		6 5 2 7 9 6
IV.	PERFORMANCE OF COMPANY	(RUPEES IN THOUSAND	S)
	TURNOVER (INCLUDING	OTHER INCOME)	TOTAL EXPENDITURE
	2 4 4 9 9 8 7		2 4 4 6 4 0 1
	PROFIT BEFORE TAX		PROFIT AFTER TAX
	3586		7 8 6
	EARNING PER SHARE IN	I RS. (AFTER TAX)	DIVIDEND RATE %
	0 . 0 1		NIL
٧.	GENERIC NAMES OF THREE PR	RINCIPLE PRODUCTS/SE	RVICES OF THE COMPANY
	ITEM CODE NO. (ITC CODE)	8 5 . 0 1	
	PRODUCT DESCRIPTION	ELECTRICMOT	OR
	ITEM CODE NO. (ITC CODE)	8 5 . 0 1	
	PRODUCT DESCRIPTION	ACMACHINES	
	ITEM CODE NO. (ITC CODE)	8 5 . 0 1	
	PRODUCT DESCRIPTION	DCMACHINES	

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2006

	Particulars		nt Year s. in 000's)		us Year Rs. in 000's)
Α.	CASH FLOW FROM OPERATING ACTIVITIES:				
	NET PROFIT BEFORE TAX AND EXTRAORDINARY ITEMS		3,586		(54,647)
	ADJUSTMENT FOR:				
	DEPRECIATION	79,213		75,714	
	AMORTISATION AND PROVISIONS	(23,354)		35,948	
	PROFIT ON SALE OF FIXED ASSETS	(618)		(1,700)	
	INTEREST AND DIVIDEND (NET)	96,976		112,716	
			152,217		222,678
	OPERATING PROFIT BEFORE WORKING CAPITAL CHAN	IGES	155,803		168,031
	ADJUSTMENTS FOR:				
	TRADE AND OTHER RECEIVABLES	(206,724)		32,856	
	INVENTORIES	(35,318)		(40,424)	
	TRADE AND OTHER PAYABLES	425,294		66,196	
			183,252		58,628
	CASH GENERATED FROM OPERATIONS		339,055		226,659
	INTEREST PAID	(98,249)		(113,729)	
	TAX PAID	58			
			(98,191)		(113,729)
	NET CASH FROM OPERATING ACTIVITIES		240,864		112,930
В.	CASH FLOW FROM INVESTING ACTIVITIES				
	PURCHASE OF FIXED ASSETS	(101,938)		(92,623)	
	SALE OF FIXED ASSETS	5,322		2,080	
	INTEREST RECEIVED	1,273		1,013	
	ISSUE OF EQUITY	50,000		_	
	ISSUE OF PREFERENCE SHARES	117,675			
	NET CASH USED IN INVESTING ACTIVITIES		72,332		(89,530)
C.	CASH FLOW FROM FINANCING ACTIVITIES				
	PROCEEDS FROM LONG TERM BORROWINGS				
	REPAYMENT OF TERM BORROWINGS	(298,933)		(48,421)	
	NET CASH USED IN FINANCING ACTIVITIES		(298,933) 14,263		<u>(48,421)</u> (25,021)
	NET INCREASE IN CASH AND CASH EQUIVALENTS		14,203		(20,021)
	CASH AND CASH EQUIVALENTS  CASH AND CASH EQUIVALENTS AS AT 01.04.2005	17,247		42,268	
	CASH AND CASH EQUIVALENTS AS AT 01:04:2005	31,510		17,247	
	STOTITUD GAGIT EQUIVALENTO AG AT GT.00.2000	01,010	14,263	11,241	(25,021)

As per our report of even date

For and on behalf of the Board of Directors

FOR B.K.RAMADHYANI & CO Chartered Accountants

VIJAY R. KIRLOSKAR Chairman & Whole- time Director President & CEO

P. S. MALIK

L.G. MADHUSUDHAN Director

SHYAM RAMADHYANI Partner

Y. VENKATESH Company Secretary PRALHAD P. KATTI

Deputy General Manager (Finance)

Bangalore Date: 24.07.2006

## FIFTH ANNUAL REPORT 2004

The Board of Directors KEC North America, Inc. Cleveland, Ohio. September 8, 2005

## **Independent Auditors' Report**

We have audited the accompanying balance sheet of KEC North America, Inc. as of December 31, 2004 and the related statement of retained deficit, operations and cash flows for the year then ended. These financial statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of KEC North America, Inc as of December 31, 2004, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 4 to the financial statements, the Company has suffered recurring losses from operations and has a net capital deficiency that raises substantial doubt about its ability to continue as a going concern. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

Veres & Company Certified Public Accountants September 8, 2005

KEC NORTH AMERICA, INC. BALANCE SHEET AS AT 31.12.2004	USD	As at 31.12.2004 INR	USI	As at 31.12.2003
ASSETS				
Current Assets :				
Cash	2591	114600	4240	184355
Accounts Receivable - Trade	17619	779288	200	8696
Total Current Assets	20210	893888	4440	193052
LIABILITIES				
Current Liabilities :				
Accounts Payable - Trade	739329	33092366	727550	31975824
Accrued expenses	_	_	219564	9649838
Notes Payable	240625	10770375	238625	10487569
TOTAL LIABILITIES	979954	43862741	1185739	52113231
Share holders' Equity				
Common stock, \$ .01 par value, 850 shares authorized,	3	106	3	130
300 shares issued and outstanding				
Paid-In Capital	522212	18481083	522212	22705778
Retained Deficit	(1481959)	(64826708)	(1703514)	(74626086)
Exchange Loss		3376667		0
Total Share holders' equity (Deficit)	(959744)	(42968853)	(1181299)	(51920179)
Total Liabilities and Share Holders' Deficit	20210	893888	4440	193052

The accompanying notes are an integral part of these financial staements.

## STATEMENT OF RETAINED DEFECIT BALANCE SHEET AS AT 31.12.2004

	USD	For the Per 31.12. INR		or the Period ended 31.12.2003 INR
Accumulated Adjustments Account: Accumulated Adjustments Account:	332		002	
Beginning Balance Net Income	(1703514) 221555	(74626086) 9799378	(1694321) (9193)	'
Total Retained Deficit	(1481959)	(64826708)	(1703514)	(74626086)
STATEMENT OF OPERATIONS				
Net Sales Cost of Sales	89018 76884	3937266 3400579	124647 113641	5708833 5204758
Gross Profit (Loss)	12134	536687	11006	504075
General and Administrative expenses	10143	448625	14674	672069
Profit from Operations	1991	88062	(3668)	(167994)
Other Expense: Depreciation expense Loss on abandonment of assets Exchange Fluctuation Nonrecurring Item Net Other Income (Expense)	219564	9711316	(1078) (4447) – (5525)	(203673) 3394855 —
Net Income	221555	9350753	(9193)	( <u>2973816)</u>

The acompanying notes are an integral part of these Financial Statements.

## Note 1-Summary of Significant Accounting Policies.

This summary of significant accounting policies of KEC North America, Inc. is presented to assist in understanding the Company's financial statements. The financial statements and note are representations of the Company's management, which is responsible for their integrity and objectivity. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the financial statements.

## **Business Activity**

KEC North America, Inc is a closely-held corporation incorporated in Ohio on May 13, 1999, operating as a wholesale distributor of high-quality, price effective, feature-rich, standard industrial electric motors to satisfy an array of applications. The Company is the North American subsidiary of Kirloskar Electric Company, based in Bangalore, India.

## Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

## Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include any highly liquid debt instruments purchased with a maturity of three months or less.

## **Accounts Receivable**

The Company considers accounts receivable to be fully collectible. If amounts become uncollectible, they are charged to operations when that determination is made.

## FIFTH ANNUAL REPORT 2004

#### Income Taxes.

At December 31, 2004, the company had a net operating loss (NOL) carry forward of \$1,210,035 available to offset future taxable income. This NOL carry forward will expire twenty years from the year in which the losses were incurred. The Company has fully reserved the tax benefit of the operating loss carry forward. The likelihood of realization of the tax benefit cannot be established.

## Note 2-Notes payable.

The Company has current notes payable at December 31,2004:

		Current
1.	KirsonsTrading Pte. Ltd.	40,625
2.	Kirloskar Malaysia Sdn.Bhd.	200,000
	TOTAL	\$ 240,625

- 1. Notes payable on demand totaling \$ 40,625. The notes are unsecured and do not bear interest.
- 2. Note payable on demand totaling \$ 200,000. The note is unsecured and does not bear interest.

## **NOTE 3- Related Party Transactions**

The Company conducts business with, and purchases all of its motors from its parent Company, Kirloskar Electric Company, of Bangalore, India. As a result of this arrangement, The Company has established an economic dependence on the parent Company.

#### NOTE 4 - Going Concern

As shown in the accompanying financial statements, the Company incurred a net income before non recurring items of \$1,991, and net income after writing off accrued liabilities of \$221555 during the current period and has incurred losses of \$1703514 since inception. As of December 31, 2004 the Company's total libilaties exceeded its total assets by \$959,744 Those factors, as well as the uncertain business environment that the Company faces, create an uncertainty about the Company's ability to continue as a going concern. The financial statements do not include any adjustments that might be necessary if the Company is unable to continue as a going concern.

## NOTE 5 - Significant Customers

During the year ended December 31, 2004, one customer comprised 100% of both total sales and total accounts receivable -trade.

## NOTE 6 - Nonrecurring Item

During the year ended December 31, 2004, accrued liabilities totaling \$ 219,564 were written off. The Liabilities consisted primarily of severance pay, back pay and fringe benefits owed to three former shareholders. The liabilities were written off in conjunction with the purchase of the stock of the three shareholders.

Statement of Cash Flows for the year ended December 31, 2004

Cash flows from Operating Activities	US\$	INR
Cash Received from Customers	71,599	3,166,824
Cash Paid to Suppliers & employees	(75,248)	(3,328,219)
Net Cash used by operating Activities	(3,649)	(161,395)
Cash Flows from Financing Activities		
Proceeds from notes payable	2,000	88,460
Net Decrease in Cash Equivalents	(1,649)	(72,935)
Cash and Cash Equivalents at the Beginning of Period	4,240	(187,535)
Cash and Cash Equivalents at the End of Period	2,591	114,599

The accompanying notes are integral part of these financial statements

## KIRLOSKAR ELECTRIC COMPANY LIMITED

Industrial Suburb, Rajajinagar, Bangalore - 560 010

## ATTENDANCE SLIP

I certify that I am a	regis	tered	mem	ber/pr	oxy fo	or the	regist	ered	memb	er of	the C	ompa	ny.			
I hereby accord n Memorial Hall, Ga 28 <sup>th</sup> September, 20	ayathr															
Member/Proxy's N	ame i	n Bloo	ck Let	tters								Memb	er/ P	roxy's	Sign	ature
L.F. No. :						]										
Client ID: NSDL																
Client ID: CDSL																
Please bring this a	ttenda	ance s	slip aı	nd hai	nd it c	ver a	t the	entrar	nce of	hall.						
K	IRL			n E	urb, F	Rajaji		r, Bar	ngalo				IED			
I/We of of KIRLOSKAR E of of	 ELEC <sup>-</sup>	TRIC	COM	IPAN\ or fai	Y LIM	ITED im	here	by ap	point		k in	eing the D	a Mei	mber  of	/ Mem	
									•							
ofas my / our proxy to attend and vote for me / us on my /our behalf at the 59th Annual General Meeting of the Company to be held at Chowdiah Memorial Hall, Gayathri Devi Park Extension, Vyalikaval, Bangalore on Thursday the 28th September, 2006 and at any adjournment thereof.																
As witness my han	d/ our	hand	l this ·							da	/ of				;	2006
Signed by the						Rs Reve	fix s.1 enue imp									
L.F. No. :						]										
Client ID: NSDL																
Client ID: CDSL																

Note: The proxy must be deposited at the Registered Office of the Company at Industrial Suburb, Rajajinagar, Bangalore 560 010, not later than 48 hours before the time of holding the meeting.